

Performance Highlights

(Tata Steel India)



Financial Capital

We generate our financial capital annually in the form of surplus arising from the current business operations as well as through financing activities, which include restructuring of debts aligned with the market conditions and other investments.

₹60,519 Cr.

Turnover

13.6% increase over FY 2016-17 on account of higher realisation, higher deliveries due to ramp up of operations at TSK* and increase in the Ferro Chrome business

₹4,170 Cr.

PAT

21% increase over FY 2016-17 primarily due to higher realisations and deliveries from TSK partially offset by higher exceptional charges over the previous year

26%

EBITDA

4% increase over FY 2016-17 due to better realisations and higher deliveries

₹2,527 Cr.

Capex



Manufactured Capital

We continually invest in our integrated steel plants, consisting of our iron-making, steel-making and rolling facilities and warehouses, along with the logistics operations, while ensuring the safety and reliability of the operations.

12.48 MnT

Total Crude Steel Production

6.8% higher due to the stable operations at Jamshedpur plant and ramp up of Kalinganagar plant

8.9 MnT

Flat Products Sales

New products and markets due to the Kalinganagar plant production

3.3 MnT

Long Products Sales

₹2,594 Cr.

Savings through improvement projects

Across the value chain

6.5 MnT

Enriched / value-added products sales

9.4% increase



Intellectual Capital

Our thrust on innovation and research is of paramount importance for our product development and it also reinforces our operational efficiency and resource optimisation drive, while adhering to the Standard Operating Procedures (SOPs). We incorporate customer requirement in our product development. We also collaborate with experts, academia and think tanks for our Research and Development (R&D) efforts.

964

Patents Filed

Cumulative till FY 2017-18

₹1,987 Cr.

Revenue from new products

2.7% higher

₹181.64 Cr.

Spend on R&D

25% higher

418

Patents Granted

Cumulative till FY 2017-18

₹3,290 Cr.

Revenue from by-products

14% higher

* TSK: Tata Steel Kalinganagar



Human Capital

Our people form the core of our operations. We invest in employee welfare and happiness to drive performance excellence. Our work culture ensures safety, health, competency enhancement and the overall well-being of our employees.

64

Lost-time
Injuries (LTIs)
20% reduction

3

Fatalities

0.29

LTIFR
21% reduction

DIVERSITY

6.11%

Women in the
workforce
6% higher

17.29%

Underprivileged
community in the
workforce
2% increase

738 tcs / employee / year

Productivity (at TSJ)
2.5% increase

918 tcs / employee / year

Productivity (at TSK)



Relationship Capital

We believe in building long-term, transparent and trust-based relationship with our partners, while adhering to applicable norms and corporate ethics. We also invest in building our partners' capabilities and sharing knowledge with them.

> 81

Customer
Satisfaction Index
(score out of 100)
Consistent

606 PPM

Customer complaints
(at TSJ)
20% reduction

> 5,000

Supplier Base

> 12,000

Channel Partners

34

Collaborations with
technical institutes



Natural Capital

We depend on the stock of natural resources such as iron ore, coal and other minerals, which constitute our key raw materials. At the same time, resources such as land and water are indispensable for our operations. We also mitigate the impacts of our operations on the natural environment.

2.30 tCO₂e/tcs

CO₂ emissions (at TSJ)
Sustained performance

2.65 tCO₂e/tcs

CO₂ emissions (at TSK)
16.9% reduction

3.68 m³/tcs

Specific Water Consumption (at TSJ)
3.9% reduction

4.75 m³/tcs

Specific Water Consumption (at TSK)
38% reduction

5.67 Gcal/tcs

Energy Intensity (at TSJ)
Sustained performance

7.29 Gcal/tcs

Energy Intensity (at TSK)
14% reduction



Social Capital

Harmonious presence among our neighbouring communities bears a testimony to the value we place in community development initiatives, while partnering with them in their growth story.

> 1 Mn people

CSR Outreach
Consistent

₹232 Cr.

Spend on CSR
19.6% higher

TSJ: Tata Steel Jamshedpur TSK: Tata Steel Kalinganagar PPM: Parts Per Million m³/tcs: Cubic metre per tonne of crude steel

tCO₂e/tcs: Tonnes of carbon dioxide equivalent per tonne of crude steel Gcal/tcs: Giga calories per tonne of crude steel tcs: Tonne of crude steel