

Tata Steel's Q3 FY17 Key Production and Sales Figure

Jamshedpur, January 9, 2017

Production and Sales Performance: Tata Steel India

Figures in '000 tonnes

Items	Q3	Q2	Q3	YTD	
	FY16	FY17	FY17	Apr-Dec FY16	Apr-Dec FY17
Hot Metal	2,689	3,128	3,407	7,941	9,550
Crude Steel	2,546	2,812	3,150	7,400	8,485
Saleable Steel	2,512	2,719	3,162	7,152	8,219
Sales	2,349	2,624	2,994	6,825	7,764

Key Highlights:

Tata Steel Jamshedpur Plant

- Best-ever Hot Metal Q3 production of 2.75 million tonnes (Previous best was 2.69 million tonnes in Q3 FY'16)
- Blast Furnaces have achieved lowest best-ever coke rate of 361 Kg/thm in Q3 (Previous best was 372 Kg/thm in Q3 FY'16), best-ever fuel rate of 540 Kg/thm in Q3 (Previous best was 544 Kg/thm in Q3 FY'16), and highest best-ever coal rate of 179 Kg/thm in Q3 (Previous best was 172 Kg/thm in Q3 FY'16)
- Pellet Plant achieved its best-ever Q3 production of 1.64 million tonnes in FY'17 (Previous best was 1.42 million tonnes in Q3 FY'16)
- Sinter Plant achieved its best-ever Q3 production of 2.09 million tonnes in FY'17 (Previous best was 2.05 million tonnes in Q3 FY'16)
- Hot Strip Mill achieved its best-ever Q3 production of 1.07 million tonnes (Previous best was 1.01 million tonnes in Q3 FY'16).
- Cold Rolling Mill achieved its best-ever Q3 production of 0.48 million tonnes (Previous best was 0.45 million tonnes in Q3 FY'16).

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Tata Steel Kalinganagar Plant

- Crossed 1.5 million tonnes of Hot Metal & 1 million tonnes of Hot Rolled Coil production since commissioning in May.

Sales Highlights

- Q3 FY'17 saw sales of 2994 KT, an increase of 27% over last year in the same period. It is also an increase of 14% over Q2 FY'17, largely due to Tata Steel Kalinganagar ramp-up.
- The quarterly sales performance was enabled by higher sales in the Automotive segment (20% increase YoY), Branded Products (13% increase YoY) and Value-Added Products (37% increase YoY), & scaling up of sales in new segments, which registered a five-fold growth on YoY basis.

Awards & Recognitions

- 1st Prize at the National Energy Conservation Award 2016 in the 'Integrated Iron and Steel' sector. The award was given for the efforts towards reduction of thermal & electrical energy consumption during FY'16.
- IIM Sustainability Award 2016 during the National Metallurgist Day celebrated on November 14, 2016 at IIT Kanpur.
- Safety and Health Excellence Recognition 2016 by World Steel Association on October 11, 2016 in Dubai for excellence in commitment and innovation in the pursuit of Zero- an injury-free, illness-free and healthy workplace.
- Conferred the IEI Industry Excellence Award 2016 in the 'Manufacturing & Processing' category for demonstrating the highest order of Business Excellence at the 31st Indian Engineering Congress of the Institution of Engineers (India).

About Tata Steel

Tata Steel Group stands among the top global steel companies with an annual crude steel capacity of 28 million tonnes per annum (MnTPA) and a turnover of US \$17.69 billion in FY16. It is the world's second-most geographically-diversified steel producer, with operations in 26 countries and commercial presence in over 50 countries. Established in 1907, the Group's vision is to be the world steel industry benchmark in "Value Creation" and "Corporate Citizenship" through the excellence of its people, approach and overall conduct. Underpinning this vision is a performance culture committed to aspiration targets, safety and social responsibility, continuous improvement, openness and transparency. Having bagged the Deming Application Prize and Deming Grand Prize for continuous improvement in 2008 and 2012 respectively, Tata Steel has now been recognised as the global 'Industry Leader' in 'Steel category' by Dow Jones Sustainability Index. Besides being one of 'worldsteel's' Climate Action members, it has also been awarded the CII ITC Sustainability Prize, the 'Best-in-class Manufacturing' by TIME Award, the Prime Minister's Trophy for the best performing integrated steel plant, among several others.

Disclaimer

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