# Montana Bausysteme AG Villmergen

Annual Financial Statements for the financial year ended as at 31<sup>st</sup> March 2015 and report by Statutory Auditors

## Report by statutory auditors

To the general meeting of **Montana Bausysteme AG, Villmergen** 

## **Report on Annual Financial Statements**

As statutory auditors we have audited the attached the annual financial statements of Montana Bausysteme AG, consisting of Balance sheet, Profit and Loss statement and appendix for the financial year ended on 31<sup>st</sup> March 2015.

## Responsibility of Board of Directors

The board of directors is responsible for the preparation of annual financial statements in accordance with the legal provisions and the bylaws. This responsibility incorporates the formation, implementation and maintenance of an internal control system with the intention of preparing annual financial statements, which are free from significant wrong details as a result of irregularities or errors. In addition to it the board of directors is responsible for the selection and the application of appropriate financial accounting methods as well as making proper estimates.

## Responsibility of statutory auditors

Our responsibility is to submit an opinion based on our auditing the annual financial statements. We have carried out our auditing in accordance with the law of Switzerland and the Swiss auditing standards. As per these standards we have to plan and carry out the auditing in such a way that we gain adequate security, on account of annual financial statements which are free from significant wrong details.

An auditing includes the execution of checking activities for obtaining proofs of checking for the valuations and other details included in annual financial statements. The selection of checking activities is at the auditor's best judgment. It implies an assessment of risks in case of significantly wrong details in the annual financial statements as a result of irregularities or errors. While doing assessment of these risks the auditor takes into consideration the internal control system, as far as it is important for the preparation of annual financial statements, in order to determine the checking activities in accordance with the circumstances, but not to submit an opinion based on checking the effectiveness of internal control system. Additionally the auditing includes the assessment of appropriateness of applied financial accounting methods, the plausibility of estimates made as well as an appraisal of overall view of annual financial statements. We are of the opinion that the proofs of auditing obtained by us form an adequate and reasonable basis for our opinion on checking.

## Opinion on Auditing

As per our assessment the annual financial statements for the financial year ended on 31<sup>st</sup> March 2015 are in accordance with the laws and the bylaws of Switzerland.

## Report based on further statutory regulations

We confirm that we have complied with the statutory requirements for the approval as per audit supervision law (RAG) and the independency (art. 728 OR) and no records are present which are not agreeable with our independency.

In accordance with article 728a section 1 point 3 OR and Swiss auditing standard 890 we confirm that an internal control system formed as per the specifications of board of directors for the preparation of annual financial statements exists.

Further we confirm that the application for using the balance sheet profits is in accordance with the Swiss laws and bylaws, and recommend approving the present annual financial statements.

### **Deloitte AG**

Tobias Pfeiffer
Authorized audit expert
Chief auditor

Dominik Rieber Authorized audit expert

Basel, 22<sup>nd</sup> June 2015 TPF/DRI/sdo

#### **Enclosures**

- Annual financial statements (Balance sheet, Profit and Loss statement and Appendix)
- Application for using the balance sheet profit

Balance sheet as per commercial law along with previous year figures

ASSETS	Explanat- 31.03.2015		31.03	3.2014	
	ory notes	CHF	CHF	Fr.	Fr.
Liquid Assets	2.1		6,089,619.24		1,520,987.49
Accounts receivables from					
deliveries and services					
against third parties		6,012,637.78		5,272,134.52	
against group member companies	2.4	75,932.63		13,672.62	
provision for doubtful debts		(526,915.99)	5,561,654.42	(512,090.27)	4,773,716.87
Other short term accounts receivables					
against third parties		722,654.22		879,522.84	
against group member companies	2.4	4,432,166.85	5,154,821.07	8,151,819.68	9,031,342.52
Inventories and non-invoiced services	2.2		4,041,782.34		4,650,506.41
Accrued income			40,873.00		14,324.00
Total Current Assets			20,888,750.07		19,990,877.29
Fixed Assets					
Immovable properties		5,111,802.55		5,516,209.88	
Machines and operational equipments		1,866,853.81		2,420,293.68	
Asset under construction		120.669.80	7,099,326.16		7,936,503.56
Total Assets	2.3		7,099,326.16		7,936,503.56
TOTAL ASSETS			27,988,076.23		27,927,380.85

Balance sheet as per commercial law along with previous year figures

LIABILITIES	Explanat-	31.03.2015		31.03	3.2014
	ory notes	CHF CHF		CHF	CHF
Payables from deliveries and					
services					
against third parties		1,689,445.11		1,677,848.51	
against group member companies		1,214,893.27	2,904,338.38	1,249,051.84	2,926,900.35
Other short term accounts payables					
against third parties		864,446.31		1,261,044.58	
against VAT CH u.D.		507,852.15	1,372,298.46	428,375.85	1,689,420.43
Deferred Income			3,461,179.03		3,719,628.06
Total short term external capital			7,737,815.87		8,335,948.84
-					
Provisions	2.5		3,595,000.00		3,427,000.00
Total long term external capital			3,595,000.00		3,427,000.00
Total External capital			11,332,815.87		11,762,948.84
Share Capital			8,000,000.00		8,000,000.00
Statutory Profit Reserves			4,000,000.00		4,000,000.00
Unsolicited profit reserves					
Carried forward from previous year		4,432.01		1,015.92	
Profit for the year		4,650,828.35	4,655,260.36	4,163,416.09	4,164,432.01
Total Shareholder's capital			16,655,260.36		16,164,432.01
TOTAL LIABILITIES			27,988,076.23		27,927,380.85

Profit and Loss statement as per commercial law along with previous year figures

	Explanatory notes	01.04.2014 to 31.03.2015 CHF	01.04.2013 to 31.03.2014 CHF
Gross revenues from deliveries and		67.447.754.40	70 100 010 00
services		67,147,754.10	70,183,318.06
301 11003			
Reductions in revenue and price			
Cash discounts		(519,792.13)	(715,178.36)
Losses on receivables		54,453.94	281,456.25
Other reductions in revenue		(969,131.33)	(790,409.66)
Change in inventory of finished products		51,000.00	(489,000.00)
Net revenues from deliveries and services		65,764,284.58	68,470,186.29
Material expenses		(35,957,448.41)	(38,879,786.92)
Personnel expenditure		(12,243,000.60)	(12,469,334.02)
Research and development expenses		(36,361.58)	(122,986.59)
Other operational expenses			
Reimbursements of transaction fees		(61,786.05)	(69,100.56)
Operational expenses		(7,830,006.07)	(8,105,934.36)
Sales and advertising costs		(152,336.80)	(465,126.47)
Administrative expenses		(1,363,065.62)	(1,320,034.26)
Management fees	2.6	(1,329,676.45)	(801,808.33)
Incidental revenues		70,587.74	72,245.46
Depreciations on assets		(959,847.20)	(1,095,796.95)
Total operational expenses		(59,862,941.04)	(63,257,663.00)
Operating result before interests and taxes		5,901,343.54	5,212,523.29
Financial expenses, capital losses		(302,900.45)	(132,075.18)
Financial proceeds, capital gains		141,262.62	54,718.07
Total financial result		(161, 637.83)	(77,357.11)
Annual profit before taxes		5,739,705.71	5,135,166.18
Direct taxes		(1,088,877.36)	(971,750.09)
Annual profit		4,650,828.35	4,163,416.09
Balance sheet profit, at the beginning of the year		4,164,432.01	4,701,015.92
Dividend payout		(4,160,000.00)	(4,700,000.00)
Balance sheet profit, at the end of the year		4,655,260.36	4,164,432.01

### **Appendix**

#### 1 General Information

### 1.1 Legal form, Registered Office and Initial Capital

The Montana Bausysteme AG has been incorporated as Public Limited Company in the Switzerland and is domiciled in Villmergen AG.

The share capital of Montana Bausysteme AG is CHF 8,000,000.00 and is composed of 16,000 nominal shares at the value of CHF 500.00.

#### 1.2 Details of full time jobs in the yearly average

The Montana Bausysteme AG does not account for more than 250 full time jobs (previous year: not more than 250 full time jobs) in the yearly average.

#### 1.3 Adjusting the presentation of annual financial statements

The presentation of annual financial statements would be adjusted in view of the new financial accounting law. However still it is completed according to the old financial accounting law as on 31.03.2015. The previous year figures would be accordingly adjusted.

#### 1.4 Basic principles of accounting and assessment

The primarily applied basic principles of accounting and assessment, which are not already specified by the Swiss Code of Obligations, are specified below.

#### Revenue recognition

The Montana Bausysteme AG spends the amounts accounted as gross from sales of products in the invoices, after deducting the VAT, as "gross revenues from deliveries and services". Possible differences between the agreed net prices and actually invoiced gross amounts (discounts, cash discounts or other price reductions) are included in the item reductions in revenue and price. Thereby net revenues from deliveries and services represent the proceeds of Montana Bausysteme AG in the financial year.

Then revenues are entered in the books, if the Montana Bausysteme AG has transferred the relevant risks and chances, which are associated with the ownership of products sold, to the customers and the ability to bring in the accounts receivables formed thereby is adequately assured (reducing the loss generating businesses). Generally it is at the time of delivery of goods to the respective customers.

For anticipated warranty claims arising from the service provision adequate provisions are made.

#### **Associated Parties**

The stock holder and further group member companies as well as member of board of directors of Montana Bausysteme AG belong to the associated parties. Transactions with associated parties are basically carried out by market driven conditions.

#### **Fixed Assets**

Fixed assets are depreciated in linear method according to their anticipated commercial service life. Exceptions form undeveloped landed properties and landed properties which are not depreciated. The service life is determined as below:

Undeveloped landed property No depreciation Landed properties No depreciation **Buildings** 25 to 50 years **Building facilities** 10 to 15 years Machines and production plants 5 – 15 years No depreciation Plants under construction Computer and hardware 3 to 8 years Vehicle fleet 4 to 8 years

As far as evidences of over valuation are cognizable, the book values are checked and reviewed and re-valued as the case may be.

#### Accounts receivables from deliveries and services

Accounts receivables from deliveries and services are included with the original net invoice amount. A revaluation for specific risk involved accounts receivables (provision for doubtful debts) is carried out. Revaluations for all other accounts receivables are carried out at 5% domestic and 10% abroad. Non demandable accounts receivables are deleted from the accounts after receipt of certificate of unpaid debts.

## 2 Explanations on profit and loss statement

#### 2.1 Liquid Assets

	31.03.2015	31.03.2014
deducted thereof in CHF	5,366,791.94	780,559.69
deducted thereof in EUR	722, 827.30	740,337.21
deducted thereof in GBP		90.59
Total	6,089,619.24	1,520,987.49

#### 2.2 Inventories and Non-invoiced services

	31.03.2015	31.03.2014
Raw materials and supplies	6,206,468.34	6,765,527.41
Finished products	1,302,000.00	1,251,000.00
Less revaluations	(3,466,686.00)	(3,366,021.00)
Total	4,041,782.34	4,650,506.41

#### 2.3 Fixed Assets

	31.03.2015	31.03.2014
Landed properties	1,422,657.00	1,422,657.00
Buildings	3,689,145.55	4,093,552.88
Machines and production plants	1,866,853.81	2,420,293.68
Plant under construction	120,669.80	
Total	7,099,326.16	7,936,503.56

#### 2.4 Combined accounts receivables and liabilities

	31.03.2015	31.03.2014
Accounts receivables against group of companies	75,932.63	13,672.62
deducted thereof accounts receivables against stock holder	168.04	11,342.38
Liabilities against group of companies	1,214,893.27	1,249,051.84
deducted thereof liabilities against stock holder		
Deposit	4,000,000.00	7,974,880.00
Cash pool	431,526.85	176,939.68
Accrued interests	640.00	
Total	4,432,166.85	8,151,819.68

#### 2.5 Provisions

	31.03.2015	31.03.2014
Reserve for warranties	3,025,000.00	2,896,000.00
Provisions for personnel and social affairs	570,000.00	531,000.00
Total	3,595,000.00	3,427,000.00

## 2.6 Management Fees (Verwaltungsaufwand)

	31.03.2015	31.03.2014
CHF	1,329,676.45	801,808.33
GBP	954,062.17	538,922.12
Exchange rate	1.394	1.488

#### 3 Remaining amount of liabilities from leasing businesses and other leasing commitments similar to sales agreement, as far as these do not expire within twelve months from balance sheet date or can be terminated.

Leasing liabilities as on closing date		Amounts in CHF including interest and VAT	
	31.03.2015	31.03.2014	
PW and stacker	402,275.55	438,371.35	
< 1 year	13,329.65	8,097.97	
1-5 years	388,945.90	430,273.38	
> 5 years			
Total	402,275.55	438,371.35	

#### 4 Fire insurance values of assets

		31.03.2015	31.03.2014
а	Buildings	40,316,000.00	40,275,000.00
b	Plants, machines, data processing, movable properties and vehicles	53,000,000.00	51,500,000.00
С	Provisional insurance of new acquisitions and appreciations in value	3,000,000.00	3,000,000.00

#### 5 Mortgaged or transferred assets and assets under retention of title

а	Mortgaged immovable properties (book value of fixed assets)	5,111,803	5,516,210
b	Hypothecated enfeoffment		
С	Hypothecated liability		
	(Mortgage notes in proprietary possession of Fr.		
	20,000,000.00)		

#### 6 Net dissolution of secret reserves

Total amount of net dissolution of secret reserves

700,749.39 662,630.26

#### 7 Risk Assessment

The Company has an implemented risk management system at its disposal. Based on systematic risk identification carried out periodically, the significant risks for the Company are assessed for their probability of occurrence and its impact. With corresponding measures agreed upon by the board of directors, these risks are avoided, reduced or shifted. The risks sustained by the Company itself; are consistently monitored. The last risk assessment has been carried out by the board of directors in July 2014.

Further statutory explanatory notes in terms of article 663 b OR are not required.

## **Appropriation of the Profit**

2014-15

2013-14

Application by board of directors on the appropriation of the balance sheet profit for the year 2014/15

	CHF	CHF
Profit for the year	4,650,828.35	4,163,416.09
Carried forward from the previous year	4,432.01	1,015.92
Available balance sheet profit	4,655,260.36	4,164,432.01
Distribution of dividends from the balance sheet profit	(4,650,000.00)	(4,160,000.00)
		_
Carried forward to new statement of account	5,260.36	4,432.01

The board of directors makes a request to the general meeting to distribute the dividend in kind of CHF 4,650,000.00.

The dividend in kind is counter balanced primarily with the deposit and secondarily by own cash in banks.

In the previous year a distribution of CHF 4,160,000.00 was carried out as per the decision in the general meeting on 10<sup>th</sup> July 2014.

Marcel Kamm Managing Director Daniel Rey Head of Finances & Controlling

These accounts are a translated version for information purpose only, the original language version prevails in the event of any discrepancies between the English translation and the original.