## Financial Highlights


(i) Adusted for the bonus element in respect of rights issue during 2017-18.

## Financial Ratios

|  | Tata Steel Standalone |  | Tata Steel Group |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017-18 | 2016-17 | 2017-18 | 2016-17 |
| 1. EBITDA/Turnover | 26.11\% | 22.43\% | 16.57\% | 14.50\% |
| 2. PBET/Turnover | 16.53\% | 11.38\% | 8.65\% | 5.79\% |
| 3. Return on average capital employed | 13.09\% | 9.79\% | 10.87\% | 7.89\% |
| 4. Return on average net worth | 7.21\% | 6.83\% | 35.09\% | (9.93\%) |
| 5. Asset turnover | 60.02\% | 54.46\% | 69.33\% | 73.02\% |
| 6. Inventory turnover (in days) | 67 | 62 | 75 | 71 |
| 7. Debtors turnover (in days) | 12 | 11 | 33 | 37 |
| 8. Gross block to net block | 1.17 | 1.12 | 1.47 | 1.38 |
| 9. Net debt to equity | 0.15 | 0.44 | 1.37 | 1.72 |
| 10. Current ratio | 0.91 | 0.76 | 1.46 | 1.44 |
| 11. Interest service coverage ratio | 7.08 | 4.21 | 4.14 | 2.83 |
| 12. Net worth per share (₹) | 556.67 | 534.73 | 539.92 | 406.38 |
| 13. Basic earnings per share - continuing operations (₹) | 38.57 | 31.74 | 127.56 | (5.35) |
| Basic earnings per share - continuing and discontinued (₹) | 38.57 | 31.74 | 128.12 | (42.89) |
| 14. Dividend payout | 33\% | 34\% | 8\% | - |
| 15. P/E ratio | 14.80 | 15.21 | 4.48 | - |

1. EBITDA/Turnover
(EBITDA: PBT +/(-) Exceptional Items + Net Finance Charges + Depreciation and amortisation)
(Net Finance Charges: Finance costs - Interest income - Dividend income from current investments - Net gain/(loss) on sale of current investments)
(Turnover: Revenue from Operations)
2. PBET/Turnover

Profit before exceptional items and tax/Turnover
3. Return on Average Capital Employed: EBIT/Average Capital Employed
(Capital Employed: Total Equity + Non-current Borrowings + Current maturities of Non-current borrowings and Finance Lease Obligations + Current Borrowings + Deferred tax liabilities)
(EBIT: PBT +/(-) Exceptional Items + Net Finance Charges)
4. Return on Average Net worth: PAT (including discontinued operations)/Average Net worth
(Net worth:Total equity + Preference Shares issued by subsidiary companies + Warrants issued by a subsidiary company + Hybrid Perpetual Securities)
5. Asset Turnover: Turnover/(Total Assets - Investments - Advance Against Equity)
6. Inventory Turnover: Average Inventory/Sale of Products in days
7. Debtors Turnover: Average Debtors/Turnover in days
8. Gross Block to Net Block: Gross Block/Net Block
(Gross Block: Cost of tangible assets + Capital work in progress + Cost of intangible assets + Intangible assets under development) (Net Block: Gross Block - Accumulated depreciation and amortisation - Accumulated impairment)
9. Net Debt to Equity: Net Debt/Average Net Worth
(Net Debt: Non-current borrowings + Current maturities of Noncurrent borrowings and Finance Lease Obligations + Current borrowings - Current Investments - Non-current balances with banks - Cash and Bank Balances)
10. Current Ratio: Current Assets (excluding current investments)/ Current Liabilities
(Current liabilities: Trade Payables + Other current liabilities + Short-term provisions - Current maturities of Non-current borrowings and Finance Lease Obligations)
11. Interest Service Coverage Ratio: EBIT/Net Finance Charges (excluding interest on short term debts)
12. Net worth per share: Net Worth/Number of Equity Shares
13. Basic Earnings per share: Profit attributable to Ordinary Shareholders/Weighted average number of Ordinary Shares
14. Dividend Payout: Dividend (includes tax on dividend)/Profit after tax
15. P/E Ratio: Market Price per share/Basic Earnings per sharecontinuing operations

## Production Statistics

|  |  |  |  |  |  |  |  |  |  |  |  | '000 Tonnes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Iron Ore | Coal | Iron | Crude steel | Rolled/ <br> Forged <br> Bars and Structurals | Plates | Sheets | Hot Rolled Coils/ Strips | Cold Rolled Coils | Railway Materials | SemiFinished for Sale | Total Saleable Steel |
| 1988-89 | 3,569 | 3,793 | 2,238 | 2,313 | 637 | 93 | 131 | 166 | - | 13 | 904 | 1,900 |
| 1989-90 | 3,726 | 3,754 | 2,268 | 2,323 | 553 | 91 | 117 | 155 | - | 17 | 1,033 | 1,913 |
| 1990-91 | 3,509 | 3,725 | 2,320 | 2,294 | 558 | 88 | 118 | 153 | - | 14 | 1,013 | 1,901 |
| 1991-92 | 3,996 | 3,848 | 2,400 | 2,415 | 599 | 92 | 123 | 170 | - | 9 | 1,045 | 1,978 |
| 1992-93 | 4,126 | 3,739 | 2,435 | 2,477 | 575 | 78 | 122 | 163 | - | 7 | 1,179 | 2,084 |
| 1993-94 | 4,201 | 3,922 | 2,598 | 2,487 | 561 | - | 124 | 281 | - | 6 | 1,182 | 2,117 |
| 1994-95 | 4,796 | 4,156 | 2,925 | 2,788 | 620 | - | 137 | 613 | - | 2 | 1,074 | 2,391 |
| 1995-96 | 5,181 | 4,897 | 3,241 | 3,019 | 629 | - | 133 | 1,070 | - | - | 869 | 2,660 |
| 1996-97 | 5,766 | 5,294 | 3,440 | 3,106 | 666 | - | 114 | 1,228 | - | - | 811 | 2,783 |
| 1997-98 | 5,984 | 5,226 | 3,513 | 3,226 | 634 | 0 | 60 | 1,210 | 0 | 0 | 1,105 | 2,971 |
| 1998-99 | 6,056 | 5,137 | 3,626 | 3,264 | 622 | 0 | 0 | 1,653 | 0 | 0 | 835 | 3,051 |
| 1999-00 | 6,456 | 5,155 | 3,888 | 3,434 | 615 | 0 | 0 | 2,057 | 0 | 0 | 615 | 3,262 |
| 2000-01 | 6,989 | 5,282 | 3,929 | 3,566 | 569 | 0 | 0 | 1,858 | 356 | 0 | 647 | 3,413 |
| 2001-02 | 7,335 | 5,636 | 4,041 | 3,749 | 680 | 0 | 0 | 1,656 | 734 | 0 | 566 | 3,596 |
| 2002-03 | 7,985 | 5,915 | 4,437 | 4,098 | 705 | 0 | 0 | 1,563 | 1,110 | 0 | 563 | 3,975 |
| 2003-04 | 8,445 | 5,842 | 4,466 | 4,224 | 694 | 0 | 0 | 1,578 | 1,262 | 0 | 555 | 4,076 |
| 2004-05 | 9,803 | 6,375 | 4,347 | 4,104 | 706 | 0 | 0 | 1,354 | 1,445 | 0 | 604 | 4,074 |
| 2005-06 | 10,834 | 6,521 | 5,177 | 4,731 | 821 | 0 | 0 | 1,556 | 1,495 | 0 | 679 | 4,551 |
| 2006-07 | 9,776 | 7,041 | 5,552 | 5,046 | 1,230 | 0 | 0 | 1,670 | 1,523 | 0 | 506 | 4,929 |
| 2007-08 | 10,022 | 7,209 | 5,507 | 5,014 | 1,241 | 0 | 0 | 1,697 | 1,534 | 0 | 386 | 4,858 |
| 2008-09 | 10,417 | 7,282 | 6,254 | 5,646 | 1,350 | 0 | 0 | 1,745 | 1,447 | 0 | 833 | 5,375 |
| 2009-10 | 12,044 | 7,210 | 7,231 | 6,564 | 1,432 | 0 | 0 | 2,023 | 1,564 | 0 | 1,421 | 6,439 |
| 2010-11 | 13,087 | 7,024 | 7,503 | 6,855 | 1,486 | 0 | 0 | 2,127 | 1,544 | 0 | 1,534 | 6,691 |
| 2011-12 | 13,189 | 7,460 | 7,750 | 7,132 | 1,577 | 0 | 0 | 2,327 | 1,550 | 0 | 1,514 | 6,970 |
| 2012-13 | 15,005 | 7,295 | 8,858 | 8,130 | 1,638 | 0 | 0 | 3,341 | 1,445 | 0 | 1,518 | 7,941 |
| 2013-14 | 17,364 | 6,972 | 9,899 | 9,155 | 1,676 | 0 | 0 | 4,271 | 1,638 | 0 | 1,346 | 8,931 |
| 2014-15 | 13,694 | 6,044 | 10,163 | 9,331 | 1,778 | 0 | 0 | 4,259 | 1,836 | 0 | 1,200 | 9,073 |
| 2015-16 | 16,431 | 6,227 | 10,655 | 9,960 | 1,823 | 0 | 0 | 4,742 | 1,689 | 0 | 1,443 | 9,698 |
| 2016-17 | 21,284 | 6,315 | 13,051 | 11,683 | 1,882 | 0 | 0 | 6,295 | 1,837 | 0 | 1,481 | 11,351 |
| 2017-18 | 23,043 | 6,224 | 13,855 | 12,482 | 1,882 | 0 | 0 | 7,093 | 1,853 | 0 | 1,481 | 12,237 |

## Financial Statistics

| Year | Capital | Reserves and Surplus | Borrowings | Gross Block | Net Block | Investments | Total Income | Total <br> Expenditure* | Depreciation | Profit before Tax | Tax | Profit after Tax | Dividend ${ }^{\text {\# }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2015-16 | 3,246.41 | 45,665.97 | 30,843.51 | 84,014.31 | 78,294.27 | 11,785.42 | 43,088.60 | 38,582.98 | 2,962.28 | 1,543.34 | 587.69 | 955.65 | 926.28 |
| 2016-17 | 3,246.42 | 48,687.59 | 28,284.63 | 87,987.34 | 78,731.11 | 13,665.71 | 53,675.42 | 44,776.94 | 3,541.55 | 5,356.93 | 1,912.38 | 3,444.55 | 924.71 |
| 2017-18 | 3,421.14 | 60,368.70 | 28,125.80 | 90,354.85 | 77,402.35 | 24,276.93 | 61,283.03 | 50,917.32 | 3,727.46 | 6,638.25 | 2,468.70 | 4,169.55 | 1,159.63 |

* Expenditure includes excise duty recovered on sales.
\# Includes tax on dividend.


## Dividend Statistics

| Year | First Preference(₹150) |  | Second Preference (₹100) |  |  | Ordinary (₹ 100 upto 1988-89 and ₹10 from 1989-90) ${ }^{\text {d }}$ |  |  |  | Total ₹lakh |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rate ₹ | Dividend ₹ lakh | Rate ₹ | Dividend ${ }^{\circledR}$ ₹ lakh | Tax on dividend ₹ lakh | Rate* |  | Dividend ${ }^{\circledR}$ ₹ lakh | Tax on dividend ₹ lakh |  |
| 1988-89 | - | - | - | - | - | 30.00 | a | 4,616.74 | - | 4,616.74 |
| 1989-90 | - | - | - | - | - | 3.00 | b, c | 5,059.30 | - | 5,059.30 |
| 1990-91 | - | - | - | - | - | 3.10 |  | 7,134.23 | - | 7,134.23 |
| 1991-92 | - | - | - | - | - | 3.50 |  | 8,054.78 | - | 8,054.78 |
| 1992-93 | - | - | - | - | - | 2.50 | d | 6,482.21 | - | 6,482.21 |
|  |  |  |  |  |  |  |  |  |  |  |
| 1993-94 | - | - | - | - | - | 3.00 | e | 9,655.44 | - | 9,655.44 |
| 1994-95 | - | - | - | - | - | 3.50 | $f$ | 11,823.94 | - | 11,823.94 |
| 1995-96 | - | - | - | - | - | 4.50 | g | 15,697.11 | - | 15,697.11 |
| 1996-97 | - | - | - | - | - | 4.50 |  | 18,222.25 | 1,656.57 | 18,222.25 |
| 1997-98 | - | - | - | - | - | 4.00 |  | 16,198.05 | 1,472.55 | 16,198.05 |
|  |  |  |  |  |  |  |  |  |  |  |
| 1998-99 | - | - | - | - | - | 4.00 |  | 16,329.05 | 1,618.19 | 16,329.05 |
| 1999-00 | - | - | 9.25 | 860.80 | 85.30 | 4.00 |  | 16,329.07 | 1,618.20 | 17,189.87 |
| 2000-01 | - | - | - | 1,496.58 ${ }^{\text {h,i }}$ | 275.88 | 5.00 |  | 20,264.09 | 1,875.50 | 21,760.67 |
| 2001-02 | - | - | 8.42 | 228.33 | 21.13 | 4.00 |  | 14,710.88 | - | 14,939.21 |
| 2002-03 | - | - | - | - | - | 8.00 |  | 33,299.88 | 3,781.33 | 33,299.88 |
|  |  |  |  |  |  |  |  |  |  |  |
| 2003-04 | - | - | - | - | - | 10.00 |  | 41,625.77 | 4,727.58 | 41,625.77 |
| 2004-05 | - | - | - | - | - | 13.00 |  | 82,137.22 | 10,185.74 | 82,137.22 |
| 2005-06 | - | - | - | - | - | 13.00 |  | 82,042.66 | 10,092.00 | 82,042.66 |
| 2006-07 | - | - | - | - |  | 15.50 |  | 1,10,432.51 | 16,041.72 | 1,10,432.51 |
| 2007-08 | - | - | $0.41{ }^{\text {j }}$ | 2,596.11 | 377.12 | 16.00 |  | 1,36,759.54 | 19,866.05 | 1,39,355.65 |
|  |  |  |  |  |  |  |  |  |  |  |
| 2008-09 | - | - | 2.00 | 12,805.48 | 1,860.16 | 16.00 |  | 1,36,443.72 | 19,549.31 | 1,49,249.20 |
| 2009-10 | - | - | 2.00 | 5,367.78 | 779.74 | 8.00 |  | 82,477.15 | 11,500.02 | 87,844.93 |
| 2010-11 | - | - | - | - | - | 12.00 |  | 1,30,777.35 | 15,671.62 | 1,30,777.35 |
| 2011-12 | - | - | - | - | - | 12.00 |  | 1,34,703.22 | 18,157.49 | 1,34,703.22 |
| 2012-13 | - | - | - | - | - | 8.00 |  | 90,569.91 | 12,872.69 | 90,569.91 |
|  |  |  |  |  |  |  |  |  |  |  |
| 2013-14 | - | - | - | - | - | 10.00 |  | 1,03,740.40 | 6,618.86 | 1,03,740.40 |
| 2014-15 | - | - | - | - | - | 8.00 |  | 92,627.74 | 14,930.51 | 92,627.74 |
| 2015-16 | - | - | - | - | - | 8.00 |  | 92,47,1.69 | 14,774.46 | 92,47,1.69 |
| 2016-17 | - | - | - | - | - | 10.00 |  | 1,16,893.21 | 19,771.66 | 1,16,893.21 |
| 2017-18 | - | - | - | - | - | $10.00^{\text {k }}$ |  | 1,38,147.27 | 23,554.82 | 1,38,147.27 |

a On the Capital as increased by Rights Issue of Ordinary Shares during 1987-88.
b The Ordinary Shares of ₹100 each have been sub-divided into Ordinary Shares of ₹10 each during 1989-90 and the rate of Dividend is per Ordinary Share of ₹10 each.
c On the Capital as increased by shares allotted on Conversion of Convertible Debentures.
d On the Capital as increased by Rights Issue of Ordinary Shares during 1992-93.
e On the Capital as increased by Ordinary Shares issued during 1993-94 against Detachable Warrants.
f On the Capital as increased by Ordinary Shares issued during 1994-95 against Detachable Warrants and Foreign Currency Convertible Bonds.
g On the Capital as increased by Ordinary Shares issued during 1995-96 against Detachable Warrants, Foreign Currency Convertible Bonds and Naked Warrants.
h Includes Dividend of ₹ 22.30 lakhs on 9.25\% Cumulative Redeemable Preference Shares for the period 1st April, 2000 to 27th June, 2000.
i Includes Dividend of ₹1,198.40 lakhs on 8.42\% Cumulative Redeemable Preference Shares for the period 1st June, 2000 to 31st March, 2001.
j Dividend paid for 74 days.
k On the Capital as increased by Rights Issue of Ordinary Shares during 2017-18.

* Dividend proposed for the year
@ Includes tax on dividend.

