### TATA STEEL

## **FINANCIAL HIGHLIGHTS**

|                                    |             |             |             | (₹ crore)   |  |
|------------------------------------|-------------|-------------|-------------|-------------|--|
|                                    | Tata Steel  | Standalone  | Tata Stee   | l Group     |  |
|                                    | 2021-22     | 2020-21     | 2021-22     | 2020-21     |  |
| Revenue from operations            | 1,29,021.35 | 84,132.92   | 2,43,959.17 | 1,56,477.40 |  |
| Profit/(loss) before tax           | 44,090.65   | 18,609.84   | 50,226.87   | 13,843.69   |  |
| Profit/(loss) after tax            | 33,011.18   | 17,077.97   | 41,749.32   | 8,189.79    |  |
| Dividends                          | 3,007.08    | 1,145.92    | 3,004.16    | 1,144.75    |  |
| Retained earnings                  | 76,498.67   | 46,480.00   | 55,647.78   | 16,476.70   |  |
| Capital employed                   | 1,70,045.84 | 1,40,768.39 | 2,04,985.59 | 1,75,251.28 |  |
| Net worth                          | 1,25,433.76 | 95,185.12   | 1,17,098.46 | 77,508.45   |  |
| Borrowings                         | 36,524.51   | 37,065.49   | 75,561.35   | 88,501.41   |  |
|                                    | Ra          | Rat         | Ratio       |             |  |
| Net debt to Equity                 | 0.30        | 0.32        | 0.52        | 0.98        |  |
|                                    |             | ₹           | ₹           |             |  |
| Net worth per Share as at year end | 1,027.23    | 816.83      | 969.24      | 676.40      |  |
| Earnings per Share:                |             |             |             |             |  |
| Basic                              | 270.33      | 145.00      | 332.35      | 63.78       |  |
| Diluted                            | 270.13      | 144.99      | 332.09      | 63.78       |  |
| Dividend per Ordinary Share        | 51.00       | 25.00       | 51.00       | 25.00       |  |
| Employees (Numbers)                | 35,927      | 36,896      | 72,551      | 73,962      |  |
| Shareholders (Numbers)             | 15,87,315   | 8,73,198    |             |             |  |



## **FINANCIAL RATIOS**

|     |                                    | Tata Steel Standalone Tata Steel Grou |         |         |         |  |  |
|-----|------------------------------------|---------------------------------------|---------|---------|---------|--|--|
|     |                                    | 2021-22                               | 2020-21 | 2021-22 | 2020-21 |  |  |
| 1.  | EBITDA/Turnover                    | 39.88%                                | 32.50%  | 26.16%  | 19.74%  |  |  |
| 2.  | PBET/Turnover                      | 34.36%                                | 21.24%  | 20.64%  | 9.51%   |  |  |
| 3.  | Return on average capital employed | 29.59%                                | 15.61%  | 29.13%  | 11.66%  |  |  |
| 4.  | Return on average net worth        | 29.93%                                | 19.80%  | 42.91%  | 10.66%  |  |  |
| 5.  | Asset turnover                     | 72.30%                                | 58.46%  | 89.99%  | 66.64%  |  |  |
| 6.  | Inventory turnover (in days)       | 47                                    | 64      | 62      | 78      |  |  |
| 7.  | Debtors turnover (in days)         | 9                                     | 10      | 16      | 21      |  |  |
| 8.  | Gross block to net block           | 1.31                                  | 1.26    | 1.58    | 1.54    |  |  |
| 9.  | Net debt to equity                 | 0.30                                  | 0.32    | 0.52    | 0.98    |  |  |
| 10. | Current ratio                      | 0.62                                  | 1.00    | 1.07    | 0.94    |  |  |
| 11. | Interest service coverage ratio    | 22.84                                 | 5.81    | 12.82   | 3.39    |  |  |
| 12. | Net worth per share (₹)            | 1,027.23                              | 816.83  | 969.24  | 676.40  |  |  |
| 13. | Basic earnings per share (₹)       | 270.33                                | 145.00  | 332.35  | 63.78   |  |  |
| 14. | Dividend payout                    | 19%                                   | 18%     | 15%     | 37%     |  |  |
| 15. | P/E ratio                          | 4.84                                  | 5.60    | 3.93    | 12.73   |  |  |

1. EBITDA/Turnover

(EBITDA: PBT +/(-) Exceptional items + Net finance charges + Depreciation and amortisation - Share of results of equity accounted investments)

(Net Finance Charges: Finance costs - Interest income -Dividend income from current investments - Net gain/ (loss) on sale of current investments)

(Turnover: Revenue from operations)

2. PBET/Turnover

Profit before exceptional items and tax/Turnover

3. Return on Average Capital Employed: EBIT/Average Capital Employed

(Capital Employed: Total Equity + Non-current borrowings + Current maturities of Non-current borrowings and Lease obligations + Current borrowings + Deferred tax liabilities)

(EBIT: PBT +/(-) Exceptional items + Net finance charges)

4. Return on Average Net worth: PAT/Average Net worth

(Net worth: Total equity)

- 5. Asset Turnover: Turnover/(Total Assets Investments Advance Against Equity Assets held for sale)
- 6. Inventory Turnover: Average Inventory/Sale of Products in days
- 7. Debtors Turnover: Average Trade receivables/Turnover in days
- 8. Gross Block to Net Block: Gross Block/Net Block

(Gross Block: Cost of property, plant and equipment + Cost of right-of-use assets + Capital work-in-progress + Cost of intangible assets + Intangible assets under development)

(Net Block: Gross Block - Accumulated depreciation and amortisation - Accumulated impairment)

9. Net Debt to Equity: Net Debt/Average Equity

(Net debt: Non-current borrowings + Current borrowings + Non-current and current lease obligations - Current investments - Cash and cash equivalents - Other balances with banks (including non-current earmarked balances)

10. Current Ratio: Total Current Assets/Current Liabilities

(Current liabilities: Total Current liabilities - Current maturities of Non-current borrowings and Lease obligations)

11. Interest Service Coverage Ratio: EBIT/Net Finance Charges

(Net Finance Charges: Finance costs (excluding interest on current borrowings) - Interest income - Dividend income from current investments - Net gain/(loss) on sale of current investments)

- 12. Net worth per share: Net Worth/Number of Equity Shares
- 13. Basic Earnings per share: Profit attributable to Ordinary Shareholders/Weighted average number of Ordinary Shares
- 14. Dividend Payout: Proposed dividend for the year/Profit after tax
- 15. P/E Ratio: Market Price per share/Basic Earnings per share

#### TATA STEEL

## **PRODUCTION STATISTICS**

|          |             |       |                        |                |  |        |        |                                   |                         |                      | '(                            | 000 Tonnes                 |
|----------|-------------|-------|------------------------|----------------|--|--------|--------|-----------------------------------|-------------------------|----------------------|-------------------------------|----------------------------|
| Year     | lron<br>Ore | Coal  | lron<br>(Hot<br>metal) | Crude<br>steel | Rolled/<br>Forged Bars<br>and<br>Structurals | Plates | Sheets | Hot<br>Rolled<br>Coils/<br>Strips | Cold<br>Rolled<br>Coils | Railway<br>Materials | Semi-<br>Finished<br>for Sale | Total<br>Saleable<br>Steel |
| 1992-93  | 4,126       | 3,739 | 2,435                  | 2,477          | 575  | 78     | 122    | 163                               | -                       | 7                    | 1,179                         | 2,084                      |
| 1993-94  | 4,201       | 3,922 | 2,598                  | 2,487          | 561  | -      | 124    | 281                               | -                       | 6                    | 1,182                         | 2,117                      |
| 1994-95  | 4,796       | 4,156 | 2,925                  | 2,788          | 620  | -      | 137    | 613                               | -                       | 2                    | 1,074                         | 2,391                      |
| 1995-96  | 5,181       | 4,897 | 3,241                  | 3,019          | 629  | -      | 133    | 1,070                             | -                       | -                    | 869                           | 2,660                      |
| 1996-97  | 5,766       | 5,294 | 3,440                  | 3,106          | 666  | -      | 114    | 1,228                             | -                       | -                    | 811                           | 2,783                      |
| 1997-98  | 5,984       | 5,226 | 3,513                  | 3,226          | 634  | 0      | 60     | 1,210                             | -                       | 0                    | 1,105                         | 2,971                      |
| 1998-99  | 6,056       | 5,137 | 3,626                  | 3,264          | 622  | 0      | 0      | 1,653                             | -                       | 0                    | 835                           | 3,051                      |
| 1999-00  | 6,456       | 5,155 | 3,888                  | 3,434          | 615  | 0      | 0      | 2,057                             | -                       | 0                    | 615                           | 3,262                      |
| 2000-01  | 6,989       | 5,282 | 3,929                  | 3,566          | 569  | 0      | 0      | 1,858                             | 356                     | 0                    | 647                           | 3,413                      |
| 2001-02  | 7,335       | 5,636 | 4,041                  | 3,749          | 680  | 0      | 0      | 1,656                             | 734                     | 0                    | 566                           | 3,596                      |
| 2002-03  | 7,985       | 5,915 | 4,437                  | 4,098          | 705  | 0      | 0      | 1,563                             | 1,110                   | 0                    | 563                           | 3,975                      |
| 2003-04  | 8,445       | 5,842 | 4,466                  | 4,224          | 694  | 0      | 0      | 1,578                             | 1,262                   | 0                    | 555                           | 4,076                      |
| 2004-05  | 9,803       | 6,375 | 4,347                  | 4,104          | 706  | 0      | 0      | 1,354                             | 1,445                   | 0                    | 604                           | 4,074                      |
| 2005-06  | 10,834      | 6,521 | 5,177                  | 4,731          | 821  | 0      | 0      | 1,556                             | 1,495                   | 0                    | 679                           | 4,551                      |
| 2006-07  | 9,776       | 7,041 | 5,552                  | 5,046          | 1,230  | 0      | 0      | 1,670                             | 1,523                   | 0                    | 506                           | 4,929                      |
| 2007-08  | 10,022      | 7,209 | 5,507                  | 5,014          | 1,241  | 0      | 0      | 1,697                             | 1,534                   | 0                    | 386                           | 4,858                      |
| 2008-09  | 10,417      | 7,282 | 6,254                  | 5,646          | 1,350  | 0      | 0      | 1,745                             | 1,447                   | 0                    | 833                           | 5,375                      |
| 2009-10  | 12,044      | 7,210 | 7,231                  | 6,564          | 1,432  | 0      | 0      | 2,023                             | 1,564                   | 0                    | 1,421                         | 6,439                      |
| 2010-11  | 13,087      | 7,024 | 7,503                  | 6,855          | 1,486  | 0      | 0      | 2,127                             | 1,544                   | 0                    | 1,534                         | 6,691                      |
| 2011-12  | 13,189      | 7,460 | 7,750                  | 7,132          | 1,577  | 0      | 0      | 2,327                             | 1,550                   | 0                    | 1,514                         | 6,970                      |
| 2012-13  | 15,005      | 7,295 | 8,858                  | 8,130          | 1,638  | 0      | 0      | 3,341                             | 1,445                   | 0                    | 1,518                         | 7,941                      |
| 2013-14  | 17,364      | 6,972 | 9,899                  | 9,155          | 1,676  | 0      | 0      | 4,271                             | 1,638                   | 0                    | 1,346                         | 8,931                      |
| 2014-15  | 13,694      | 6,044 | 10,163                 | 9,331          | 1,778  | 0      | 0      | 4,259                             | 1,836                   | 0                    | 1,200                         | 9,073                      |
| 2015-16  | 16,431      | 6,227 | 10,655                 | 9,960          | 1,823  | 0      | 0      | 4,742                             | 1,689                   | 0                    | 1,443                         | 9,698                      |
| 2016-17  | 21,284      | 6,315 | 13,051                 | 11,683         | 1,882  | 0      | 0      | 6,295                             | 1,837                   | 0                    | 1,481                         | 11,351                     |
| 2017-18  | 23,043      | 6,224 | 13,855                 | 12,482         | 1,882  | 0      | 0      | 7,093                             | 1,853                   | 0                    | 1,481                         | 12,237                     |
| 2018-19  | 23,374      | 6,546 | 14,237                 | 13,228         | 1,959  | 0      | 0      | 7,801                             | 1,858                   | 0                    | 1,386                         | 12,980                     |
| 2019-20  | 26,512      | 6,210 | 14,094                 | 13,152         | 1,984  | 0      | 0      | 7,793                             | 1,713                   | 0                    | 1,499                         | 12,878                     |
| 2020-21* | 28,659      | 5,853 | 17,141                 | 16,277         | 1,642  | 0      | 0      | 10,973                            | 1,806                   | 0                    | 1,538                         | 15,959                     |
| 2021-22  | 30,584      | 4,680 | 18,899                 | 18,377         | 1,942  | 0      | 0      | 12,382                            | 2,174                   | 0                    | 1,407                         | 17,906                     |
|          |             |       |                        |                |  |        | 0      |                                   |                         |                      |                               |                            |

\* Includes production details of erstwhile Tata Steel BSL Limited pursuant to the merger (refer note 44, page 385 of the standalone financial statements).

# **FINANCIAL STATISTICS**

|         |          |                            |                 |                |              |                  |                 |                            |                   |                         |           |                        | (₹ crore)  |
|---------|----------|----------------------------|-----------------|----------------|--------------|------------------|-----------------|----------------------------|-------------------|-------------------------|-----------|------------------------|------------|
| Year    | Capital^ | Reserves<br>and<br>Surplus | Borrow-<br>ings | Gross<br>Block | Net<br>Block | Invest-<br>ments | Total<br>Income | Total<br>Expen-<br>diture* | Depre-<br>ciation | Profit<br>before<br>Tax | Тах       | Profit<br>after<br>Tax | Dividend   |
| 2019-20 | 3,421.13 | 73,416.99                  | 41,422.87       | 1,00,072.72    | 79,480.43    | 50,096.07        | 60,840.09       | 50,308.99                  | 3,920.12          | 6,610.98                | (132.82)  | 6,743.80               | 1,787.38 # |
| 2020-21 | 1,977.56 | 93,207.56                  | 37,065.49       | 1,36,665.57    | 1,08,051.56  | 36,184.13        | 84,888.03       | 60,808.93                  | 5,469.26          | 18,609.84               | 1,531.87  | 17,077.97              | 1,145.92   |
| 2021-22 | 1,222.37 | 1,24,211.39                | 36,524.51       | 1,42,620.03    | 1,08,832.39  | 43,497.54        | 1,30,473.37     | 80,919.03                  | 5,463.69          | 44,090.65               | 11,079.47 | 33,011.18              | 3,007.08   |

^ Capital includes Equity share capital, Hybrid perpetual securities and Share application money pending allotment.

\* Expenditure includes excise duty recovered on sales, exceptional items and excludes depreciation.

# paid during the year and includes tax on dividend.

| $\widehat{\Box}$ | Performance<br>Snapshot | About<br>Tata Steel | Leadership | Strategy | Stakeholders<br>and Materiality | Value<br>Creation | Statutory<br>Reports | Financial<br>Statements | ΤΛΤΛ |
|------------------|-------------------------|---------------------|------------|----------|---------------------------------|-------------------|----------------------|-------------------------|------|
|                  |                         |                     |            |          |                                 |                   |                      |                         |      |

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## **DIVIDEND STATISTICS**

|         | First Pref<br>(₹15 |                    | Sec              | ond Preference<br>(₹100)        |                              |                    |                                 |                              |                |
|---------|--------------------|--------------------|------------------|---------------------------------|------------------------------|--------------------|---------------------------------|------------------------------|----------------|
| Year    | Rate<br>₹          | Dividend<br>₹ lakh | Rate<br>₹        | Dividend <sup>@</sup><br>₹ lakh | Tax on<br>dividend<br>₹ lakh | Rate*<br>₹         | Dividend <sup>®</sup><br>₹ lakh | Tax on<br>dividend<br>₹ lakh | Total<br>₹lakh |
| 1992-93 | _                  | _                  | -                | _                               | _                            | 2.50 ª             | 6,482.21                        | _                            | 6,482.21       |
| 1993-94 | -                  | _                  | _                | _                               | -                            | 3.00 <sup>b</sup>  | 9,655.44                        | _                            | 9,655.44       |
| 1994-95 | -                  | _                  | _                | _                               | -                            | 3.50 <sup>c</sup>  | 11,823.94                       | _                            | 11,823.94      |
| 1995-96 | -                  | _                  | _                | -                               | _                            | 4.50 <sup>d</sup>  | 15,697.11                       | _                            | 15,697.11      |
| 1996-97 | -                  | -                  | -                | -                               | -                            | 4.50               | 18,222.25                       | 1,656.57                     | 18,222.25      |
| 1997-98 | -                  | -                  | _                | -                               | _                            | 4.00               | 16,198.05                       | 1,472.55                     | 16,198.05      |
| 1998-99 | -                  | -                  | -                | -                               | -                            | 4.00               | 16,329.05                       | 1,618.19                     | 16,329.05      |
| 1999-00 | -                  | -                  | 9.25             | 860.80                          | 85.30                        | 4.00               | 16,329.07                       | 1,618.20                     | 17,189.87      |
| 2000-01 | -                  | -                  | _                | 1,496.58 <sup>e,f</sup>         | 275.88                       | 5.00               | 20,264.09                       | 1,875.50                     | 21,760.67      |
| 2001-02 | _                  | -                  | 8.42             | 228.33                          | 21.13                        | 4.00               | 14,710.88                       | -                            | 14,939.21      |
| 2002-03 |                    | _                  | _                | -                               | _                            | 8.00               | 33,299.88                       | 3,781.33                     | 33,299.88      |
| 2003-04 | -                  | -                  | -                | _                               | -                            | 10.00              | 41,625.77                       | 4,727.58                     | 41,625.77      |
| 2004-05 | _                  | _                  | -                | _                               | _                            | 13.00              | 82,137.22                       | 10,185.74                    | 82,137.22      |
| 2005-06 | _                  | _                  | -                | _                               | _                            | 13.00              | 82,042.66                       | 10,092.00                    | 82,042.66      |
| 2006-07 | -                  | -                  | -                | -                               |                              | 15.50              | 1,10,432.51                     | 16,041.72                    | 1,10,432.51    |
| 2007-08 | _                  | _                  | 0.4 <sup>g</sup> | 2,596.11                        | 377.12                       | 16.00              | 1,36,759.54                     | 19,866.05                    | 1,39,355.65    |
| 2008-09 | -                  | -                  | 2.00             | 12,805.48                       | 1,860.16                     | 16.00              | 1,36,443.72                     | 19,549.31                    | 1,49,249.20    |
| 2009-10 | -                  | -                  | 2.00             | 5,367.78                        | 779.74                       | 8.00               | 82,477.15                       | 11,500.02                    | 87,844.93      |
| 2010-11 | -                  | _                  | -                | _                               | _                            | 12.00              | 1,30,777.35                     | 15,671.62                    | 1,30,777.35    |
| 2011-12 | -                  | _                  | _                | -                               | -                            | 12.00              | 1,34,703.22                     | 18,157.49                    | 1,34,703.22    |
| 2012-13 |                    | _                  |                  | _                               | _                            | 8.00               | 90,569.91                       | 12,872.69                    | 90,569.91      |
| 2013-14 | -                  | -                  | _                | -                               | _                            | 10.00              | 1,03,740.40                     | 6,618.86                     | 1,03,740.40    |
| 2014-15 | -                  | -                  | _                | _                               | _                            | 8.00               | 92,627.74                       | 14,930.51                    | 92,627.74      |
| 2015-16 | -                  | -                  | _                | -                               | _                            | 8.00               | 92,471.69                       | 14,774.46                    | 92,471.69      |
| 2016-17 | _                  | -                  | -                | -                               | -                            | 10.00              | 1,16,893.21                     | 19,771.66                    | 1,16,893.21    |
| 2017-18 |                    |                    |                  |                                 |                              | 10.00 <sup>h</sup> | 1,38,147.27                     | 23,554.82                    | 1,38,147.27    |
| 2018-19 | -                  | _                  | _                | _                               | _                            | 13.00              | 1,79,587.42                     | 30,620.57                    | 1,79,587.42    |
| 2019-20 | _                  | _                  | _                | _                               | _                            | 10.00              | 1,14,593.05                     |                              | 1,14,593.05    |
| 2020-21 | _                  | _                  | -                | _                               | _                            | 25.00              | 2,99,660.44                     | _                            | 2,99,660.44    |
| 2021-22 | _                  | _                  | _                | _                               | _                            | 51.00              | 6,23,310.71                     | _                            | 6,23,310.71    |

a On the Capital as increased by Rights Issue of Ordinary Shares during the financial year 1992-93.

b On the Capital as increased by Ordinary Shares issued during the financial year 1993-94 against Detachable Warrants.

c On the Capital as increased by Ordinary Shares issued during the financial year 1994-95 against Detachable Warrants and Foreign Currency Convertible Bonds.

d On the Capital as increased by Ordinary Shares issued during the financial year 1995-96 against Detachable Warrants, Foreign Currency Convertible Bonds and Naked Warrants.

e Includes Dividend of ₹22.30 lakh on 9.25% Cumulative Redeemable Preference Shares for the period April 1, 2000 to June 27, 2000.

f Includes Dividend of ₹1,198.40 lakh on 8.42% Cumulative Redeemable Preference Shares for the period June 1, 2000 to March 31, 2001.

g Dividend paid for 74 days.

h On the Capital as increased by Rights Issue of Ordinary Shares during the financial year 2017-18.

\* Dividend proposed for the year

@ Includes tax on dividend.