

February 8, 2019

The Secretary, Listing Department BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001. Maharashtra, India. The Manager, Listing Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot No. C/1,
G Block, Bandra-Kurla Complex, Bandra (E),
Mumbai - 400 051.
Maharashtra, India.

Scrip Code: 500470/890144 Symbol: TATASTEEL/TATASTEELPP

Dear Madam, Sirs,

### Re: Outcome of the Board Meeting

This has reference to our letter dated February 1, 2019,

The Board of Directors of Tata Steel Limited (the "Company") at its meeting held today, i.e. February 8, 2019, approved the Audited Standalone and Unaudited Consolidated Financial Results of the Company for the quarter and nine months ended December 31, 2018.

The Board Meeting commenced at 9.30 a.m. (IST) and concluded at 4 p.m. (IST).

A copy of the said Results together with the Auditors' Report and Press Release are enclosed herewith. These are also being made available on the website of the Company at <a href="https://www.tatasteel.com">www.tatasteel.com</a>.

This is for your information and record.

Yours faithfully,

Tata Steel Limited

Maraulchan

Parvatheesam K. Company Secretary &

Chief Legal Officer (Corporate & Compliance)

Encl: As above



#### Standalone Financial Results for the quarter/ nine months ended on 31st December 2018

P	articulars	Quarter ended on 31.12.2018	Quarter ended on 30,09,2018	Quarter ended on 31.12.2017	Nine months ended on 31.12.2018	Nine months ended on 31.12.2017	₹ Crore Financial year ended on 31.03.2018
		Audited	Audited	Audited	Audited	Audited	Audited
1	Revenue from operations						
	a) Gross sales / income from operations	16,691 22	17,579.75	15,277.37	50,425.29	43,402.12	59,305 08
	b) Other operating revenues	482.65	322 29	318.41	1,056.08	836.31	1,214.29
	Total revenue from operations [1(a) + 1(b)]	17,173.87	17,902.04	15,595.78	51,481.37	44,238,43	60,519 37
2	Other income	585.98	775_10	182.18	1,867.11	543.80	763.66
3	Total income [1+2]	17,759.85	18,677.14	15,777.96	53,348.48	44,782.23	61,283.03
4	Expenses						
	a) Raw materials consumed	5,332,44	4,769.16	4,210.96	14,678 08	12,879 52	16,877.63
	b) Purchases of finished, semi-finished & other products	495.62	569.18	90,88	1,435.73	434.71	647,21
	c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(927.70)	(142.30)	429,04	(1,724.64)	443,36	545.36
	d) Employee benefits expense	1,312.94	1,377.48	1,146,64	3,972.41	3,419.44	4,828.85
	e) Finance costs	682.04	803_84	670.18	2,169.32	2,079.48	2,810.62
	f) Depreciation and amortisation expense	939.73	923.62	913.86	2,850.02	2,792 69	3,727.46
	g) Excise duty recovered on sales	12	22	147.	2	1,358.58	1,358.58
	h) Other expenses	6,411,15	5,332 41	5,090.15	17,502.32	14,733.18	20,482.78
	Total expenses [ 4(a) to 4(h) ]	14,246.22	13,633.39	12,551.71	40,883 24	38,140.96	51,278.49
5	Profit / (Loss) before exceptional items & tax [ 3 - 4 ]	3,513.63	5,043.75	3,226.25	12,465.24	6,641.27	10,004,54
6	Exceptional items 3						
	a) Profit / (Loss) on sale of non current investments	262.28	#1	-	262 28	296	
	b) Provision for impairment of investments / doubtful advances	*	(6.28)	9	(12.33)	(26,65)	(62.92)
	c) Provision for demands and claims		Dés .	(1,115.45)	(328.64)	(1,729.86)	(3,213.68)
	d) Employee separation compensation	(2.61)	(21.91)	14	(24.52)	(2,38)	(89.69)
	Total exceptional items [ 6(a) to 6(d) ]	259.67	(28.19)	(1,115.45)	(103.21)	(1,758,89)	(3,366.29)
7	Profit / (Loss) before tax [5+6]	3,773.30	5,015.56	2,110.80	12,362.03	4,882,38	6,638,25
8	Tax Expense						
	a) Current tax	1,598.62	1,650.75	458 29	5,204.02	1,167,15	1,586.78
	b) Deferred tax	(281.41)	96,95	314.42	(884.09)	576.61	881.92
	Total tax expense [ 8(a) + 8(b) ]	1,317.21	1,747.70	772,71	4,319.93	1,743.76	2,468.70
9	Net Profit / (Loss) for the period [7-8]	2,456.09	3,267.86	1,338.09	8,042.10	3,138,62	4,169,55
10	Other comprehensive income						
	A (i) Items that will not be reclassified to profit or loss	(126.79)	4.69	153.81	(92.42)	(36.57)	14.63
	(ii) Income tax relating to items that will not be reclassified to profit or loss	53.25	(19.35)	(21.32)	22 48	(39.30)	(82.24)
	B (i) Items that will be reclassified to profit or loss	(48.27)	12,53	5,53	(29.26)	2,89	9.96
	(ii) Income tax relating to items that will be reclassified to profit or loss	16.87	(4.37)	(1.91)	10.23	(1.00)	(3.47)
	Total other comprehensive income	(104.94)	(6.50)	136 11	(88.97)	(73.98)	(61.12)
11	Total Comprehensive Income for the period [9+10]	2,351.15	3,261,36	1,474.20	7,953.13	3,064.64	4,108.43
	Paid-up equity share capital [Face value ₹ 10 per share]	1,146.12	1,146.12	971.41	1,146,12	971.41	1,146.12
13	Reserves excluding revaluation reserves			VI	, , , , ,		60,368.72
14	Earnings per equity share						- 710 00 12
	Basic earnings per share (not annualised) - in Rupees (after exceptional items)	21,05	28.14	12.55	69,04	29,18	38,57
	Diluted earnings per share (not annualised) - in Rupees (after exceptional items)	21,05	28 13	12,55	69.03	29.18	38.56



#### TATA STEEL LIMITED



Particulars		Quarter ended on 31.12.2018	Quarter ended on 30.09.2018	Quarter ended on 31.12.2017	Nine months ended on 31.12.2018	Nine months ended on 31.12.2017	Financial year ended on 31.03.2018
1 Rev	venue from operations	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
	Gross sales / income from operations	40.457.11	42.046.00	22.023.84	1 20 929 12	05.015.43	1.21 616 16
a)	· · · · · · · · · · · · · · · · · · ·	40,457 11	42,946 98	33,071.84	1,20,838 12	95,915 42	1,31,616.19
b)	Other operating revenues	762.80	597.12	374 76	1,758.68	968.65	1,400.11
	al revenue from operations [1(a) + 1(b)] ser income	41,219.91	43,544.10	33,446 60	1,22,596 80	96,884 07	1,33,016.33
_		211.46	354 43	225 88	913.15	592.76	867.65
	al income [1+2]	41,431,37	43,898.53	33,672 48	1,23,509 95	97,476 83	1,33,884.03
					10.484.40		
a)	Raw materials consumed	13,803.81	14,042 63	10,201.64	40,376,60	30,835.66	41,205.4
b)	Purchases of finished, semi-finished & other products	3,248.98	3,649 58	2,778 23	9,888 13	8,162 54	11,002.8
c)	Changes in inventories of finished goods, work-in-progress and stock-in-trade	(547.31)	(150.39)	148.00	(2,217 90)	(510.86)	(43.6
d)	Employee benefits expense	4,744.61	4,921 89	4,425 57	14,568 46	13,023.53	17,606.1
e)	Finance costs	1,939 95	2,153 06	1,327 28	5,763 15	4,020 92	5,501 7
I)	Depreciation and amortisation expense	1,925.50	1,907.91	1,475.09	5,639.04	4,449.50	5,961 6
g)	Excise duty recovered on sales	150			- 51	1,316 04	1,316.0
h)	Other expenses	13,246,49	12,160.88	10,196 22	37,871.00	28,665.54	40,039 0
	al expenses [4(a) to 4(h)]	38,362.03	38,685.56	30,552 03	1,11,888 48	89,962.87	1,22,589 2
	fit / (Loss) before share of profit/(loss) of joint ventures & associates, exceptional items ax [ 3 - 4 ]	3,069.34	5,212.97	3,120.45	11,621 47	7,513.96	11,294.7
	re of profit / (loss) of joint ventures & associates	49.99	71,31	89.83	166 13	157.33	215,9
	off / (Loss) before exceptional Items & (ax [5+6]	3,119.33	5,284.28	3,210.28	11,787.60	7,671.29	11,510.6
	Profit (down) on sale of any annual invades and	1			10		
a)	Profit / (Loss) on sale of non current investments	167 29	41.86	*	194.21	100	19
p)	Provision for impairment of investments / doubtful advances	(170.58)	(0 27)		(170.85)	(26.65)	(27.2
c)	Provision for impairment of non-current assets	(30.41)	(19 74)		(50 15)	3.83	(903.0
d)	Provision for demands and claims	19	*	(1,115.45)	(328.64)	(1,729.86)	(3,213.6
c)	Employee separation compensation	(2.61)	(21.91)	(0 13)	(24 52)	(20,51)	(107.6
()	Restructuring and other provisions	68 72	163 83	*1	232 55	2.00	13,850.6
Tota	al exceptional items [ 8(a) to 8(f) ]	32 41	163_77	(1,115.58)	(147.40)	(1,777 02)	9,599 [
9 Pro	fit / (Loas) before (ax   7 + 8	3,151.74	5,448.05	2,094.70	11,640.20	5,894.27	21,109.7
10 Tax	Expense						
a)	Current tax	1,688.85	1,842.31	555 61	5,530.40	1,491 97	2,002 7
b)	Deferred tax	(288 30)	484.06	395 21	(699.83)	1,337.35	1,402.6
Total	al tax expense [ 10(a) + 10(b) ]	1,400.55	2,326.37	950 82	4,830.57	2,829 32	3,405 3
II Net	Profit / (Loss) after tax from continuing operations [9-10]	1,751.19	3,121.68	1,143.88	6,809.63	3,064.95	17,704.3
12 Prol	fit / (Loss) before tax from discontinued operations	1.88	(5.48)	1.57	(6.56)	3 96	53.3
13 Tax	expense of discontinued operations	2		8	3.00		
14 Prof	fit / (Loss) after tax from discontinued operations [ 12 - 13 ]	1.88	(5.48)	1.57	(6 56)	3,96	53 3
15 Prof	fit / (Loss) on disposal of discontinued operations		¥	(9.53)	225	5.88	5 1
16 Net	Profit / (Loss) after tax from discontinued operations [ 14 + 15 ]	1.88	(5.48)	(7,96)	(6.56)	9.84	58.4
17 Net	Profit / (Loss) for the period [11+16]	1,753.07	3,116.20	1,135.92	6,803.07	3,074.79	17,762.8
18 Prof	fit/ (Loss) from continuing operations for the period attributable to:						
	Owners of the Company	2,284 10	3,604.21	1,294.38	7,842 33	3,188.65	13,375.8
	Non controlling interests	(532.91)	(482.53)	(150.50)	(1,032 70)	(123.70)	4,328 4
	fit / (Loss) from discontinued operations for the period attributable to:	(/	()	()	(-,022.3)	(125.0)	1,520 4
	Owners of the Company	1.88	(5.48)	(7.96)	(6,56)	9.84	58.4
	Non controlling interests	1.00	(3.46)	(7.90)	(0,30)	9.04	
	er comprehensive income		- 8	1.57	17.	- 27	
A Our	(i) Items that will not be reclassified to profit or loss	4176	(2.122.60)	76.00	/241 451	/C 463 000	(1.600.0
٨		64.76	(2,123 65)	76 99	(231,35)	(6,461 09)	(1,693.9
þ	(ii) Income tax relating to items that will not be reclassified to profit or loss	14 48	340 74	(24.43)	38.86	512 96	212 9
В	(i) Items that will be reclassified to profit or loss	86.50	(19 43)	157,50	315.64	(1,693.81)	(1,625 6
	(ii) Income tax on items that will be reclassified to profit or loss	6 47	(841)	(20,97)	(14.47)	54.76	28 5
	d other comprehensive income	172 21	(1,810.75)	189.09	108.68	(7,587 18)	(3,078.0
	al Comprehensive Income for the period   17 + 20	1,925.28	1,305.45	1,325.01	6,911.75	(4,512.39)	14,684.8
	al comprehensive income for the period attributable to:						
	Owners of the Company	2,411.83	2,349.71	1,493 84	7,960 12	(4,416.53)	8,802.5
	Non controlling interests	(486.55)	(1,044 26)	(168 83)	(1,048.37)	(95.56)	5,882 2
	-up equity share capital [Face value ₹ 10 per share]	1,144 94	1,144.93	970 24	1,144.94	970.24	1,144.9
4 Rese	erves (excluding revaluation reserves) and Non controlling interest						58,387_1
25 Earn	nings per equity share (for continuing operation);						
	c earnings per share (not annualised) - in Rupees	19.57	31.11	12.15	67.27	20.71	127.0
	r exceptional items)	193/	31.11	12,15	67 37	29.71	127.5
	ted earnings per share (not annualised) - in Rupees r exceptional items)	19.57	31.10	12.15	67.36	29.71	127_5
	nings per equity share (for discontinued operation)						
	c earnings per share (not annualised) - in Rupees	0.01	(0.04)	(0.08)	(0.06)	0.09	0.5
	ted earnings per share (not annualised) - in Rupees	0.01	(0.04)	(0.08)	(0.06)	0.09	0.5
	nings per equity share (for continuing and discontinued operations):	0.01	(0.04)	(0.08)	(0.00)	0.09	0.5
	c carnings per chare (not annualised) - in Rupees						
	exceptional items)	19.58	31,07	12.07	67.31	29_80	128_1
	sol carming per share (not annualised) - in Rupees						

TATA STEEL LIMITED

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Corporate Identity Number L27100MH1907PLC000260

Mumbai

PIN AAC-4362



#### Consolidated Segment Revenue, Results, Assets and Liabilities

**Chartered Accountants** 

FRN 304026E/E-30000

Mumbai

Particular <del>s</del>	Quarter ended on 31,12,2018	Quarter ended on 30.09.2018	Quarter ended on 31.12.2017	Nine months ended on 31.12.2018	Nine months ended on 31.12.2017	Financial yea ended on 31.03.2018
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Segment Revenue:						
Tata Steel India	17,173.87	17,902.04	15,595.78	51,481.37	44,238.43	60,519
Bamnipal Steel (including Tata Steel BSL)	4,888.54	5,861.98	-	12,858,38	- 1	
Other Indian Operations	3,068.75	3,087.22	2,449.48	9,005 48	6,379.94	9,422
Tata Steel Europe	15,850.48	15,929.23	14,692.66	48,209.02	43,777.53	59,985
Other Trade Related Operations	8,859.72	8,207.77	6,589.54	25,000.67	20,131.40	27,831
South East Asian Operations	2,700.85	2,904.08	2,413.56	8,164,62	6,898.93	9,442
Rest of the World	202 12	180,80	144.68	523 38	524.45	751
Total	52,744.33	54,073.12	41,885.70	1,55,242.92	1,21,950.68	1,67,953
Less: Inter Segment Revenue	11,524,42	10,529.02	8,439.10	32,646 12	25,066.61	34,936
Total Segment Revenue from operations	41,219.91	43,544.10	33,446.60	1,22,596.80	96,884.07	1,33,016
Segment Results before exceptional items, interest, tax and depreciation :						
Tata Steel India	4,559.91	6,113.00	4,647.27	15,791.00	10,976.50	15,799
Bamnipal Steel (including Tata Steel BSL)	1,012.05	1,171.21	18	2,244.90	- 4	
Other Indian Operations	260 35	318.61	201.21	846.69	606.12	953
Tata Steel Europe	946.67	1,110.61	608.03	3,724.63	2,576,07	3,712
Other Trade Related Operations	542.70	323,37	360.13	499,79	1,629.00	2,050
South East Asian Operations	20.30	112.68	196,50	246.23	365.56	477
Rest of the World	22.41	4.54	10.95	42,66	32 14	C
Less: Inter Segment Eliminations	630.85	153.90	313.05	1,147.65	876.45	1,161
Total Segment Results before exceptional items, interest, tax and depreciation	6,733.54	9,000.12	5,711.04	22,248.25	15,308.94	21,829
Add: Finance income	201.25	273.82	211.78	775.41	675.44	929
ess: Finance costs	1,939.95	2,153.06	1,327.28	5,763.15	4,020.92	5,50
Less: Depreciation and Amortisation	1,925,50	1,907.91	1,475.09	5,639.04	4,449 50	5,961
Add: Share of profit / (loss) of joint ventures and associates	49.99	71.31	89.83	166.13	157.33	215
Profit / (Loss) before exceptional items & tax	3,119,33	5,284.28	3,210,28	11,787.60	7,671,29	11,510
Add: Exceptional items	32.41	163.77	(1,115,58)	(147.40)	(1,777.02)	9,599
Profit / (Loss) before tax	3,151,74	5,448.05	2,094.70	11,640.20	5,894.27	21,109
Less: Tax expense	1,400.55	2,326.37	950.82	4,830.57	2,829.32	3,405
Net Profit / (Loss) after tax from continuing operations	1,751.19	3,121.68	1,143.88	6,809,63	3,064.95	17,704
Net Profit / (Loss) after tax from discontinued operations	1.88	(5.48)	(7 96)	(6.56)	9.84	58
Net Profit / (Loss) for the period	1,753,07	3,116.20	1,135.92	6,803.07	3,074.79	17,762
Segment Assets:	1 25 222 54	1.07.100.02	1 07 101 50	1 26 022 54	10740450	
Tata Steel India	1,25,832.54	1,27,108.93	1,07,404.52	1,25,832,54	1,07,404.52	1,17,765
Bamnipal Steel (including Tata Steel BSL)	40,576,67	41,228.33	170	40,576.67	*	C
Other Indian Operations	8,295.93	7,948.65	6,228,66	8,295.93	6,228 66	7,258
Tata Steel Europe	68,289.96	74,016.97	44,494.26	68,289.96	44,494 26	69,078
Other Trade Related Operations	66,159.92	69,985.86	53,383.02	66,159.92	53,383.02	58,307
South East Asian Operations	5,123.12	5,891.50	5,043.81	5,123.12	5,043.81	5,429
Rest of the World	8,068.00	8,399,56	8,330.14	8,068.00	8,330 14	7,479
Less: Inter Segment Eliminations Fotal Segment Assets	82,898.91 2,39,447.23	85,694.56 2,48,885.24	51,119.88 1,73,764.53	82,898.91 2,39,447.23	51,119.88 1,73,764.53	55,560 2,09,757
Segment Liabilities:  Tata Steel India	66,638,09	70,032,82	63,767.26	66,638.09	63,767.26	64,365
Bamnipal Steel (including Tata Steel BSL)	39,235,26	39,659.37	3	39,235.26		1,,50
Other Indian Operations	4,580.06	4,350.63	3,674.53	4,580.06	3,674.53	4,463
Tata Steel Europe	91,520.64	98,119.37	84,416.55	91,520.64	84,416.55	91,793
Other Trade Related Operations	47,189,01	50,804.55	36,112:30	47,189.01	36,112.30	39,365
South East Asian Operations	2,620.22	2,866.76	2,491.74	2,620.22	2,491.74	2,67
Rest of the World	1,907.26	2,018.05	2,814.96	1,907.26	2,814.96	2,866
Less Inter-Segment Huminations  Total Segment Habifilits or ed Acco	83,780.33	86,571.72	52,954.50	83,780 33	52,954.50	57,578
Total Segment Liabilities lered Account LLPIN AAC -4362	1,69,910.21	1,81,279.83	1,40,322.84	1,69,910,21	2,751,30	1,47,950

**TATA STEEL LIMITED** 



#### Notes:

LPIN AAC-4352

Chartered Accountants

RN 304026E/E-300

Mumbai

- 1. The results have been reviewed by the Audit Committee in its meeting held on February 07, 2019 and were approved by the Board of Directors in its meeting of date.
- 2. With the applicability of Goods and Service Tax (GST) effective July 01, 2017, revenue from operations is disclosed net of GST. Accordingly, revenue from operations and total expenses for the nine months ended December 31, 2018 are not comparable with the figures for the nine months ended December 31, 2017 presented in the above results.
- 3. Effective April 01, 2018, the Group has applied Ind AS 115 "Revenue from Contracts with Customers". The standard is applied retrospectively with the cumulative effect of initially applying the standard recognised as an adjustment to opening equity at the date of initial application. The adoption of Ind AS 115 did not have any significant impact on the overall results of the Group.
- 4. On May 18, 2018, Bamnipal Steel Limited, a wholly-owned subsidiary of the Company, completed the acquisition of Tata Steel BSL Limited (formerly "Bhushan Steel Limited") pursuant to a Corporate Insolvency Resolution process implemented under the Insolvency and Bankruptcy Code 2016. The impact of the Resolution Plan has been given effect to on the acquisition date.

The fair value of assets and liabilities acquired have been determined provisionally in accordance with Ind AS 103 "Business Combinations".

Results for the periods relating to current year include Tata Steel BSL Limited starting May 18, 2018, hence not comparable with previous periods.

- 5. On June 30, 2018, the Company and thyssenkrupp AG signed definitive agreements to combine their European steel businesses in a 50:50 joint venture in a new company. This follows the signing of a Memorandum of Understanding in September 2017. The transaction is subject to merger control clearance in several jurisdictions, including the European Union.
- 6. On September 18, 2018, the Company acquired 51% equity stake in Creative Port Development Private Limited ("CPDPL"), a proposed greenfield port project.

The fair value of assets and liabilities acquired have been determined provisionally in accordance with Ind AS 103 "Business Combinations".

Results for the periods relating to current year include CPDPL starting September 18, 2018, hence not comparable with previous periods.

- 7. On September 22, 2018, the Company executed definitive agreements for the acquisition of the steel business of Usha Martin Limited through a slump sale on a going concern basis. The Company has novated the agreement in favour of Tata Sponge Iron Limited, a subsidiary of the Company, through which the acquisition would be carried out. The closing of the acquisition remains subject to fulfilment of various conditions under the said agreements, including regulatory approvals required for the transfer of the steel business.
- 8. On January 28, 2019, T S Global Holdings Pte. Ltd. ("TSGH") (an indirect wholly owned subsidiary of the Company) executed definitive agreements to divest its entire equity stake in NatSteel Holdings Pte. Ltd. and Tata Steel (Thailand) Public Company Ltd. As per the agreement, the divestment will be made to a company, to be formed, in which 70% equity shares will be held by an entity controlled by HBIS Group Co., Ltd. and 30% will be held by TSGH. The transaction is subject to regulatory approvals.
- 9. During the quarter, the Company disposed off its entire stake in TRL Krosaki Refractories Limited, an associate of the Company. Exceptional items 6(a) & 8(a) in the standalone and consolidated financial



results include profit on such sale. Exceptional item 8(a) in the consolidated financial results also include loss on disposal of a subsidiary during the quarter in relation to the European operations.

Exceptional item 8(b) in the consolidated financial results includes provision of ₹170.58 crore recognised by a subsidiary in respect of advances with public bodies paid under protest.

Exceptional item 8(f) in the consolidated financial results includes gain of ₹68.72 crore recognised by a subsidiary relating to liabilities no longer required written back.

- 10. The consolidated financial results have been subjected to limited review and the standalone financial results have been audited by the statutory auditors.
- 11. Figures for the previous periods have been regrouped and reclassified to conform to the classification of the current period, where necessary.
- 12. Basic and diluted earnings per share for the previous periods have been restated, wherever applicable, for the bonus element in respect of rights issue made during the financial year 2017-18.

T V Narendran

Chief Executive Officer & Managing Director

Mumbai: February 08, 2019

Chartered Accountants

\*\*Mumbal\*\*\*

Koushik Chatterjee

Executive Director & Chief Financial Officer

To
The Board of Directors
Tata Steel Limited
Bombay House
24, Homi Mody Street, Fort,
Mumbai – 400 001

- 1. We have audited the standalone financial results of Tata Steel Limited (the "Company") for the quarter ended December 31, 2018 and the year to date results for the period April 1, 2018 to December 31, 2018, (the "results") which are included in the accompanying 'Standalone Financial Results for the quarter/nine months ended on 31st December 2018', being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations, 2015").
- 2. The Company's Management is responsible for preparation of the results on the basis of its interim standalone financial statements prepared in accordance with the recognition and measurement principles laid down in Ind AS 34 'Interim Financial Reporting', prescribed under section 133 of the Companies Act, 2013 and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the results based on our audit of such interim standalone financial statements.
- 3. We conducted our audit in accordance with the Standards on Auditing and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the results. An audit also includes assessing the accounting principles used and significant estimates made by Management. We believe that our audit provides a reasonable basis for our opinion. (Also refer paragraph 5 below)
- 4. In our opinion, and to the best of our information and according to the explanations given to us, the results:
  - (i) are presented in accordance with the requirements of Regulation 33 of the Listing Regulations, 2015 in this regard; and
  - (ii) give a true and fair view of the net profit and other financial information for the quarter ended December 31, 2018 as well as the year to date results for the period from April 1, 2018 to December 31, 2018.
- 5. The standalone financial results of the Company for the nine months ended December 31, 2017 includes the period from April 1, 2017 to June 30, 2017 which were audited by another firm of chartered accountants who issued their unmodified opinion, vide their report dated August 7, 2017. Our opinion is not qualified in respect of this matter.

For Price Waterhouse & Co Chartered Accountants LLP Firm Registration Number: 304026E/E-300009 Chartered Accountants

Russell I Parera

Partner

Membership Number: 042190

Place: Mumbai

Date: February 8, 2019

Price Waterhouse & Co Chartered Accountants LLP, 252, Veer Savarkar Marg, Shivaji Park, Dadar (West) Mumbai - 400 028

T: +91 (22) 66691500, F: +91 (22) 66547804 / 07

Registered office and Head office: Plot No. Y-14, Block EP, Sector V, Salt Lake Electronic Complex, Bidhan Nagar, Kolkata 700 091

The Board of Directors **Tata Steel Limited Bombay House** 24, Homi Mody Street, Fort, Mumbai - 400 001

- We have reviewed the unaudited consolidated financial results of Tata Steel Limited (the "Company"), its subsidiaries, jointly controlled entities and associate companies (hereinafter referred to as the "Group") for the quarter ended December 31, 2018 which are included in the accompanying 'Consolidated Financial Results for the quarter/nine months ended on 31st December 2018' (the "Statement"). The Statement has been prepared by the Company's Management pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations, 2015"), which has been initialled by us for identification purposes. The Statement is the responsibility of the Company's Management and has been approved by its Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement.
- The Statement includes the results of the entities listed in Annexure A.
- A review is limited primarily to inquiries of Group personnel and analytical procedures applied to Group's financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- We did not review the financial information of five subsidiaries considered in the preparation of the Statement and which constitute total revenue of Rs. 23,310.66 crores and total comprehensive income [comprising of profit/ (loss) and other comprehensive income] of Rs. 385.07 crores for the quarter ended December 31, 2018, which also include their step down jointly controlled entities and associate companies constituting Rs. 13.70 crores of the Group's share of total comprehensive income for the quarter then ended. These financial information have been reviewed by other auditors whose reports have been furnished to us, and our conclusion on the Statement to the extent they have been derived from such financial information is based solely on the report of such other auditors.
- We did not review the financial information of (i) thirty subsidiaries considered in the preparation of the Statement and which constitute total revenue of Rs. 1,184.71 crores and total comprehensive income [comprising of profit/ (loss) and other comprehensive income] of Rs. (505.50) crores for the quarter ended December 31, 2018 and (ii) six jointly controlled entities and six associate companies which constitute Rs. 9.96 crores and Rs. 4.81 crores respectively of the Group's share of total comprehensive income for the quarter then ended. These financial results have been furnished to us by the Management, and our conclusion on the Statement in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, jointly controlled entities and associate companies is based solely on such financial information.
- In the case of two jointly controlled entities and three associate companies, the financial information for the quarter ended December 31, 2018 is not available. The investments in these companies are carried at Re. 1 as at December 31, 2018. In absence of the aforementioned financial information, the Group's share of total comprehensive income of these jointly controlled entities and associate companies for the quarter ended December 31, 2018 have not been included in the Statement.

Our conclusion is not modified in respect of matters set out in paragraphs 5, 6 and 7 above.

Price Waterhouse & Co Chartered Accountants LLP, 252, Veer Savarkar Marg, Shivan Park, Shidar (West) Mumbai - 400 028

T: +91 (22) 66691500, F: +91 (22) 66547804 / 07

Registered office and Head office: Plot No. Y-14, Block EP, Sector V, Salt Lake Electronic Complex, Bidhan Nagar, Kolki

Price Waterhouse & Co. (a Partnership Firm) converted into Price Waterhouse & Co Chartered Accountants LLP (a Limited Carbilly Partnership Wan LLP ILPIN AAC-4362) with effect from July 7, 2014. Post its conversion to Price Waterhouse & Co Chartered Accountants LLP, its ICA registration number before conversion was 304026E/E-300009 (ICAI registration number before conversion was 304026E)

Chartered Accountants

- 8. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 9. We draw attention to the following paragraph included in the review report on the unaudited consolidated special purpose interim financial information of Tata Steel BSL Limited (a subsidiary of the Company) and its subsidiaries, issued by the component auditor vide its report dated August 10, 2018:

"We draw attention to Note 2 to the special purpose interim financial information which describes the implementation of Resolution Plan pursuant to its approval by National Company Law Tribunal and the resultant impact of the same, as recorded in the financial results for the period ended 17 May 2018. Our conclusion is not modified in respect of this matter."

Note 2 as described above corresponds to Note 4 to the Statement.

10. The consolidated financial results of the Group for the nine months ended December 31, 2017 includes the period from April 1, 2017 to June 30, 2017 which were reviewed by another firm of chartered accountants who issued their unmodified conclusion, vide their report dated August 7, 2017. Our conclusion is not qualified in respect of this matter.

For Price Waterhouse & Co Chartered Accountants LLP Firm Registration Number: 304026E/E-300009

Chartered Accountants

Russell I Parera

Partner

Membership Number: 042190

Place: Mumbai

Date: February 8, 2019

### Annexure A

### **List of Entities Consolidated**

Sl.	of Entities Consolidated					
No	Name of the Company					
Α.	Subsidiaries (Direct)					
	ABJA Investment Co. Pte. Ltd.					
	dityapur Toll Bridge Company Limited					
	Tata Steel Special Economic Zone Limited					
	ian Steel & Wire Products Ltd.					
	ashedpur Utilities & Services Company Limited					
	har Export Services Pvt. Ltd					
	NatSteel Asia Pte. Ltd.					
	Rujuvalika Investments Limited					
	T S Alloys Limited					
	Tata Korf Engineering Services Ltd.					
	Tata Metaliks Ltd.					
	Tata Sponge Iron Limited					
	T Steel Holdings Pte. Ltd.					
	Tata Steel Odisha Limited					
	Tata Steel Processing and Distribution Limited					
	Tayo Rolls Limited					
	Tata Pigments Limited					
	The Tinplate Company of India Ltd					
	Tata Steel Foundation					
	Jamshedpur Football and Sporting Private Limited					
	1 Sakchi Steel Limited					
	Jugsalai Steel Limited					
	pamundi Steel Limited					
	traight Mile Steel Limited					
	Bamnipal Steel Limited					
	Bistupur Steel Limited					
	Jamadoba Steel Limited					
28	Dimna Steel Limited					
29	Bhubaneshwar Power Private Limited					
30	Creative Port Development Private Limited					
B.	Subsidiaries (Indirect)					
	Haldia Water Management Limited					
2	Kalimati Global Shared Services Limited					
3	TS Asia (Hong Kong) Ltd.					
4	TSIL Energy Limited					
	T S Global Holdings Pte Ltd.					
	Orchid Netherlands (No.1) B.V.					
	NatSteel Holdings Pte. Ltd.					
	Easteel Services (M) Sdn. Bhd.					
9	Eastern Steel Fabricators Philippines, Inc.					
	NatSteel (Xiamen) Ltd.					
11	NatSteel Recycling Pte Ltd.					
12	NatSteel Trade International (Shanghai) Company Ltd.					
	NatSteel Trade International Pte. Ltd.					
14	NatSteel Vina Co. Ltd.					



Sl. No	Name of the Company
15	The Siam Industrial Wire Company Ltd.
	TSN Wires Co., Ltd.
	Tata Steel Europe Limited
	Apollo Metals Limited
	Automotive Laser Technologies Limited
	Beheermaatschappij Industriele Produkten B.V.
	Bell & Harwood Limited
	Blastmega Limited
	Bore Samson Group Limited
	Bore Steel Limited
	British Guide Rails Limited
	British Steel Corporation Limited
	British Steel Directors (Nominees) Limited
	British Steel Engineering Steels (Exports) Limited
	British Steel Nederland International B.V.
_	British Steel Service Centres Limited
	British Tubes Stockholding Limited
	C V Benine
	C Walker & Sons Limited
	Catnic GmbH
	Catnic Limited
	CBS Investissements SAS
	Cogent Power Inc.
	Tata Steel Mexico SA de CV
	Cogent Power Inc.
	Cogent Power Limited
	Color Steels Limited
	Corbeil Les Rives SCI
	Corby (Northants) & District Water Company Limited
	Cordor (C& B) Limited
	Corus Aluminium Verwaltungsgesellschaft Mbh
	Corus Building Systems Bulgaria AD
	Corus CNBV Investments
	Corus Cold drawn Tubes Limited
	Corus Engineering Steels (UK) Limited
50	Corus Engineering Steels Holdings Limited
	Corus Engineering Steels Limited
	Corus Engineering Steels Overseas Holdings Limited
53	Corus Engineering Steels Pension Scheme Trustee Limited
	Corus Group Limited
55	Corus Holdings Limited
	Corus International (Overseas Holdings) Limited
	Corus International Limited
	Corus International Romania SRL.
	Corus Investments Limited
	Corus Ireland Limited
	Corus Large Diameter Pipes Limited
	Corus Liaison Services (India) Limited
	Corus Management Limited



Sl. No	Name of the Company
64	Corus Primary Aluminium B.V.
	Corus Property
	Corus Service Centre Limited
	Corus Steel Service STP LLC
	Corus Tubes Poland Spolka Z.O.O
	Corus UK Healthcare Trustee Limited
	Corus Ukraine Limited Liability Company
	CPN (85) Limited
72	Crucible Insurance Company Limited
	Degels GmbH
	Demka B.V.
	DSRM Group Plc.
	Esmil B.V.
	Europressings Limited
	Firsteel Group Limited
	Firsteel Group Limited Firsteel Holdings Limited
	Firsteel Holdings Limited Fischer Profil GmbH
	Gamble Simms Metals Limited
	Grant Lyon Eagre Limited
	H E Samson Limited
	Hadfields Holdings Limited
	Halmstad Steel Service Centre AB
	Hammermega Limited
	Harrownills Properties Limited
	Hille & Muller GmbH
	Hille & Muller USA Inc.
	Hoogovens USA Inc.
	Huizenbezit "Breesaap" B.V.
	Inter Metal Distribution SAS
	Kalzip Asia Pte Limited
	Kalzip FZE
95	Kalzip GmbH
	Kalzip GmbH
	Kalzip India Private Limited
	Kalzip Italy SRL
	Kalzip Limited
	Kalzip Spain S.L.U.
	Layde Steel S.L.
	Lister Tubes Limited
	London Works Steel Company Limited
	Midland Steel Supplies Limited
	Montana Bausysteme AG
	Naantali Steel Service Centre OY
	Nationwide Steelstock Limited
	Norsk Stal Tynnplater AS
109	Norsk Stal Tynnplater AB
110	Orb Electrical Steels Limited
111	Ore Carriers Limited
	Oremco Inc.



Sl. No	Name of the Company
113	Plated Strip (International) Limited
	Precoat International Limited
115	Precoat Limited
	Rafferty-Brown Steel Co Inc Of Conn.
117	Round Oak Steelworks Limited
118	Runblast Limited
	Runmega Limited
	S A B Profiel B.V.
	S A B Profil GmbH
	Seamless Tubes Limited
	Service Center Gelsenkirchen GmbH
	Service Centre Maastricht B.V.
	Societe Europeenne De Galvanisation (Segal) Sa
	Staalverwerking en Handel B.V.
	Steel StockHoldings Limited
	Steelstock Limited
	Stewarts & Lloyds Of Ireland Limited
	Stewarts And Lloyds (Overseas) Limited
	Surahammar Bruks AB
	Swinden Housing Association Limited
	Tata Steel Belgium Packaging Steels N.V.
	Tata Steel Belgium Services N.V.
	Tata Steel Denmark Byggsystemer A/S
	Tata Steel Europe Distribution BV
	Tata Steel Europe Metals Trading BV Tata Steel France Batiment et Systemes SAS
	Tata Steel France Battment et Systèmes SAS  Tata Steel France Holdings SAS
	Tata Steel Germany GmbH
	Tata Steel IJmuiden BV
	Tata Steel International (Americas) Holdings Inc
	Tata Steel International (Americas) Inc
	Tata Steel International (Canada) Holdings Inc
	Tata Steel International (Czech Republic) S.R.O
	Tata Steel International (Denmark) A/S
	Tata Steel International (Finland) OY
	Tata Steel International (France) SAS
	Tata Steel International (Germany) GmbH
	Tata Steel International (South America) Representações LTDA
	Tata Steel International Hellas SA
	Tata Steel International (Italia) SRL
	Tata Steel International (Middle East) FZE
	Tata Steel International (Nigeria) Ltd.
	Tata Steel International (Poland) sp Zoo
	Tata Steel International (Schweiz) AG
	Tata Steel International (Sweden) AB
	Tata Steel International (India) Limited
	Tata Steel International Iberica SA
	Tata Steel Istanbul Metal Sanayi ve Ticaret AS
	Tata Steel Maubeuge SAS



Sl. No	Name of the Company
162	Tata Steel Nederland BV
163	Tata Steel Nederland Consulting & Technical Services BV
164	Tata Steel Nederland Services BV
165	Tata Steel Nederland Star-Frame BV
	Tata Steel Nederland Technology BV
	Tata Steel Nederland Tubes BV
	Tata Steel Netherlands Holdings B.V.
	Tata Steel Norway Byggsystemer A/S
	Tata Steel Sweden Byggsystem AB
	Tata Steel UK Consulting Limited
	Tata Steel UK Holdings Limited
	Tata Steel UK Limited
	Tata Steel USA Inc.
	The Newport And South Wales Tube Company Limited
	The Stanton Housing Company Limited
	The Templeborough Rolling Mills Limited
	Thomas Processing Company
	Thomas Steel Strip Corp.
	Toronto Industrial Fabrications Limited
	TS South Africa Sales Office Proprietary Limited
	Tulip UK Holdings (No.2) Limited
	Tulip UK Holdings (No.3) Limited
	U.E.S. Bright Bar Limited
	UK Steel Enterprise Limited
	UKSE Fund Managers Limited
	Unitol SAS
	Walker Manufacturing And Investments Limited Walkersteelstock Ireland Limited
	Walkersteelstock Limited Walkersteelstock Limited
	Westwood Steel Services Limited
	Whitehead (Narrow Strip) Limited
	T S Global Minerals Holdings Pte Ltd.
	Al Rimal Mining LLC
	Black Ginger 461 (Proprietary) Ltd
	Kalimati Coal Company Pty. Ltd.
	Sedibeng Iron Ore Pty. Ltd. Tata Steel Cote D' Ivoire S.A
	TSMUK Limited
	Tata Steel Minerals Canada Limited
	T S Canada Capital Ltd
	Tata Steel International (Singapore) Holdings Pte. Ltd.
	Tata Steel International (Shanghai) Ltd.
	Tata Steel International (Singapore) Pte. Ltd.
	Tata Steel International (Asia) Limited
	Tata Steel (Thailand) Public Company Ltd.
	N.T.S Steel Group Plc.
	The Siam Construction Steel Co. Ltd.
	The Siam Iron And Steel (2001) Co. Ltd.
	T S Global Procurement Company Pte. Ltd.
	- O COURT - SOULOMONIC COMPUME A COLUMENT



<b>61</b>						
Sl. No	Name of the Company					
211	ProCo Issuer Pte. Ltd.					
	Γata Steel BSL Limited (formerly Bhushan Steel Limited)					
	hushan Steel (Orissa) Ltd.					
	ushan Steel (South) Ltd.					
	Bhushan Steel (Madhya Bharat) Ltd.					
	Bhushan Steel (Australia) PTY Ltd.					
	Bowen Energy PTY Ltd.					
	Bowen Coal PTY Ltd.					
	Bowen Consolidated PTY Ltd.					
	Subarnarekha Port Private Limited					
220	Subarnarema 1 of 1111 vace minice					
C.	Jointly Controlled Entities (Direct)					
	Himalaya Steel Mills Services Private Limited					
	mjunction services limited					
	S & T Mining Company Private Limited					
	Tata BlueScope Steel Private Limited					
	Tata NYK Shipping Pte Ltd.					
	Jamshedpur Continuous Annealing & Processing Company Private Limited					
	T M Mining Company Limited					
	TM International Logistics Limited					
	Industrial Energy Limited					
	Jamipol Limited					
-	Nicco Jubilee Park Limited*					
	Medica TS Hospital Pvt. Ltd*					
	Addict 10 1100ptcu 1 to the					
D.	Jointly Controlled Entities (Indirect)					
-	Naba Diganta Water Management Limited					
	SEZ Adityapur Limited					
	TVSC Construction Steel Solutions Limited					
	Afon Tinplate Company Limited					
	Laura Metaal Holding B.V.					
	Ravenscraig Limited					
	Tata Steel Ticaret AS Touturing Technology Limited					
	Texturing Technology Limited					
	Air Products Llanwern Limited					
	Hoogovens Court Roll Service Technologies VOF  Mines De Bonge (Mounities) Limited					
	Minas De Benga (Mauritius) Limited					
	BlueScope Lysaght Lanka (Pvt) Ltd					
	Tata NYK Shipping (India) Pvt. Ltd.					
	International Shipping and Logistics FZE					
	TKM Global China Ltd					
	TKM Global GmbH					
	TKM Global Logistics Limited					
17						
	Associates (Divest)					
E.	Associates (Direct)					
E. 1	Kalinga Aquatics Ltd*					
E. 1						



Sl. No	Name of the Company					
4	F Limited					
5	lusha Travels Pvt Ltd.*					
	Associates (Indirect)					
	European Profiles (M) Sdn. Bhd.					
	Albi Profils SRL					
	GietWalsOnderhoudCombinatie B.V.					
	Hoogovens Gan Multimedia S.A. De C.V.					
	ISSB Limited					
	Wupperman Staal Nederland B.V.					
	New Millennium Iron Corp.					
	9336-0634 Québec Inc					
	TRF Singapore Pte Limited					
	TRF Holding Pte Limited					
	York Transport Equipment (Asia) Pte Ltd					
	York Transport Equipment (India) Pvt Ltd					
	York Transport Equipment Pty Ltd					
	York Sales (Thailand) Company Limited					
	York Transport Equipment (SA) (Pty) Ltd					
	Rednet Pte Ltd					
	PT York Engineering					
	YTE Special Products Pte. Limited					
	Qingdao YTE Special Products Co. Limited					
	York Transport Equipment (Shanghai) Co. Ltd					
$\overline{}$	Dutch Lanka Trailer Manufacturers Limited					
	Dutch Lanka Engineering (Private) Limited					
	Dutch Lanka Trailer LLC					
	Hewitt Robins International Ltd					
	Hewitt Robins International Holdings Ltd					
	Bhushan Capital & Credit Services Private Limited					
27	Jawahar Credit & Holdings Private Limited					

<sup>\*</sup> Not consolidated as the financial information is not available





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PRESS RELEASE

Mumbai, February 08, 2019

Tata Steel reports consolidated financial results for the quarter and nine month ended December 31, 2018

#### Highlights of the quarter:

- Health and Safety: Lost Time injury frequency rate per mn man hours worked of Tata Steel group reduced to 0.47 in 9MFY19
- Consolidated steel production grew 11%YoY to 7.23 mn tons and deliveries increased 7%YoY to 6.99 mn tons
- India<sup>1</sup> steel production surged 34%YoY to 4.38 mn tons while deliveries grew 18%YoY to 3.89 mn tons from 3.30 mn tons in 3QFY18
- Consolidated revenues increased 23%YoY to Rs.41,220 crores; India¹ revenues recorded 41%YoY growth to Rs.22,063 crores as compared to Rs.15,596 crores in 3QFY18
- Consolidated adjusted EBITDA grew 27%YoY to Rs.7,225 crores as compared to Rs.5,671 crores in 3QFY18
- Standalone adjusted EBITDA was Rs.4,872 crores and EBITDA margin stood at 28.4%.
   Standalone EBITDA/t was Rs.16,407/t
- Consolidated PAT increased to Rs.1,753 crores as compared to Rs.1,136 crores in 3QFY18
- The liquidity position of the group remains robust at Rs.19,320 crores comprising of Rs.8,549 crores in cash and cash equivalents and Rs.10,771 crores in undrawn bank lines
- Gross debt decreased by Rs.9,083 crores during the guarter.

#### **Tata Steel India and Consolidated Highlights**

(Figures in Rs. crore unless otherwise specified)

		0 11				
	Standalone	TSBSL	Standalone	Consolidated <sup>2</sup>		
	3QF)	/19	3QFY18	3QFY19	3QFY18	
Production (mn ton) <sup>3</sup>	3.34	1.04	3.27	7.23	6.49	
Deliveries (mn ton)	2.97	0.92	3.30	6.99	6.56	
Turnover	17,174	4,889	15,596	41,220	33,447	
Adjusted EBITDA⁴	4,872	1,008	4,710	7,225	5,671	
PBT before exceptional items	3,514	(105)	3,226	3,119	3,210	
Exceptional Charges	260	(134)	(1,115)	32	(1,116)	
PAT from Continuing Operations	2,456	(240)	1,338	1,751	1,144	
PAT from Discontinued Operations	-	-		2	(8)	
Reported PAT (A)	2,456	(240)	1,338	1,753	1,136	
Other Comprehensive Income (B)	(105)	9	136	172	189	
Total Comprehensive Income (A+B)	2,351	(231)	1,474	1,925	1,325	
Diluted EPS (Rs.)	21.05	(2.19)	12.55	19.59	12.07	

1. India includes Tata Steel Standalone and Tata Steel BSL on proforma basis without inter-company eliminations 2. Tata Steel BSL financials are consolidated from 18th May, 2018 3. Production numbers for consolidated financials are calculated using Crude steel for India, Liquid steel for Europe and saleable steel for SEA 4. EBITDA restated to exclude share of JV and Associates, and adjusted for fair value changes on account of exchange rate movement on investments in Tata Steel Holdings and revaluation gain/loss on external/ internal company debts/ receivables at Tata Steel Global Holdings; TSBSL: Tata Steel BSL



## TATA STEEL



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### Key Operating and Financial Highlights of the quarter:

- India¹ steel production grew by 34%YoY to 4.38 mn tons with the acquisition and ramp-up of Tata Steel BSL. India¹ deliveries stood at 3.89 mn tons and now account for more than 55% of consolidated volumes.
- Tata Steel continued to increase its market share in chosen segments. Automotive segment sales increased by 24%YoY; Industrial Products and Projects segment sales grew by 29%YoY. Branded products, Retail & Solutions segment sales grew by 16%YoY; Tata Steel now touches 3 million retail customers.
- India<sup>1</sup> revenues from operations increased by 41%YoY to Rs.22,063 crores driven by higher volumes and better realizations.
- Standalone adjusted EBITDA for the quarter was Rs.4,872 crores, the EBITDA margin stood at 28.4%; Standalone EBITDA/t was Rs.16,407/t.
- Tata Steel BSL integration is progressing smoothly and the focus continues to be on ramping up production and realizing synergies. Tata Steel BSL EBITDA for the quarter was Rs.1,008 crores and the EBITDA margin was 20.6%.
- Tata Steel remains focused on operational efficiencies and minimizing environmental impact.
   Tata Steel Jamshedpur has been able to increase solid waste utilization to 97% in 3QFY19. Solid waste utilization at Tata Steel Kalinganagar stood at 105% in 3QFY19.

#### Key corporate developments:

- Tata Steel and thyssenkrupp AG are working together to secure the required regulatory approvals for the proposed 50:50 joint venture in Europe. The European Commission Phase II merger control review is currently underway. Both Tata Steel and thyssenkrupp have announced the executive leadership of the planned joint venture.
- Tata Steel Kalinganagar Phase II expansion project is on schedule; work has started on the Cold Rolling Complex which will help in enriching our product mix and optimizing cashflows. Foundation work for Pickling Line and Tandem Cold Mill is also at an advance stage along with enabling work on rest of the project.
- The acquisition process of Usha Martin's steel business is being carried out through Tata Sponge Iron Limited, a subsidiary of Tata Steel. The transaction is expected to close in 4QFY19.
- Tata Steel has signed definitive agreements to divest 70% stake of its South-East Asia operating entities for a cash consideration of US\$327 million. The transaction is expected to be completed in 1QFY20. The proceeds will be used for deleveraging. Upon completion of the transaction, consolidated gross debt will come down by around US\$500 million.
- Tata Steel divested its remaining 26.62% equity stake in TRL Krosaki, for Rs.305 crores. The
  divestment is in line with stated strategic priorities of divestment of non-core assets and the
  proceeds will be used for deleveraging.



<sup>1.</sup> India includes Tata Steel Standalone and Tata Steel BSL on proforma basis without inter-company eliminations

### TATA STEEL



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PRESS RELEASE

### **Management Comments:**

#### Mr. T V Narendran, CEO & Managing Director:

"Tata Steel is committed to growing its India footprint while focusing on benchmark operational performance, superior market presence, strong customer relationships and sustainability. Despite a sharp drop in international steel prices, we were able to maintain our overall realizations and increase our volumes significantly in India. The integration of Tata Steel BSL continues and our 5 MTPA expansion at Tata Steel Kalinganagar is also making good progress. We are also looking forward to enhancing our long products and downstream capability through the acquisition of the 1mtpa steel business of Usha Martin. The phase II review of the TSE ThyssenKrupp JV is ongoing and we are closely working with the European Commission to facilitate the same. In line with our strategy of divesting non-core assets and focusing on India, we have announced a divestment of a 70% stake in our SEA business and we continue to work on exploring similar opportunities across our portfolio."

#### Mr. Koushik Chatterjee, Executive Director and CFO:

"The market environment for the industry was challenging during the quarter with softening of steel prices. Inspite of the challenging quarter, Tata Steel consolidated revenues improved by 23%YoY to reach Rs. 41,220 crores while adjusted EBITDA improved by 27%YoY to Rs.7,225 crores. The Standalone adjusted EBITDA during the same period was Rs.4,872 crores with the EBIDTA margin of 28.4% while Tata Steel BSL reported an EBITDA of Rs.1,008 crores with a margin of 20.6%. The consolidated Profit after Tax stood at Rs.1,753 crores, a 54%YoY growth. The short-term finance taken for Tata Steel BSL acquisition has been refinanced with long-term loans of Rs.15,500 crores. During the quarter, Tata Steel Group generated operating cash flows of Rs.4,150 crores. The liquidity position of the Group remains strong at Rs.19,320 crores, including Rs.8,549 crores of cash and cash equivalents. Our consolidated gross debt has declined by Rs.9,083 crores during the quarter including de-leveraging of over Rs.6,000 crores. We have repaid Rs.3,000 crores from Tata Steel BSL since the acquisition as part of the overall de-leveraging. The proceeds from the divestment of 70% of our stake in our South-east Asia business as well as from the sale of our residual holding in TRL Krosaki will be used for further deleveraging."

#### **Disclaimer:**

Statements in this press release describing the Company's performance may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results may differ materially from those directly or indirectly expressed, inferred or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand/supply and price conditions in the domestic and overseas markets in which the Company operates, changes in or due to the environment, Government regulations, laws, statutes, judicial pronouncements and/or other incidental factors.

#### **About Tata Steel**

Tata Steel Group is among the top global steel companies with an annual crude steel capacity of 33 million tonnes per annum (MTPA). It is one of the world's most geographically-diversified steel producers, with operations and commercial presence across the world. The Group recorded a consolidated turnover of US \$20.41 billion (INR 133,016 crore) in FY18. In 2018, Tata Steel acquired Bhushan Steel Ltd (now renamed as Tata Steel BSL Ltd). Currently, Tata Steel's consolidated India crude steel production capacity stands at 18.6 MTPA.



## TATA STEEL



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PRESS RELEASE

A Great Place to Work-CertifiedTM organisation, Tata Steel Ltd., together with its subsidiaries, associates and joint ventures, is spread across five continents with an employee base of over 65,000.

Tata Steel retained Industry Leader position in FY18 and ranked second overall in the DJSI assessment, 2017. The Company has been recognised as the Climate Disclosure Leader in 'Steel category' by CDP (2017). Besides being a member of the World Steel Climate Action Programme, Tata Steel has won several awards including the Prime Minister's Trophy for the best performing integrated steel plant for 2016-17, 'Corporate Strategy Award' by Mint (2018), Golden Peacock Award for Risk Management 2018 and Best Risk Management Framework & Systems Award 2019 by CNBC TV18. The Company also received the 'Most Ethical Company' award from Ethisphere Institute for the sixth time (2018), Steel Sustainability Champions (2017) by the World Steel Association, Dun & Bradstreet Corporate Awards (2017 & 2018), Golden Peacock HR Excellence Award by Institute of Directors (2017 & 2018) as well as 'Asia's Best Integrated Report' award by the Asia Sustainability Reporting Awards (2017), among several others.

In 2018, the Company launched a corporate brand campaign #WeAlsoMakeTomorrow. (www.wealsomaketomorrow.com)

To know more, visit www.tatasteel.com

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