TATA STEEL



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PRESS RELEASE

Tata Steel's Q1 FY 17 Key Production Figures (Provisional)

Jamshedpur, July 4, 2016: Tata Steel Limited's key production figures (provisional) for Q1 FY 17 are given below:

Production Performance: Tata Steel India

Figures in '000 tonnes

Items	Q1	Q4	Q1 (Provisional)
	FY 16	FY 16	FY 17
Hot Metal	2,588	2,714	3,012
Crude Steel	2,345	2,560	2,525
Saleable Steel	2,229	2,546	2,356

Sales Highlights

- Best-ever Automotive steel sales of 379 KT* in Q1 FY 17 (Previous Best: 334 KT in Q1 FY 16)
- Best-ever Hi-end steel sales (hi-tensile Cold rolled, Galvannealed & Skin) of 76.4 KT* sales in Q1 FY 17 (Previous Best: 70.5 KT in Q1 FY 16)

(* Provisional Data)

Awards & Recognitions

- Tata Steel received the 'BML Munjal Award' for Business Excellence through Learning & Development under Sustained Excellence Category. This is the first time that Sustained Excellence Award has been given to any organization.
- Tata Steel has been Awarded "National Award for Outstanding Achievement in Industrial Relations" by All India Organization of Employers (AIOE) on 9th May 2016 in New Delhi.
- Tata Steel has been selected as the winner in the 'Iron & Steel' sector for the Dun & Bradstreet Corporate Awards 2016
- Tata Steel has won the "Performance Excellence Award 2015 (Platinum Category)" at the 20th CEOs Conference organized by Indian Institution of Industrial Engineering (IIIE) held on 24th June in Nagpur.

TATA STEEL LIMITED

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This award is in recognition of the achievements in the areas of Financial & Operational Performance and Productivity Improvement

- "Wiron Aayush" has won National Awards for Marketing Excellence by CMO Asia in category of Consumer insight. A new product of Tata Steel, "Wiron Aayush" – which offers double life compared to galvanized wire and distinct blue color for differentiation and easy identification
- Tata Steel was recognized by Toyota with the Quality Certificate
- Tata Steel (the only steel mill from domestic or international sector) received the Overall Excellence Award from Maruti Suzuki for FY 16

About Tata Steel

Established in 1907 as Asia's first integrated private sector steel company, Tata Steel Group is among the top global steel companies with an annual crude steel capacity of nearly 28 million tonnes per annum (MnTPA) as on June 1, 2016. It is now the world's second-most geographically-diversified steel producer, with operations in 26 countries and a commercial presence in over 50 countries. The Tata Steel Group recorded a turnover of US \$17.69 billion in FY16 and has over 76000 employees across five continents and is a Fortune 500 company. The Group's vision is to be the world's steel industry benchmark in "Value Creation" and "Corporate Citizenship" through the excellence of its people, its innovative approach and overall conduct. Underpinning this vision is a performance culture committed to aspiration targets, safety and social responsibility, continuous improvement, openness and transparency. In 2008, Tata Steel India became the first integrated steel plant in the world, outside Japan, to be awarded the Deming Application Prize 2008 for excellence in Total Quality Management. In 2012, Tata Steel became the first integrated steel company in the world, outside Japan, to win the Deming Grand Prize 2012 instituted by the Japanese Union of Scientists and Engineers. In 2013, Tata Steel was awarded CII-ITC Sustainability Prize for its exemplary efforts towards corporate sustainability practices and in 2016, it bagged TIME India Award for 'Best-in-Class Manufacturing'.

Disclaimer

Statements in this press release describing the Company's performance may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results may differ materially from those directly or indirectly expressed, inferred or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand/ supply and price conditions in the domestic and overseas markets in which the Company operates, changes in or due to the environment, Government regulations, laws, statutes, judicial pronouncements and/ or other incidental factors.

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