

Ref: G - 193

May 16, 2017

The Secretary, Listing Department BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001. Maharashtra, India. Scrip Code: **500470** The Manager, Listing Department National Stock Exchange of India Limited Exchange Plaza, 5th Floor, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai - 400 051. Maharashtra, India. Symbol: TATASTEEL

Dear Sirs/Madam,

Re: Outcome of the Board Meeting

This has reference to our letter dated May 8, 2017,

The Board of Directors at the meeting held today, i.e. May 16, 2017, *inter alia* transacted the following business:

1. Financial Results

- a) Approved the Audited Standalone and Unaudited Consolidated Financial Results of the Company, for the quarter ended March 31, 2017.
- b) Approved the Audited Standalone and Consolidated Financial Results of the Company, for the financial year ended March 31, 2017

Deloitte Haskins & Sells LLP, the Statutory Auditors of the Company have issued auditors' reports with an unmodified opinion on the financial statements.

2. Dividend and 110th Annual General Meeting (AGM)

Recommended a dividend of Rs.10/- per Equity (Ordinary) share of Rs.10/- each to the shareholders for the financial year ended March 31, 2017, subject to the approval of the shareholders at the ensuing AGM of the Company to be held on August 8, 2017.

The dividend, if approved by the shareholders at the AGM, will be paid on and from August 10, 2017.





3. Book Closure

Approved closure of the Register of Members and Share Transfer Books of the Company from Saturday, July 22, 2017 to Tuesday, August 8, 2017 (both days inclusive) for the purpose of AGM and payment of Dividend.

4. Statutory auditors of the Company

In terms of Section 139 of the Companies Act, 2013, the term of Deloitte Haskins & Sells LLP, Chartered Accountants, the current Statutory Auditors of the Company, will end at conclusion of the 110th AGM of the Company.

The Board recommended that Price Waterhouse & Co Chartered Accountants LLP, Chartered Accountants (Firm Registration No. 304026E/E300009), be appointed as the Statutory Auditors of the Company, for a term of 5 years commencing from the conclusion of the 110th Annual General Meeting scheduled to be held on August 8, 2017 till the conclusion of the 114th Annual General Meeting to be held in the year 2022, subject to approval of the shareholders of the Company.

The Board meeting commenced at 11:00 a.m. (IST) and concluded at 5:45 p.m. (IST).

A copy of the said results together with the Auditors' Report and Press Release is enclosed herewith. These are also being made available on the website of the Company at <u>www.tatasteel.com</u>.

This is for your information and record.

Yours faithfully, Tata Steel Limited

Parvatheesam K Company Secretary

Encl: As above



Standalone Financial Results for the quarter/ twelve months ended on 31st March 2017

| P | articulars | Quarter ended on 31.03.2017 | Quarter ended on 31.12.2016 | Quarter ended on 31.03.2016 | Financial year ended on 31.03.2017 | Financial year ended on 31.03.2016 |
|---|---|--------------------------------|--------------------------------|--------------------------------|--|--|
| | | Audited | Audited | Audited | Audited | Audited |
| 1 | Revenue from operations | | | | | |
| | a) Gross sales / income from operations | 16,692.67 | 13,971.79 | 11,583.32 | 52,564.93 | 42,290.6 |
| | b) Other operating income | 420.46 | 134.25 | 152.63 | 696.03 | 406.7 |
| | Total revenue from operations [1(a) + 1(b)] | 17,113.13 | 14,106.04 | 11,735.95 | 53,260.96 | 42,697.4 |
| 2 | Other income | 46.51 | 97.80 | 134.89 | 414.46 | 391.1 |
| 3 | Total income [1+2] | 17,159.64 | 14,203.84 | 11,870.84 | 53,675.42 | 43,088.6 |
| 4 | Expenses | | | | | |
| | a) Raw materials consumed | 4,247.45 | 3,297.56 | 2,158.78 | 12,496.78 | 9,700.0 |
| | b) Purchases of finished, semi-finished steel & other products | 206.44 | 197.13 | 224 24 | 881.18 | 991.5 |
| | c) Changes in inventories of finished goods, work-in-progress and stock-in-trade | 96.15 | (488.22) | 665.14 | (1,329.65) | 70.7 |
| | d) Employee benefits expense | 1,061.12 | 1,202.78 | 1,042 37 | 4,605.13 | 4,319.8 |
| | e) Finance costs | 652.92 | 769.72 | 471.66 | 2,688 55 | 1,848.0 |
| | f) Depreciation and amortisation expense | 1,057.49 | 869.44 | 753 62 | 3,541.55 | 2,962.2 |
| | g) Excise duty | 1,474 21 | 1,474.19 | 1,124 77 | 5,267.94 | 4,428.7 |
| | h) Other expenses | 5,666.80 | 5,043 74 | 4,314.00 | 19,463.63 | 4,428.7 |
| | Total expenses [4(a) to 4(h)] | 14,462.58 | 12,366.34 | 10,754.58 | 47,615.11 | 39,895.9 |
| 5 | Profit / (Loss) before exceptional items & tax [3-4] | 2,697.06 | 1,837.50 | 1,116.26 | | |
| 6 | Exceptional items | 2,077.00 | 1,007.00 | 1,110,20 | 6,060.31 | 3,192.6 |
| | a) Profit / (Loss) on sale of non current investments | | | | | |
| | b) Provision for diminution in value of investments / doubtful advances | | | | · | (0.8 |
| | c) Provision for impairment of non-current assets | (19.65) | (13.00) | (49.60) | (170.87) | (160.6 |
| | d) Provision for demands and claims | | 3 6 2 | * | | (51.5 |
| | | (218 25) | 2.85 | | (218.25) | (880.0 |
| | e) Employee separation compensation | (68.58) | (28.56) | (239 20) | (178.68) | (556.2 |
| | f) Restructuring and other provisions | (135.58) | | | (135.58) | |
| - | Total exceptional items [6(a) to 6(f)] | (442.06) | (41 56) | (288.80) | (703.38) | (1,649.2 |
| | Profit / (Loss) before Tax [5 + 6] | 2,255.00 | 1,795.94 | 827.46 | 5,356.93 | 1,543.3 |
| 8 | Tax Expense | | | | | |
| | a) Current tax | 493.75 | 457 32 | 256.06 | 1,400 54 | 1,193 2 |
| | b) Deferred tax | 346.29 | 134.02 | 50.96 | 511.84 | (605.5 |
| | Total tax expense [8(a) + 8(b)] | 840.04 | 591.34 | 307.02 | 1,912 38 | 587 6 |
| | Net Profit / (Loss) for the Period [7 - 8] | 1,414.96 | 1,204.60 | 520.44 | 3,444.55 | 955.6 |
| 0 | Other comprehensive income | | | | | ¥. |
| | A (i) Items that will not be reclassified to profit or loss | 17 15 | (564-16) | (93.08) | 601.22 | (3,168.5 |
| | (ii) Income tax relating to items that will not be reclassified to profit or loss | 7.67 | 5 75 | (8.36) | 75.37 | (239.7 |
| | B (i) Items that will be reclassified to profit or loss | (1.87) | 0.36 | (0.55) | (1.22) | 1.8 |
| | (ii) Income tax on items that will be reclassified to profit or loss | 0.65 | (0.13) | 0.20 | 0.42 | (0.6 |
| | Total other comprehensive income | 23.60 | (558.18) | (101.79) | 675.79 | (3,407.13 |
| 1 | Total Comprehensive Income for the period [9 + 10] | 1,438.56 | 646.42 | 418.65 | 4,120.34 | (2,451.48 |
| 2 | Paid-up equity share capital [Face value ₹ 10 per share] | 971.41 | 971.41 | 971.41 | 971.41 | 971.4 |
| 3 | Paid-up debt capital | | | | 10,175.70 | 9,439.80 |
| 4 | Reserves excluding revaluation reserves | | | | 48,687.59 | 45,665.9 |
| 5 | Hybrid Perpetual Securities | | | | 2,275 00 | 2,275.00 |
| 5 | Debenture Redemption Reserve | 1 1 | | | 2,046.00 | 2,046.00 |
| 1 | Earnings per equity share | | | | 2,010.00 | 2,040.00 |
| | Basic earnings per share (not annualised) - in Rupees | | | | | |
| | (after exceptional items) | 14.12 | 11.95 | 4.91 | 33.67 | 8.0 |
| | Diluted earnings per share (not annualised) - in Rupees | 14.12 | 11.95 | 4.91 | 33.67 | 0.04 |
| | (after exceptional items) Net Debt Equity Ratio | 1712 | 11.75 | 4.71 | | 8.05 |
| 9 | Debt Service Coverage Ratio | | | | 0.44 | 0.50 |
| 0 | Interest Service Coverage Ratio Paid up Debt Capital represents Debentures | | | | 4.21 | 3.62 |

(a) Net Debt to Equity: Net Debt / Average Net Worth (Net Debt: Secured Loans + Unsecured Loans - Cash & Bank - Current Investments) (Net Worth: Equity Share Capital + Reserves & Surplus + Hybrid Perpetual Securities)
(c) Debt Service Coverage Ratio: EBIT / (Net Finance Charges + Scheduled Principal repayments (excluding prepayments) during the period) (EBIT : Profit before Taxes +/(-) Exceptional Items + Net Finance Charges)
(d) Interest Service Coverage Ratio: EBIT / Net Finance Charges

TATA STEEL LIMITED



Standalone Statement of Assets & Liabilities

| Particulars | As at 31.03.2017 | As at 31.03.2016 | As at 01.04.2015 |
|--|---------------------|---------------------|---|
| | Audited | Audited | Audited |
| A ASSETS | | | |
| (1) Non-current assets | | | |
| (a) Plant, Property and Equipment | 71,778.97 | 49,561.05 | 50,882.4 |
| (b) Capital work-in-progress | 6,125.35 | 28,174.01 | 24,153 7 |
| (c) Intangible assets | 788-18 | 527.34 | 177 1 |
| (d) Intangible assets under development | 38.61 | 31.87 | 16.4 |
| (e) Investments in subsidiaries, associates and joint ventures | 3,397.57 | 3,340.97 | 3,148.8 |
| (f) Financial assets | | | |
| (i) Non-current investments | 4,958.33 | 4,119.45 | 10,853 1 |
| (ii) Other financial assets | 291 58 | 243.68 | 243.4 |
| (g) Other non-current assets | 3,121.64 | 3,325 18 | 2,845 8 |
| (h) Non current tax asset | 867.75 | 837 66 | 723 5 |
| Sub-total - Non current assets | 91,367.98 | 90,161.21 | 93,044.7 |
| (2) Current assets | | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| (a) Inventories | 10,236.85 | 7,137.38 | 8,023 3 |
| (b) Financial assets | | ., | 0,0255 |
| (i) Current investments | 5,309 81 | 4,325 00 | 1,001 1 |
| (ii) Trade receivables | 2,006 52 | 1,133 17 | 1,057.0 |
| (iii) Cash and cash equivalents | 905 21 | 974.68 | 495.1 |
| (iv) Other balances with banks | 65 10 | 61.45 | 56.6 |
| (v) Other financial assets | 348 46 | 232.70 | 930 1 |
| (c) Other current assets | 1,225 48 | 1,088 87 | 1,025 0 |
| Sub-total - Current assets | 20,097.43 | 14,953,25 | 12,588.5 |
| OTAL - ASSETS | 111,465.41 | 105,114.46 | 105,633.34 |
| B EQUITY AND LIABILITIES | | | |
| (1) Equity | | | |
| (a) Equity Share Capital | 971.41 | 071.41 | |
| (b) Hybrid Perpetual Securities | 2,275.00 | 971-41 | 971.4 |
| (c) Other equity | 48,687.60 | 2,275.00 | 2,275.0 |
| Sub-total - Total Equity | 51,934.01 | 45,665.97 | 49,217.90 |
| (2) Non-current liabilities | 51,954.01 | 48,912,38 | 52,464.3 |
| (a) Financial liabilities | | | |
| (i) Long term borrowings | A1 (D1 07 | | |
| (ii) Other financial liabilities | 24,694 37 | 23,926 76 | 24,316 10 |
| (b) Long term provisions | 197 55 | 512.52 | 1,013 86 |
| (c) Retirement benefit obligations | 2,024.74 | 1,862.05 | 1,320.99 |
| (d) Other non-current liabilities | 1,484.21 | 1,252.45 | 1,623 23 |
| (c) Deferred tax liabilities | 1,962.93 | 2,305 27 | 2,150.25 |
| | 6,111 27 | 5,610.70 | 6,231.55 |
| Sub-total - Non current liabilities O Current liabilities | 36,475.07 | 35,469.75 | 36,655.98 |
| | | | |
| (a) Financial liabilities | | | |
| (i) Short term borrowings | 3,239 67 | 5,888 00 | 819.74 |
| (ii) Trade payables | 10,717.44 | 6,196.88 | 4,935 96 |
| (iii) Other financial liabilities | 4,332.52 | 4,711.58 | 7,868-07 |
| (b) Short term provisions | 700.60 | 280 64 | 182.99 |
| (c) Retirement benefit obligations | 56 58 | 56.67 | 51-53 |
| (d) Other current liabilities | 3,543.80 | 2,865 98 | 2,149-01 |
| (e) Current tax liabilities | 465 72 | 732.58 | 505-75 |
| Sub-total - Current liabilities | 23,056.33 | 20,732.33 | 16,513.05 |
| DTAL - EQUITY AND LIABILITIES | 111,465.41 | 105,114.46 | 105,633.34 |

TATA STEEL LIMITED



Consolidated Financial Results for the quarter/ twelve months ended on 31st March 2017

| P | articulars | Quarter ended on 31.03.2017 | Quarter ended on 31.12.2016 | Quarter ended on 31.03.2016 | Financial year ended on 31.03.2017 | Financial yea ended on 31.03.2016 |
|------|--|--------------------------------|--------------------------------|--------------------------------|--|---|
| | | Unaudited | Unnudited | Unnudited | Audited | Andlied |
| 1 | Revenue from operations | | | | | |
| | a) Gross sales / income from operations | 34,832 98 | 28,912 10 | 26,899 75 | 116,682 57 | 105,683 |
| | b) Other operating income | 471 91 | 112.59 | 171-51 | 737 37 | 656 |
| 2 | Total revenue from operations [l(a) + l(b)] Other income | 35,304 89 | 29,024.69 | 27,071-26 | 117,419 94 | 106,339 |
| | | 152 17 | 130 06 | 123 32 | 527 47 | 412 |
| | Total income [1+2] Expenses | 35,457.06 | 29,154 75 | 27,194 58 | 117,947.41 | 106,752 |
| 1 | a) Raw materials consumed | 0.057.64 | | | | |
| | b) Purchases of finished, semi-finished steel & other products | 9,957 64 | 8,011 30 | 6,367 20 | 32,418 09 | 28,114 |
| | c) Changes in inventories of finished goods, work-in-progress and stock-in-trade | 2,784 80 | 2,933 09 | 2,149 75 | 11,424 94 | 10,581 |
| | d) Employee benefits expense | (295 31) | (1,555.96) | 1,773 33 | (4,538-13) | 1,925 |
| | e) Finance costs | 4,216 94 | 4,179 21 | 4,523.09 | 17,252 22 | 17,587 |
| | f) Depreciation and amortisation expense | 1,263 12 | 1,387 38 | 987.40 | 5,072 20 | 4,221 |
| | g) Excise duty | 1,589 22 | 1,378 98 | 1,364 25 | 5,672 88 | 5,306 |
| | h) Other expenses | 1,408 89 | 1,435.08 | 1,116-20 | 5,120 52 | 4,375 |
| | Total expenses [4(a) to 4(h)] | 10,206 72 | 10,395 82 | 8,895 96 | 38,734 48 | 35,787 |
| | Profit / (Loss) before share of profit/(loss) of joint ventures & associates, exceptional items | 31,132.02 | 28,154.90 | 27,177 18 | 111,157 20 | 107,899 |
| | & tax [3 - 4] | 4,325 04 | 999 85 | 17,40 | 6,790 21 | (1,147 |
| 6 | Share of profit / (loss) of Joint Ventures & Associates | 2 76 | (0 25) | (45.83) | 7 65 | (110 |
| 7 | Profit / (Loss) before exceptional items & tax [5 + 6] | 4,327.80 | 999.60 | (28.43) | 6,797.86 | (1,357. |
| 8 | Exceptional items : | | | | | |
| | a) Profit / (Loss) on sale of non current investments | 22 70 | | 1 | 22 70 | 47 |
| | b) Profit on sale of non current assets | 85.87 | | 2.4.5 | 85 87 | |
| | c) Provision for diminution in value of investments / doubtful advances | (8 59) | | 200 | (125 45) | (72 |
| | d) Provision for impairment of non-current assets | (267 93) | 14 | (1,478.67) | (267 93) | (1,530 |
| | e) Provision for demands and claims | (218 25) | ÷ | | (218 25) | (880 |
| | f) Employee separation compensation | (68.59) | (28.55) | (239 20) | (207 37) | (556) |
| | g) Restructuring and other provisions | (3.613.80) | | (577 94) | (3,613.80) | 6,982 |
| | Total exceptional items [8(a) to 8(g)] | (4,068.59) | (28.55) | (2,295.81) | (4.324.23) | 3,990 |
| 9 | Profit / (Loss) before Tax [7+8] | 259.21 | 971.05 | (2,324.24) | 2,473.63 | 2,732. |
| 10 ' | Tax Expense | | | (, | | 211020 |
| Ξ. | a) Current tax | 667.50 | 585.11 | 353.90 | 1,741 70 | 1,321 |
| | b) Deferred tax | 308.46 | 113 29 | 70 98 | 1,036 31 | (631) |
| | Total tax expense (10(a) + 10(b)) | 975 96 | 698.40 | 424.88 | 2,778 01 ; | |
| | Net Profit / (Loss) after tax from Continuing Operations [9-10] | (716.75) | 272.65 | (2,749,12) | (304.38) | 689 |
| | Profit/(loss) before tax from Discontinued operations | (493.90) | (100 65) | (274.73) | (770.86) | 2,042. |
| | Tax expense of Discontinued Operations | (0.11) | (0 15) | 18,03 | 8.01 | (2,485 |
| | Profit/(Loss) after tax from Discontinued Operations [12 - 13] | (493.79) | (0 13) | (292.76) | (778.87) | 54 |
| | Profit/(Loss) on Disposal of Discontinued Operations | 42.52 | 59 75 | 474-747 | (3,085.32) | (2,539) |
| 16 1 | Net Profit/(loss) after tax from Discontinued operations [14 + 15] | (451.27) | (40.75) | (292.76) | (3,864.19) | |
| | Net Profit / (Lous) for the Period 11 + 16 | (1,168.02) | 231.90 | (3,041.55) | (4,168.57) | (2,539.8 |
| | Profit/(Loss) from continuing operations for the period attributable to: | (1,100.02) | 201.70 | (2,241,00) | (Children of the | (497.) |
| | Owners of the Company | (725 14) | 242 65 | (2,698.32) | (376 61) | 2.147 |
| | Non controlling interests | 8.39 | 30.00 | (50 80) | | 2,157. |
| 19 F | Trofit/(Loss) from discontinued operations for the period attributable to: | 6.57 | 30.00 | (06 00) | 72 23 | 30143 |
| | Owners of the Company | (451 27) | (40.75) | (202.76) | (1.0(4.10) | 1. A COMPANY |
| | Non controlling interests | (43127) | (10,75) | (292 76) | (3,864.19) | (2.539.) |
| 10 C | | | | - | | |
| | (i) Items that will not be reclassified to profit or loss | 1,820 30 | (613.07) | 697.07 | A 101.00 | |
| | (i) Income tax relating to items that will not be reclassified to profit or loss | | (613 07) | 537 07 | (3,494.25) | (1.188) |
| E | | (303 42) | 24.06 | (134.44) | 782.34 | (576.) |
| - | | (152.44) | 920.38 | 96.07 | 2,188.30 | (1183 |
| т | (ii) Income tax on items that will be reclassified to profit or loss out other comprehensive income | 28 18 | (39,09) | 6 59 | (39,45) | (14.5 |
| | Soul Comprehensive Income for the period [17 + 20] | 1,392 62 | 292.28 | 505 29 | (563.06) | (1;898.1 |
| | out comprehensive income for the period attributable to: | 224.60 | 524.18 | (2,536.59) | (4,731.63) | (2,395.2 |
| - (| Owners of the Company | | | | | |
| | Non controlling interests | 212 26 | 506.12 | (2,485.39) | (4,800.32) | (2,283) |
| 1 P | aid-up equity share capital [Face value ₹ 10 per share] | 12.34 | 18.06 | (51-20) | 68 69 | (112.0 |
| | | 970.24 | 970 24 | 970 24 | 970 24 | 970 2 |
| | eserves (excluding revaluation reserves) and Non controlling interest | | | | 36,175 77 | 41,268 2 |
| | lybrid Perpetual Securities | | | | 2,275.00 | 2,275.0 |
| | arnings per equity share (for continuing operation): | | | | | |
| | asic earnings per share (not annualised) - in Rupees ifter exceptional items) | (7 83) | 2 36 | (28 79) | (4 93) | 19 2 |
| D | viluted carnings per share (not annualised) - in Rupees | 1212-01 | | | | |
| (= | fler exceptional items) | (7.83) | 2.36 | (28 79) | (4.93) | 19 2 |
| | arnings per equity share (for discontinued operation): | | | | | |
| | asic earnings per share (not annualised) - in Rupees | (4.65) | (0 42) | (3.02) | (39 84) | (26.1 |
| | iluted earnings per share (not annualised) - in Rupees | (4 65) | (0.42) | (3.02) | (39 84) | (26-1 |
| | arnings per equity share (for continuing and discontinued operations): | | | | | |
| | asic earnings per share (not annualised) - in Rupees fler exceptional items) | (12.48) | 1.94 | (31.80) | (44.77) | (6.9 |
| | iluted earnings per share (not annualised) - in Rupees | | | · | 53. A. A. A. | 5 C C C C C C C C C C C C C C C C C C C |

TATA STEEL LIMITED



Consolidated Segment Revenue, Results, Assets and Liabilities

| | | | | Financial year | Financial year |
|--|--------------------------------|--------------------------------|--------------------------------|------------------------|------------------------|
| Particulars | Quarter ended on 31.03.2017 | Quarter ended on 31.12.2016 | Quarter ended on 31.03.2016 | ended on 31.03.2017 | ended on 31.03.2016 |
| | Unaudited | Unaudited | Unaudited | Audited | Audited |
| Segment Revenue: | | | | | |
| Tata Steel India | 17,113 13 | 14,106.04 | 11,735 95 | 53,260 96 | 42,697 |
| Other Indian Operations | 2,056.96 | 1,654.38 | 1,637.55 | 6,699.84 | 6,226 |
| Tata Steel Europe | 15,243 52 | 12,170.18 | 12,982.23 | 52,084 96 | 53,555 |
| Other Trade Related Operations | 7,202.26 | 7,285 54 | 3,560 97 | 23,751.37 | 15,037 : |
| South East Asian Operations | 2,220 84 | 1,956.61 | 1,803.03 | 8,135.90 | 8,066. |
| Rest of the World | 240.48 | 106.20 | 146 93 | 629 95 | 541 |
| Total | 44,077.19 | 37,278.95 | 31,866.66 | 144,562.98 | 126,124. |
| Less: Inter segment revenue | 8,772.30 | 8,254 26 | 4,795 40 | 27,143.04 | 19,784 |
| Total income from operations | 35,304.89 | 29,024.69 | 27,071.26 | 117,419.94 | 106,339. |
| Segment Results before exceptional items, interest, tax and depreciation : | | | | | |
| Tata Steel India | 4,324.39 | 3,392 54 | 2,238 24 | 11,952.75 | 7,792 |
| Other Indian Operations | 214-75 | 126 23 | 158.61 | 580.08 | 606. |
| Tata Steel Europe | 1,972.17 | 707_11 | (354.95) | 4,704.91 | (513 |
| Other Trade Related Operations | 582 39 | (466.65) | 348.94 | 261.62 | 1,278 |
| South East Asian Operations | 154 56 | 123.53 | 64.86 | 531 27 | 197. |
| Rest of the World | 44 48 | 29.89 | (2.28) | (19 56) | (152 |
| Less: Inter Segment Eliminations | 310 75 | 265.96 | 256.22 | 985 70 | 1,258 |
| Total Segment Results before exceptional items, interest, tax and depreciation : | 6,981.99 | 3,646.69 | 2,197.20 | 17,025.37 | 7,950. |
| Add: Finance income | 198 15 | 119.27 | 126.02 | 517.57 | 319 |
| Less: Finance costs | 1,263.12 | 1,387.38 | 987.40 | 5,072.20 | 4,221 |
| Less: Depreciation and Amortisation | 1,589 22 | 1,378.98 | 1,364 25 | 5,672.88 | 5,306 |
| Profit / (Loss) before exceptional items & tax | 4,327.80 | 999.60 | (28.43) | 6,797.86 | |
| Add: Exceptional items | (4,068.59) | (28 55) | (2,295.81) | (4,324.23) | (1,257.) |
| Profit / (Loss) before tax | 259.21 | 971.05 | (2,324.24) | 2,473.63 | |
| Less: Tax Expense | 975 96 | 698.40 | 424.88 | 2,778.01 | 2,732. |
| Net Profit / (Loss) after tax from Continuing Operations | (716.75) | 272,65 | (2,749.12) | (304.38) | 689 |
| Net Profit / (loss) after tax from Discontinued operations | (451 27) | (40.75) | (292.76) | (3,864 19) | 2,042. |
| Net Profit / (Loss) for the period | (1,168.02) | 231.90 | (3,041.88) | (4,168.57) | (2,539) |
| | | | | (,,, | (|
| Segment Assets: Tata Steel India | 109,180 60 | 107,715.14 | 102,929 47 | 109,180 60 | 100.000 |
| Other Indian Operations | | | | | 102,929 |
| Tata Steel Europe | 5,532.26 | 5,271.13 | 4,910,99 | 5,532.26 | 4,910 9 |
| Other Trade Related Operations | 43,687.31 43,413.50 | 43,375 54 | 55,585 99 | 43,687.31 | 55,585 |
| South East Asian Operations | | 43,966.10 | 42,616.15 | 43,413.50 | 42,616 |
| Rest of the World | 5,091.43 | 4,884.03 | 4,936.98 | 5,091.43 | 4,936.9 |
| Less: Inter Segment Eliminations | 7,904.66 | 8,398.50 | 7,347.91 | 7,904.66 | 7,347 9 |
| Total Segment Assets | 41,476 52 173,333.24 | 41,231.57 | 40,816.05 | 41,476.52 | 40,816 (|
| | 173,535.24 | 172,378.87 | 177,511.44 | 173,333.24 | 177,511.4 |
| Segment Liabilities: | | | | | |
| Tata Steel India | 62,542.95 | 62,445 07 | 59,213 64 | 62,542.95 | 59,213 6 |
| Other Indian Operations | 3,274.90 | 3,164.48 | 2,894 21 | 3,274.90 | 2,894 2 |
| Tata Steel Europe | 73,061.71 | 71,530 75 | 78,656.38 | 73,061 71 | 78,656 3 |
| Other Trade Related Operations | 33,208 34 | 33,810 86 | 25,471 36 | 33,208 34 | 25,471 3 |
| South East Asian Operations | 2,724 50 | 2,520 37 | 2,797 20 | 2,724 50 | 2,797 2 |
| Rest of the World | 2,205.11 | 2,414.77 | 6,213.81 | 2,205 11 | 6,213.8 |
| Less: Inter Segment Eliminations | 43,105 29 | 42,788.67 | 42,248 65 | 43,105 29 | 42,248 6 |
| Fotal Segment Liabilities | 133,912.22 | 133,097.63 | 132,997.95 | 133,912.22 | 132,997.9 |

TATA STEEL LIMITED



Consolidated Statement of Assets & Liabilities

| Particulars | As at | As at | As at |
|---|----------------------------|----------------------|----------------------|
| | 31.03.2017 | 31.03.2016 | 01.04.2015 |
| A ASSETS | Audited | Audited | Audited |
| (1) Non-current assets | | | |
| (a) Plant, Property and Equipment | 86,880.59 | 66,569 24 | 67 149 5 |
| (b) Capital work-in-progress | 15,514 37 | 35,793.32 | 67,149 5 28,099 4 |
| (c) Goodwill on consolidation | 3,494.73 | 4,067.56 | |
| (d) Other Intangible assets | 1,631.23 | 1,562.96 | 3,960 8 |
| (e) Intangible assets under development | 269 76 | 202 77 | 2,987 1 |
| (f) Investments in associates and joint ventures | 1,593 68 | 1,620.41 | 81.9 |
| (g) Financial assets | 1,595 08 | 1,02041 | 1,719.6 |
| (i) Non-current investments | 5,269 91 | 4,538 77 | 11.000 |
| (ii) Other financial assets | 462 21 | 377.07 | 11,226.9 |
| (h) Retirement benefit assets | 1,752 64 | 11,477 44 | 380.6 |
| (i) Other non-current assets | 3,674.96 | | 1,330.6 |
| (j) Non current lax asset | 981 23 | 3,842.23 1,040.26 | 3,354.4 |
| (k) Deferred tax assets | 885 87 | | 849.0 |
| Sub-total - Non current assets | | 627 45 | 812 2 |
| (2) Current assets | 122,411.18 | 131,719.48 | 121,952.4 |
| (a) Inventories | 24 902 92 | 00.010.02 | |
| (b) Financial assets | 24,803.82 | 20,013 33 | 24,593.3 |
| (i) Current investments | 6 (80.10 | | |
| (ii) Trade receivables | 5,673.13 | 4,663 55 | 1,214 6 |
| (iii) Cash and cash equivalents | 11,586.82 | 12,066.22 | 13,579.7 |
| (iv) Other balances with banks | 4,832 29 | 6,109.05 | 8,177 1 |
| (v) Other financial assets | 88.76 | 77 29 | 71.3 |
| (c) Other current assets | 716.36 | 758.34 | 2,064 5 |
| (d) Current lax assets | 2,194.38 | 2,027.87 | l,958.0 |
| | 35.08 | 50.20 | 44 6 |
| Sub-total - Current assets Assets held for sale | 49,930.64 | 45,765.85 | 51,703.4 |
| OTAL - ASSETS | 991.42 | 26.11 | 145.4 |
| UIAL - ASSEIS | 173,333.24 | 177,511.44 | 173,801.3 |
| B EQUITY AND LIABILITIES | | | |
| (1) Equity | | | |
| (a) Equity Share Capital | 970.24 | 970.24 | 971.4 |
| (b) Hybrid Perpetual Securities | 2,275 00 | 2,275 00 | 2,275 0 |
| (c) Other equity | 34,574.08 | 40,487.31 | 43,867.22 |
| (d) Non controlling interest | 1,601.70 | 780,94 | 854.11 |
| Sub-total - Total Equity | 39,421.02 | 44,513,49 | 47,967.8 |
| (2) Non-current liabilities | | | |
| (a) Financial liabilities | | | |
| (i) Long term botrowings | 64,022 27 | 64,872.78 | 62,251 56 |
| (ii) Other financial liabilities | 288 76 | 619.89 | 1,075.40 |
| (b) Long term provisions | 4,279 69 | 4,440.48 | 2,973.4 |
| (c) Retirement benefit obligations | 2,666.27 | 2,929 48 | 3,353.37 |
| (d) Other non-current liabilities | 2,284.10 | 2,760.46 | 2,655.61 |
| (e) Deferred tax liabilities | 10,030 08 | 9,420.89 | |
| Sub-total - Non current liabilities | 83,571.17 | 85,043.98 | 9,937.7 |
| 3) Current liabilities | 00,071,17 | 00,040.70 | 82,247.2 |
| (a) Financial liabilities | | | |
| (i) Short term borrowings | 19 229 10 | 15 700 10 | 0.000.00 |
| (ii) Trade payables | 18,328 10 | 15,722 12 | 9,693 2 |
| (iii) Other financial liabilities | 18,574.46 | 18,556.70 | 18,066 66 |
| (b) Short term provisions | 6,989.18 | 7,399.40 | 11,265.19 |
| (c) Retirement benefit obligations | 987.38 | 1,521.86 | 816.41 |
| (d) Other current liabilities | 95 20 | 111.08 | 110.3 |
| | 4,337 79 | 3,641.71 | 2,839.84 |
| (e) Current tax liabilities | 739.18 | 1,001 10 | 794,49 |
| · · · · · · · | | 47,953,97 | 43,586.22 |
| Sub-total - Current liabilities Liabilities held for sale | 50,051.29 289.76 | 4100001 | 45,000.22 |

TATA STEEL LIMITED



Notes:

- 1. The results have been reviewed by the Audit Committee in its meeting held on May 15, 2017 and were approved by the Board of Directors in its meeting of date.
- 2. During the year, the Company has revised the useful life of certain property, plant and equipment based on past trend of plant performance, periodic repairs and refurbishment of plants, future usage potential and independent expert's judgement on life of similar plants. Had there been no change in the useful life of the assets, depreciation for the year ended March 31, 2017 would have been higher by ₹ 653.44 crores (₹ 173.66 crores for the quarter).
- 3. During the year, the Group divested its entire stake in a subsidiary Kalzip Guangzhou Limited. The profit on sale of this investment in the consolidated results during the year is reported under Exceptional Item 8(a).

Exceptional item 8(c) in the consolidated results represents provision for advances given for repurchase of equity shares in Tata Teleservices Limited from NTT Docomo Inc.

Exceptional Item 8(d) in the consolidated results represents impairment of property, plant and equipment mainly relating to the European and South East Asian operations.

Exceptional Item 8(e) in the consolidated results represents provisions recognised in respect of certain statutory demands and claims for Indian operations.

Exceptional Item 8(g) in the consolidated results primarily represent curtailment charge relating to closure of Tata Steel Europe's British Steel Pension Scheme (BSPS) to future accrual.

- 4. On May 31, 2016, Tata Steel Europe completed the disposal of its Long Products business and on February 09, 2017 signed a definitive sales agreement to dispose of its Speciality Steels business. These businesses have been re-classified as held for sale/discontinued operations as per Ind AS 105 "Non-current Assets Held for Sale and Discontinued Operations". The previous year's figures have also been re-stated accordingly.
- 5. Figures for the quarter ended March 31, 2017 and March 31, 2016 represent the difference between the audited figures in respect of the full financial year and the published figures of nine months ended December 31, 2016 and December 31, 2015 respectively.
- 6. The Group has adopted Indian Accounting Standard (referred to as 'Ind AS') with effect from April 01, 2016 and accordingly these financial results along with the comparatives have been prepared in accordance with the recognition and measurement principles stated therein, prescribed under section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India.

TATA STEEL LIMITED



7. Reconciliation between Standalone/Consolidated financial results as reported under erstwhile Indian GAAP (referred to as 'I GAAP') and Ind AS are summarised as below:

(a) Profit Reconciliation

| | | | | ₹ Crores |
|---|------------|----------------|--------------|----------------|
| | Standalone | Standalone | Consolidated | Consolidated |
| | Quarter | Financial Year | Quarter | Financial Year |
| Particulars | ended on | ended on | ended on | ended on |
| | 31.03.2016 | 31.03.2016 | 31.03.2016 | 31.03.2016 |
| Net Profit as per I GAAP | 676.60 | 4,900.95 | (3,213.76) | (3,049.32) |
| Reversal of gain on sale of equity instruments classified as fair value through OCI | 40.11 | (3,570.51) | 40.11 | (3,570.39) |
| Additional depreciation and amortisation on fair value as deemed cost of property, plant and equipment | (239.46) | (967.46) | (3.65) | 7,207.40 |
| Increase/ (decrease) in defined benefit cost | (24.14) | 5.01 | (687.23) | (1,707.18 |
| Others | (35.69) | (50.22) | 753.10 | (110.02) |
| Tax effect on above adjustments | 103.02 | 637.88 | 69.55 | 732.42 |
| Net Profit as per Ind AS | 520.44 | 955.65 | (3,041.88) | (497.09) |
| Other Comprehensive Income as per Ind AS | (101.79) | (3,407.13) | 505.29 | (1,898.17) |
| Total Comprehensive Income as per Ind AS | 418.65 | (2,451.48) | (2,536.59) | (2,395.26) |

Other Comprehensive Income primarily includes impact of fair valuation of quoted non-current investments and re-measurement gains/losses on actuarial valuation of post-employment defined benefits. The consolidated other comprehensive income also includes effect of foreign currency translation on consolidation.

(b) Equity Reconciliation

| | | | | ₹ Crores |
|---|------------------|---------------------|---------------------|---------------------|
| | Stand | lalone | Consolidated | |
| Particulars | As on 01.04.2015 | As on 31.03.2016 | As on 01.04.2015 | As on 31.03.2016 |
| Equity as per I GAAP | 66,663.89 | 70,476.72 | 31,349.41 | 28,478.86 |
| Fair valuation/ Amortised cost of Financial Assets/ Liabilities | 10,791.14 | 3,929.62 | 10,458.08 | 3,904.78 |
| Deemed cost of Property, plant and equipment and Investments | | | | |
| [Note (i)] | (23,614.70) | (24,582.16) | 13,956.40 | 21,012.11 |
| Re-classification of perpetual securities | 2,275.00 | 2,275.00 | 2,275.00 | 2,275.00 |
| Reversal of proposed dividend and tax thereon | 935.15 | 935.15 | 943.15 | 946.37 |
| Fair valuation of business combinations | - | | (7,229.09) | (7,677.03) |
| Others | (487.82) | (421.70) | 2,614.85 | 1,836.36 |
| Tax impact on above adjustments | (4,098.35) | (3,700.25) | (6,399.99) | (6,262.96) |
| Equity as per Ind AS | 52,464.31 | 48,912.38 | 47,967.81 | 44,513.49 |

Note (i): In accordance with Ind AS 101 "First Time Adoption of Indian Accounting Standards", the Company has elected to treat fair value as deemed cost for certain items of its property, plant and equipment and investments held in certain subsidiaries as at April 01, 2015. The net changes on account of the election in the stand-alone and consolidated financial statements resulted in an increase in deemed cost of property, plant and equipment and a decrease in the deemed cost of investments held in such subsidiaries.

TATA STEEL LIMITED



- 8. The Board of Directors has recommended a divided of ₹ 10 per share on Ordinary Shares of ₹ 10 each for the financial year 2016-17.
- 9. The Annual General Meeting of the Company will be held on August 8, 2017 to consider the accounts for the financial year 2016-17.

T V Narendran Managing Director India & South East Asia

Mumbai: May 16, 2017

Koushik Chatterjee Group Executive Director Finance, Corporate & Europe

TATA STEEL LIMITED

INDEPENDENT AUDITOR'S REPORT TO THE BOARD OF DIRECTORS OF TATA STEEL LIMITED

Chartered Accountants Indiabulls Finance Centre, Tower 3, 27th-32nd Floor, Senapati Bapat Marg, Elphinstone Road (West), Mumbai - 400 013, Maharashtra, India

Tel: +91 22 6185 4000 Fax: +91 22 6185 4101

1. We have audited the accompanying Statement of Standalone Financial Results of **TATA STEEL LIMITED** ("the Company"), for the year ended March 31, 2017 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been compiled from the related standalone Ind AS financial statements which has been prepared in accordance with the Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder ('Ind AS') and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement based on our audit of such standalone financial statements.

2. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence obtained by us, is sufficient and appropriate to provide a basis for our audit opinion.

- 3. In our opinion and to the best of our information and according to the explanations given to us, the Statement:
 - (i) is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016; and
 - (ii) gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India of the net profit and total comprehensive income and other financial information of the Company for the year ended March 31, 2017.
- 4. The Statement includes the results for the Quarter ended March 31, 2017 being the balancing figure between audited figures in respect of the full financial year and the audited year to date figures up to the third quarter of the current financial year.

For **DELOITTE HASKINS & SELLS LLP** Chartered Accountants (Firm's Registration No. 117366W/W-100018)

Allennor

N. Venkatram Partner (Membership No.71387)

Mumbai, May 16, 2017

Chartered Accountants Indiabulls Finance Centre, Tower 3, 27th-32nd Floor, Senapati Bapat Marg, Elphinstone Road (West), Mumbai - 400 013, Maharashtra, India

Tel: +91 22 6185 4000 Fax: +91 22 6185 4101

INDEPENDENT AUDITORS' REPORT TO THE BOARD OF DIRECTORS OF TATA STEEL LIMITED

1. We have audited the accompanying Statement of Consolidated Financial Results of **TATA STEEL LIMITED** ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group") and its share of the profit of its joint ventures and associates for the year ended March 31, 2017 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement, which is the responsibility of the Parent's Management and approved by the Board of Directors, has been compiled from the related consolidated financial statements which has been prepared in accordance with the Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder ("Ind AS") and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement based on our audit of such consolidated financial statements.

2. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Parent's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Parent's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence obtained by us and other auditors in terms of their reports referred to in paragraph 4 below, is sufficient and appropriate to provide a basis for our audit opinion.

- 3. In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of the reports of the other auditors on separate financial statements of, subsidiaries, associates and joint ventures referred to in paragraph 4 below, the Statement:
 - a. includes the results of the entities listed in Annexure A;
 - b. is presented in accordance with the requirements of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016; and
 - c. gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India of the net loss, total comprehensive loss and other financial information of the Group for the year ended March 31, 2017.

4. We did not audit the financial statements of eight subsidiaries included in the consolidated financial results, whose financial statements reflect total assets of Rs. 60,514.49 crores as at March 31, 2017, total revenues of Rs. 62,237.62 crores, total net loss after tax of Rs. 8,402.19 crores and total comprehensive loss of Rs. 7,646.98 crores for the year ended on that date, as considered in the consolidated financial results. The consolidated financial results also include the Group's share of net profit of Rs. 24.10 crores and total comprehensive income of Rs. 31.53 crores for the year ended March 31, 2017, as considered in the consolidated financial results, in respect of an associate and two joint ventures, whose financial statements have not been audited by us. These financial statements have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, joint ventures and associates, is based solely on the reports of the other auditors.

Our opinion on the Statement is not modified in respect of the above matters with respect to our reliance on the work done and the reports of other auditors.

5. The consolidated financial results includes the unaudited financial statements of thirteen subsidiaries, whose financial statements reflect total assets of Rs. 647.51 crores as at March 31, 2017, total revenues of Rs. 650.20 crores, total net loss after tax of Rs. 23.42 crores and total comprehensive loss of Rs. 99.67 crores for the year ended March 31, 2017, as considered in the consolidated financial results. The consolidated financial results also includes the Group's share of loss after tax of Rs. 10.64 crores and total comprehensive loss of Rs. 10.64 crores for the year ended March 31, 2017, as considered in the consolidated financial results, in respect of an associate, whose financial statements have not been audited by us. These financial statements are unaudited and have been furnished to us by the Management and our opinion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and associate, is based solely on such unaudited financial statements. In our opinion and according to the information and explanations given to us by the Management, these financial statements are not material to the Group.

Our opinion on the Statement is not modified in respect of the above matter with respect to our reliance on the financial statements certified by the Management.

6. In the case of one subsidiary and eight associates the financial statements as at March 31, 2017 are not available. The investment in these companies are carried at Re. 1 each as at March 31, 2017, the total assets, the total revenue, total profit/(loss) and total comprehensive profit/(loss) of the subsidiary and the Group's share of profit/(loss) and total comprehensive profit/(loss) of these associates have not been included in the Consolidated Financial Results.

Our report is not qualified in respect of these matters.

7. The Statement includes the results for the Quarter ended March 31, 2017 being the balancing figure between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

For DELOITTE HASKINS & SELLS LLP Chartered Accountants (Firm's Registration No. 117366W/W-100018)

Allenna

N. Venkatram Partner (Membership No. 071387)

MUMBAI, May 16, 2017

Annexure A:

List of entities consolidated

Subsidiaries

| ABJA Investment Co. Pte. Ltd. | Corus Ukraine LLC | Tata Steel International (Middle East) FZE |
|-------------------------------------|--|---|
| Adityapur Toll Bridge Company | | Tata Steel International (Nigeria) |
| Limited | CPN (85) Limited | Ltd. |
| Limited | Crucible Insurance Company | Tata Steel International (Poland) |
| Bangla Steel & Mining Co. Ltd. | Limited | sp Zoo |
| Tata Steel Special Economic Zone | Linited | Tata Steel International |
| Limited | Degels GmbH | (Schweiz) AG |
| Linited | Degels Gilloff | Tata Steel International (Sweden) |
| Indian Steel & Wire Products Ltd. | Demka B.V. | AB |
| Jamshedpur Utilities & Services | | Tata Steel International (India) |
| • | DSBM Group Blo | Limited |
| Company Limited | DSRM Group Plc. Eric Olsson & Soner | Tata Steel International Iberica |
| TT-14: Weter Menser and Timited | | |
| Haldia Water Management Limited | Forvaltnings AB | SA |
| Mohar Export Services Pvt. Ltd | Femil D V | Tata Steel Istanbul Metal Sanayi |
| X | Esmil B.V. | ve Ticaret AS |
| NatSteel Asia Pte. Ltd. | | Tata Steel Latvia Building |
| | Europressings Limited | Systems SIA |
| TS Asia (Hong Kong) Ltd. | Firsteel Group Limited | Tata Steel Maubeuge SAS |
| Rujuvalika Investments Limited | Firsteel Holdings Limited | Tata Steel Nederland BV |
| T S Alloys Limited | Firsteel Strip Mill Products | Tata Steel Nederland Consulting |
| T 5 Alloys Ellinted | Limited | & Technical Services BV |
| | | Tata Steel Nederland Services |
| Tata Steel Foundation | Fischer Profil GmbH | BV |
| Tota Kanf Engineering Semulaas Ltd | Gamble Simms Metals | Tata Steel Nederland Star-Frame |
| Tata Korf Engineering Services Ltd. | Limited | BV |
| T 4. M-4-11 - 1 44 | | Tata Steel Nederland Technology |
| Tata Metaliks Ltd. | Grant Lyon Eagre Limited | BV |
| Tata Metaliks DI Pipes Limited | H E Samson Limited | Tata Steel Nederland Tubes BV |
| | | Tata Steel Netherlands Holdings |
| Tata Sponge Iron Limited | Hadfields Holdings Limited | B.V. |
| | Halmstad Steel Service Centre | Tata Steel Norway Byggsystemer |
| TSIL Energy Limited | AB | A/S |
| | | Tata Steel Speciality Service |
| Tata Steel (KZN) (Pty) Ltd. | Hammermega Limited | Centre Suzhou Co. Limited |
| | Harrowmills Properties | Tata Steel Sweden Byggsystem |
| T Steel Holdings Pte. Ltd. | Limited | AB |
| | | Tata Steel Speciality Service |
| T S Global Holdings Pte Ltd. | Hille & Muller GmbH | Centre Xian Co. Limited |
| | | Tata Steel UK Consulting |
| Orchid Netherlands (No.1) B.V. | Lille & Mulley USA Inc | Limited |
| | Hille & Muller USA Inc. | |
| NatSteel Holdings Pte. Ltd. | Hoogovens (UK) Limited | Tata Steel UK Holdings Limited |
| | Hoogovens Aluminium UK | Tota Staal LIK Line ta J |
| Easteel Services (M) Sdn. Bhd. | Limited | Tata Steel UK Limited |

| Eastern Steel Fabricators | | Tata Steel UK Rail Consultancy |
|------------------------------------|--|----------------------------------|
| Phillipines, Inc. | Hoogovens Finance B.V. | Limited |
| NatSteel (Xiamen) Ltd. | Hoogovens USA Inc. | Tata Steel USA Inc. |
| | | The Newport And South Wales |
| NatSteel Recycling Pte Ltd. | Huizenbezit "Breesaap" B.V. | Tube Company Limited |
| NatSteel Trade International | | The Stanton Housing Company |
| (Shanghai) Company Ltd. | Inter Metal Distribution SAS | Limited |
| NatSteel Trade International Pte. | | The Templeborough Rolling |
| Ltd. | Kalzip Asia Pte Limited | Mills Limited |
| NatSteel Vina Co. Ltd. | Kalzip FZE | Thomas Processing Company |
| The Siam Industrial Wire Company | | |
| Ltd. | Kalzip GmbH | Thomas Steel Strip Corp. |
| | | Toronto Industrial Fabrications |
| TSN Wires Co., Ltd. | Kalzip GmbH | Limited |
| Tata Steel Europe Limited | Kalzip Guangzhou Limited | Trierer Walzwerk GmbH |
| Almana Steel Dubai (Jersey) | | TS South Africa Sales Office |
| Limited | Kalzip Inc | Proprietary Limited |
| | | Tulip UK Holdings (No.2) |
| Apollo Metals Limited | Kalzip India Private Limited | Limited |
| | • | Tulip UK Holdings (No.3) |
| Augusta Grundstucks GmbH | Kalzip Italy SRL | Limited |
| Automotive Laser Technologies | | |
| Limited | Kalzip Limited | U.E.S. Bright Bar Limited |
| Emitted | | C.L.C. Bright But Builder |
| B S Pension Fund Trustee Limited | Kalzip Spain S.L.U. | UK Steel Enterprise Limited |
| Beheermaatschappij Industriele | • • | |
| Produkten B.V. | Layde Steel S.L. | UKSE Fund Managers Limited |
| Bell & Harwood Limited | Lister Tubes Limited | Unitol SAS |
| | London Works Steel Company | Walker Manufacturing And |
| Blastmega Limited | Limited | Investments Limited |
| Blume Stahlservice GmbH | Longs Steel UK Limited | Walkersteelstock Ireland Limited |
| Blume Stahlservice Polska | Midland Steel Supplies | |
| Sp.Z.O.O | Limited | Walkersteelstock Limited |
| 5p.2.0.0 | Linited | Westwood Steel Services |
| Bore Samson Group Limited | Mistbury Investments Limited | Limited |
| Bore Samson Group Linned | Wistoury Investments Emitted | Whitehead (Narrow Strip) |
| Bore Steel Limited | Montana Bausysteme AG | Limited |
| Bore Steel Limited | | |
| Debile Code Definition in the | Naantali Steel Service Centre | T S Global Minerals Holdings |
| British Guide Rails Limited | OY National de Stanlate de Limite d | Pte Ltd. |
| British Steel Corporation Limited | Nationwide Steelstock Limited | Al Rimal Mining LLC |
| British Steel Directors (Nominees) | | Black Ginger 461 (Proprietary) |
| Limited | Norsk Stal Tynnplater AS | Ltd |
| British Steel Engineering Steels | | |
| (Exports) Limited | Norsk Stal Tynnplater AB | Howse Minerals Ltd. |
| British Steel Nederland | | |
| International B.V. | Orb Electrical Steels Limited | Kalimati Coal Company Pty. Ltd. |
| British Steel Samson Limited | Ore Carriers Limited | Sedibeng Iron Ore Pty. Ltd. |
| British Steel Service Centres | | |
| Limited | Oremco Inc. | Tata Steel Cote D' Ivoire S.A |

| | Plated Strip (International) | |
|------------------------------------|-------------------------------|---------------------------------|
| British Tubes Stockholding Limited | Limited | Tata Steel Minerals UK Limited |
| | | Tata Steel Minerals Canada |
| C V Benine | Precoat International Limited | Limited |
| C Walker & Sons Limited | Precoat Limited | T S Canada Capital Ltd |
| | Rafferty-Brown Steel Co Inc | Tata Steel International |
| Catnic GmbH | Of Conn. | (Singapore) Holdings Pte. Ltd. |
| | Round Oak Steelworks | TSIA Holdings (Thailand) |
| Catnic Limited | Limited | Limited |
| | | Tata Steel International |
| CBS Investissements SAS | Runblast Limited | (Shanghai) Ltd. |
| | | Tata Steel International |
| Cladding & Decking (UK) Limited | Runmega Limited | (Thailand) Limited |
| | | Tata Steel International |
| Cogent Power Inc. | S A B Profiel B.V. | (Singapore) Pte. Ltd. |
| Tata Steel International Mexico SA | | Tata Steel International (Asia) |
| de CV | S A B Profil GmbH | Limited |
| | | Tata Steel (Thailand) Public |
| Cogent Power Inc. | Seamless Tubes Limited | Company Ltd. |
| | Service Center Gelsenkirchen | |
| Cogent Power Limited | GmbH | N.T.S Steel Group Plc. |
| | Service Centre Maastricht | The Siam Construction Steel Co. |
| Color Steels Limited | B.V. | Ltd. |
| | | The Siam Iron And Steel (2001) |
| Corbeil Les Rives SCI | Skruv Erik AB | Co. Ltd. |
| Corby (Northants) & District Water | Societe Europeenne De | T S Global Procurement |
| Co. | Galvanisation (Segal) Sa | Company Pte. Ltd. |
| | Staalverwerking en Handel | |
| Cordor (C& B) Limited | B.V. | ProCo Issuer Pte. Ltd. |
| Corus Aluminium | | |
| Verwaltungsgesellschaft Mbh | Stainless Velsen-Noord BV | Tata Steel Odisha Limited |
| 5.0 | | Tata Steel Processing and |
| Corus Beteiligungs GmbH | Steel StockHoldings Limited | Distribution Limited |
| Corus Building Systems Bulgaria | | |
| AD | Steelstock Limited | Tayo Rolls Limited |
| | Stewarts & Lloyds Of Ireland | |
| Corus Building Systems SAS | Limited | The Tata Pigments Limited |
| Coras Dananie Ofotonio Drio | Stewarts And Lloyds | The Tinplate Company of India |
| Corus CNBV Investments | (Overseas) Limited | Limited |
| | (Creiseus) Emitted | The Steel Company Of Ireland |
| Corus Cold drawn Tubes Limited | Surahammar Bruks AB | Limited |
| Corus Engineering Steels (UK) | | |
| Limited | Speciality Steels UK Limited | Tuscaloosa Steel Corporation |
| | Tata Steel Belgium Packaging | |
| Corus Engineering Steels Holdings | Steels N.V. | |
| Limited | | |
| Come Device and a Starle Lineite 1 | Tata Steel Belgium Services | |
| Corus Engineering Steels Limited | N.V. | |
| Corus Engineering Steels Overseas | Tata Steel Denmark | |
| Holdings Limited | Byggsystemer A/S | |

| Corus Engineering Steels Pension | Tata Steel Europe Distribution | |
|----------------------------------|-----------------------------------|--|
| Scheme Trustee Limited | BV | |
| | Tata Steel Europe Metals | |
| Corus Group Limited | Trading BV | |
| | Tata Steel France Batiment et | |
| Corus Holdings Limited | Systemes SAS | |
| Corus International (Overseas | Tata Steel France Holdings | |
| Holdings) Limited | SAS | |
| Corus International Limited | Tata Steel France Rail SAS | |
| Corus International Romania SRL. | Tata Steel Germany GmbH | |
| Corus Investments Limited | Tata Steel IJmuiden BV | |
| | Tata Steel International | |
| Corus Ireland Limited | (Americas) Holdings Inc | |
| Corus Large Diameter Pipes | Tata Steel International | |
| Limited | (Americas) Inc | |
| Corus Liaison Services (India) | Tata Steel International | |
| Limited | (Benelux) BV | |
| | Tata Steel International | |
| Corus Management Limited | (Canada) Holdings Inc | |
| | Tata Steel International (Czech | |
| Corus Primary Aluminium B.V. | Republic) S.R.O | |
| Corus Properties (Germany) | Tata Steel International | |
| Limited | (Denmark) A/S | |
| | Tata Steel International | |
| Corus Property | (Finland) OY | |
| Corus Republic Of Ireland | | |
| Subsidiaries Pension Scheme | Tata Steel International | |
| Trustee Limited | (France) SAS | |
| | Tata Steel International | |
| Corus Service Centre Limited | (Germany) GmbH | |
| | Tata Steel International (South | |
| | America) | |
| Corus Steel Service STP LLC | Representações LTDA | |
| | Tata Steel International Hellas | |
| Corus Tubes Poland Spolka Z.O.O | SA | |
| Corus UK Healthcare Trustee | Tata Steel International (Italia) | |
| Limited | SRL | |
| | | |

Joint Ventures

| Joint Contaites | |
|---|---|
| Bhubaneshwar Power Private Limited | Corus Kalpinis Simos Cladding Industry SA |
| Himalaya Steel Mills Services Pvt. Ltd. | Fabsec Limited |
| mjunction services ltd. | Industrial Rail Services IJmond B.V. |
| S & T Mining Company Private Limited | Laura Metaal Holding B.V. |
| Tata Bluescope Steel Ltd. | Ravenscraig Limited |
| Tata NYK Shipping Pte Ltd. | Redcar Bulk Terminal Limited |
| TVSC Construction Steel Solutions Limited | Tata Elastron Steel Service Center SA |
| Afon Tinplate Company Limited | Tata Steel Ticaret AS |
| Minas De Benga (Mauritius) Limited | |
| | |

| | Jamshedpur Continuous Annealing and | | | | | |
|---------------------------------------|--|--|--|--|--|--|
| Naba Diganta Water Management Limited | Processing Company Private Limited | | | | | |
| TM International Logistics Limited | T M Mining Company Limited | | | | | |
| Caparo Merchant Bar Plc | International Shipping and Logistics FZE | | | | | |
| TM Harbour Services Private Limited | TKM Global China Ltd | | | | | |
| BlueScope Lysaght Lanka (Pvt) Ltd | Tata NYK Shipping (India) Pvt Ltd | | | | | |
| TKM Global Logistics Limited | TKM Global Gmbh | | | | | |
| SEZ Adityapur Limited | | | | | | |

Joint Operation

| Air Products Llanwern Limited | Texturing Technology Limited | | | | |
|-------------------------------|---|--|--|--|--|
| | Hoogovens Court Roll Service Technologies | | | | |
| BSR Pipeline Services Limited | VOF | | | | |

Associates

| Albi Profils SRL | | | | | |
|--|--|--|--|--|--|
| Appleby Frodingham Cottage Trust Limited | | | | | |
| GietWalsOnderhoudCombinatie B.V. | | | | | |
| Hoogovens Gan Multimedia S.A. De C.V. | | | | | |
| ISSB Limited | | | | | |
| Wupperman Staal Nederland B.V. | | | | | |
| | | | | | |
| New Millennium Iron Corp. | | | | | |
| Metal Corporation of India | | | | | |
| York Sales (Thailand) Company Limited | | | | | |
| York Transport Equipment (SA) (Pty) Ltd | | | | | |
| Rednet Pte Ltd | | | | | |
| PT York Engineering | | | | | |
| YTE Special Products Co. Limited | | | | | |
| Qingdao YTE Special Products Co. Limited | | | | | |
| York Transport Equipment (Shanghai) Co. Ltd | | | | | |
| Aditya Automotive Applications Private Limited | | | | | |
| Dutch Lanka Trailer Manufacturers Limited | | | | | |
| Dutch Lanka Engineering (Private) Limited | | | | | |
| Hewitt Robins International Ltd | | | | | |
| Dutch Lanka Trailers LLC | | | | | |
| | | | | | |





Mumbai, May 16, 2017

Tata Steel reports Consolidated Financial Results for the Quarter and year ended March 31, 2017

- Consolidated quarterly revenues up by 22% sequentially and by 30% over the last year driven by volume growth and supportive pricing environment.
- Launched 31 new products in India and 20 new products in Europe in FY17. Branded products contribute 45% of revenues in India. Differentiated products mix at Europe improved from 32% to 37% in the current fiscal.
- Consolidated EBITDA at Rs. 6,982 crore for Q4FY17 and Rs 17,025 crore for FY17.
- Consolidated quarterly EBITDA margin improved by 700 bps sequentially and 1200 bps over the last year. FY17 EBITDA margin improved by 700 bps over FY16.
- Consolidated PAT from continuing operations before exceptional items at Rs 3,352 crore for Q4FY17 (loss of Rs 453 crore in Q4FY16) and Rs 4,020 crore for the full year (loss of Rs 1,948 crore in FY16).
- Exceptional items, including non cash pension curtailment charges, aggregating to Rs 4,069 crore in Q4FY17 and Rs 4,324 crore in FY17, resulted in a PAT loss of Rs 1,168 crore for the quarter and Rs 4,169 crore for the year.

(Figures in Rs. crore unless otherwise specified)

| | , , , | | | | | | | | | |
|--|------------|--------|--------|--------|---------------|---------|--------|---------|----------|----------|
| As per Ind AS | Standalone | | | | Consolidated* | | | | | |
| | Q4FY17 | Q3FY17 | Q4FY16 | FY17 | FY16 | Q4FY17 | Q3FY17 | Q4FY16 | FY17 | FY16 |
| Steel Deliveries (Million Tonnes) | 3.21 | 2.99 | 2.72 | 10.97 | 9.54 | 6.83 | 6.07 | 6.32 | 23.88 | 23.54 |
| Turnover | 17,113 | 14,106 | 11,736 | 53,261 | 42,697 | 35,305 | 29,025 | 27,071 | 1,17,420 | 1,06,340 |
| EBITDA | 4,324 | 3,393 | 2,238 | 11,953 | 7,792 | 6,982 | 3,647 | 2,197 | 17,025 | 7,951 |
| Pre-Exceptional PAT from Continuing Operations | 1,857 | 1,246 | 809 | 4,148 | 2,605 | 3,352 | 301 | (453) | 4,020 | (1,948) |
| Exceptional Charges | (442) | (42) | (289) | (703) | (1,649) | (4,069) | (29) | (2,296) | (4,324) | 3,990 |
| PAT from Discontinued Operations | - | - | - | - | - | (451) | (41) | (293) | (3,864) | (2,540) |
| Reported PAT | 1,415 | 1,205 | 520 | 3,445 | 956 | (1,168) | 232 | (3,042) | (4,169) | (497) |
| Other Comprehensive Income | 24 | (558) | (102) | 676 | (3,407) | 1,393 | 292 | 505 | (563) | (1,898) |
| Total Comprehensive Income | 1,439 | 646 | 419 | 4,120 | (2,451) | 225 | 524 | (2,537) | (4,732) | (2,395) |
| EPS (Continuing & Discontinued Operations) (Rs.) | 14.12 | 11.95 | 4.91 | 33.67 | 8.05 | (12.48) | 1.94 | (31.80) | (44.77) | (6.92) |

*Long Products and Specialty Steels businesses have been re-classified as held for sale/ discontinued operations. The previous year's figures have also been re-stated accordingly.



Key Operating and Financial Highlights:

India Operations:

- Deliveries grew by 7% sequentially and 18% Year-on-Year (YoY), outperforming the domestic markets which grew by 8% sequentially and by 0.6% YoY. Full year volumes were 10.97 million tonnes.
- Kalinganagar Steel plant crossed 2.2 million tonnes of Hot Metal and 1.5 million tonnes of Hot Rolled Coil production since commissioning in May 2016.
- Automotive sales grew by 9% YoY, while Industrial Products, Projects & Exports vertical witnessed a 47% YoY growth.
- The performance of Ferro Alloys & Minerals division registered sharp improvement on the back of improved market conditions. Quarterly operating profit of the division at Rs. 573 crore is higher by Rs. 271 crore compared to the previous quarter and the full year operating profit of Rs 1,165 crore is higher by Rs 1,040 crore compared to the previous fiscal.
- EBITDA improved to Rs. 4,324 crore for the quarter, up 28% sequentially and 93% YoY on the back of supportive realisations, strong growth in deliveries and ramp-up of Kalinganagar plant. Full year EBITDA was Rs 11,953 crore for the Company.
- Tata Steel Jamshedpur continues to be the benchmark in India for Coke & Pulverized Coal Injection (PCI) usage and achieved lowest best-ever coke rate of 360 kg/tonne of hot metal and highest bestever PCI rate of 181 kg/ tonne of hot metal in FY17.

European Operations:

- Liquid steel production in the fourth quarter of 2.62 million tonnes was flat on a sequential and YoY basis. Over the full year, production was 5% lower due to the focus on higher-value sales.
- Deliveries in the fourth quarter were 22% higher on a sequential basis, leading to a 25% uplift in revenue. Fourth-quarter deliveries were flat on a YoY basis but revenue was 33% higher, reflecting stronger sales of higher-value products as well as better market conditions. FY17 revenue was up 9%, despite lower deliveries. The proportion of differentiated products in the European sales mix increased over the last year from 32% to more than 37%.
- Measures to improve the competitive position of the UK operations, coupled with an improving sales mix and more favourable market conditions led to quarterly EBITDA of £230 million (Rs. 1,972 crore), up by £267m (Rs. 2,327 crore) YoY and up by £144m (Rs. 1,265 crore) sequentially. This was the highest quarterly EBITDA since 2008.
- FY17 European EBITDA was £536 million (Rs. 4,705 crore), compared to the loss of £52 million (Rs. 513 crore) in FY16, due to stronger market conditions, currency tailwinds, restructuring of UK operations as well as the ongoing improvement programmes, including the supply chain transformation programme which went live during the year.



South-East Asian Operations:

- Revenue for South East Asia operations grew by 26% YoY to Rs. 2,275 crore, on the back of improved deliveries at Tata Steel Thailand and supportive realisations.
- EBITDA increased by 117% YoY on better costs and spreads, reflecting improved market conditions at both NatSteel & Tata Steel Thailand.

Consolidated Debt and Liquidity position:

- Gross debt at Rs. 83,014 crore as on March 31, 2017, reduced by over Rs 1,700 crore from the previous quarter despite capital expenditure of Rs 2,092 crore during the quarter, and increased by Rs 1,028 crore over FY16. Net debt at Rs. 72,367 crore, reduced by over Rs 4,300 crore over the previous quarter and increased by Rs 1,268 crore over FY16.
- Strong liquidity position with cash & cash equivalents, current investments including undrawn bank lines of Rs. 19,800 crore.

Developments on UK Pensions:

- The accounting for exceptional items in the consolidated financial statements of Tata Steel Limited includes a significant accounting treatment arising from the closure of the defined benefit section of the British Steel Pension Scheme (BSPS) to future accruals in March 2017. This follows the completion of the consultation process by Tata Steel UK Limited (TSUK) with employees in the UK following which, the BSPS has been closed to future accruals with effect from the end of 31 March 2017. The closure of the scheme meant that all active members of the scheme became deferred pensioners which resulted into a crystallized non-cash curtailment strain of Rs 3,627 crore. The closure also serves as the first step in the restructuring of the UK pensions (below).
- After prolonged and intense discussions and negotiations with the BSPS Trustee, the Pensions Regulator (TPR) and the Pension Protection Fund (PPF), the key commercial terms of a Regulated Apportionment Arrangement (RAA) have been agreed in principle between TSUK and the BSPS Trustee. These terms are in line with the published principles of TPR and PPF. However, the RAA is subject to detailed documentation and formal approval by TPR and non-objection from the PPF, and the formal agreement of the individual entities who would be party to the RAA. These parties are in positive discussions and are hopeful of reaching final agreement shortly. If agreement is reached and the necessary approvals are obtained, the RAA will become effective once agreed conditions are satisfied, including the payment by a member of the Tata Steel group of an agreed settlement amount of GBP 550 million to the BSPS and the provision of a 33% equity stake in TSUK.
- TSUK has also agreed in principle, that subsequent to an RAA, TSUK would sponsor a closed new pension scheme (the New Scheme). TSUK sponsorship of a New Scheme is conditional upon satisfaction of certain qualifying conditions. If those conditions are satisfied, members of the BSPS would be offered an option to transfer to the New Scheme. The New Scheme would have lower future annual increases for pensioners and deferred members than the BSPS and therefore a improved funding position which would pose significantly less risk for TSUK. There is presently no certainty with regards to the eventual existence, size, terms or form of the New Scheme and the





funding position and membership of any New Scheme would be dependent on a voluntary membership transfer exercise.

Each of the above events would be reflected in the books of accounts of Tata Steel entities on a standalone as well as consolidated level, as applicable. Apart from the accounting for the agreed settlement amount, all accounting impact in the financial statements relating to the above RAA process will be non-cash in nature. The financial accounting of the above process will be undertaken as per the applicable accounting practices and standards and the impact of the same will be disclosed, based on the certainty of trigger events in the future.

Other Corporate Developments:

 Tata Steel UK completed the sale of its Specialty Steels business for a total consideration of £100 million.

Major Awards & Recognitions during the year:

- Tata Steel Group recognised by World Steel Association for setting highest standards of health and safety at workplace.
- Tata Steel India declared as the global industry leader in the steel sector by the Dow Jones Sustainability Index (DJSI) assessment for the year 2016.
- Tata Steel India ranked as the 7th most transparent company in the world, according to a report published by Transparency International.
- Tata Steel Thailand conferred with the 'Prime Minister Industry Award' for Safety Management.
- Tata Steel India became India's first steel manufacturing company to receive Greenco platinum rating by CII Green Building Council (GBC).
- Tata Steel India gets First Prize in the Integrated Steel Sector at the National Energy Conservation Award 2016 for its excellence in Energy Conservation and Management.
- Tata Steel India conferred with First Prize for IIM National Sustainability Award for its recognition of Quality Control aspects in the Steel Sector.
- Tata Steel India recognised as 'World's Most Ethical Company' for the year 2017 by Ethisphere institute for fifth time.
- Tata Steel Europe conferred with quality award from Jaguar Land Rover, which means all of Tata Steel's automotive-focused sites in Europe have now earned the right to be considered as a supplier for the prestige carmakers' new vehicles.
- Tata Steel Europe became the first steel manufacturer ever to be recognised with the Volvo Cars Quality Excellence award.



Management Comments:

Mr T V Narendran, Managing Director, Tata Steel India and South East Asia, said: "Tata Steel continued to outperform the market in this quarter as well. We recorded robust sales across all our target segments and our overall volumes stood at 3.21 million tonnes which was higher by 7% sequentially. We are committed to investing in our customer relationships and on our marketing franchise to consolidate our position in India.

Further, our focus on cost improvement initiatives and our integrated operations helped us to contain the impact of rising raw material prices.

Increasing emphasis for domestically manufactured steel in government projects coupled with renewed thrust on infrastructure, affordable housing and tax reforms are expected to be supportive for demand and margins. Our Kalinganagar facility, which continues to ramp up smoothly, is well positioned to serve the expected increase in demand in FY'18 and beyond.

Our SEA operations continued to strengthen supported by higher exports, better market conditions and cost rationalisation initiatives, which helped improve operating results."

Mr. Koushik Chatterjee, Group Executive Director (Finance and Corporate), said: "The Consolidated EBITDA for Tata Steel Group was in excess of Rs 17,000 crore for the fiscal year 2017, which is the highest in the last 6 years. This is on the back of a 1200 basis points of expansion of EBITDA in the fourth quarter compared to the previous year, of which 600 basis points expansion was in India and 1600 basis points in Europe. The ongoing transformation programme in the UK, performance improvements in India and Netherlands contributed to the strong underlying performance. The market support and favourable currencies also helped the business to achieve this significantly improved performance.

The capex was lower than plan due to prioritisation of our capital expenditure programme and we have been able to keep the debt stable despite price related impact on working capital.

A significant milestone during the quarter was the completion of the consultation process and closure of the defined benefit scheme in the UK to future accruals. All employees in the UK can now opt into a defined contribution scheme. Following the above, we are in positive discussions with the BSPS Trustee, the Pension Regulator and the Pension Protection Fund in relation to an RAA, and are hopeful of reaching final agreement shortly."

Mr Hans Fischer, MD & CEO of Tata Steel in Europe, said: "Our focus remains on developing differentiated products and services – products which few of our competitors are able to make. These products and services help make our customers more competitive and they provide substantial margin uplifts for us. As a proportion of our overall mix, sales of differentiated products increased 32% to 37% last year.

Last year our researchers and engineers launched a further 20 new products. They include automotive steels which are unmatched among our European competitors, tubular products to meet emerging





requirements for agricultural, construction and energy markets, and products which help our customers reduce their manufacturing costs.

Our improving sales mix, combined with a focus on reducing stock levels and increasing our delivery performance, strengthened our EBITDA result in the fourth quarter. Our full-year EBITDA result benefited from more favourable market and currency tailwinds, helped also by the strategic changes we've made in the UK.

While the majority of our positive earnings results came from our Mainland European supply chain, our UK operations are making positive strides forward to improve their competitiveness.

Steel imports into Europe rose by a further 9% last year which continues to restrict domestic growth. We must continue our transformation programmes to improve our competitive performance and continue to focus on developing innovative products and services for our customers."

Disclaimer:

Statements in this press release describing the Company's performance may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results may differ materially from those directly or indirectly expressed, inferred or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand/supply and price conditions in the domestic and overseas markets in which the Company operates, changes in or due to the environment, Government regulations, laws, statutes, judicial pronouncements and/or other incidental factors.

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