## NatSteel Vina Co Ltd.

## Balance Sheet

|  | 31 Mar 2016 VND' 000 | $\begin{array}{r} 31 \text { Mar } 2015 \\ \text { VND' } 000 \end{array}$ |
| :---: | :---: | :---: |
| Non-current Assets |  |  |
| Property, plant and equipment | 10,17,81,506 | 11,38,04,217 |
| Investment property | - |  |
| Goodwill | - | - |
| Other intangible assets | - | - |
| Investments in associates | - | - |
| Available-for-sale financial assets | - | - |
| Finance lease receivables | - | - |
| Trade and other receivables | - | - |
| Advance/loans due from related parties | - | - |
| Subsidiaries (investment costs) | - | - |
| Deferred tax assets | - |  |
| Derivative financial instruments | - | - |
| Other non-current assets | 64,62,377 | 1,25,61,237 |
|  | 10,82,43,883 | 12,63,65,454 |
| Current Assets |  |  |
| Inventories | 10,14,70,356 | 11,49,93,389 |
| Finance lease receivables | - | - |
| Trade receivables | 9,05,21,431 | 8,96,94,110 |
| Other receivables | 84,301 | 9,08,747 |
| Advance paid to suppliers | 3,08,600 | 5,52,200 |
| Amounts due from NSH \& NSA group: |  |  |
| Trade | - | - |
| Non trade | 10,81,200 | 18,58,583 |
| Loans | - | - |
| Advance/loans due from related parties | - |  |
| Current tax recoverable | - | 0 |
| Derivative financial instruments | - | - |
| Cash and cash equivalents | 4,17,42,755 | 84,04,845 |
|  | 23,52,08,643 | 21,64,11,874 |
| Assets classified as held for sale |  |  |
| Total Assets | 34,34,52,526 | 34,27,77,328 |
| Current Liabilities |  |  |
| Bank overdrafts / short term loan | - | 11,13,46,386 |
| Current portion of long term debts | 15,00,000 | 15,00,000 |
| Advance/loans due to related parties | - | - |
| Trade payables | 5,75,92,739 | 1,94,38,295 |
| Other payables | 3,85,46,686 | 3,05,70,467 |
| Amounts due to NSH \& NSA group: |  |  |
| Trade | - | - |
| Non trade | - | 4,44,498 |
| Loans | - | - |
| Retirement benefit obligation | - | - |
| Current tax liabilities | - | - |
| Obligations under finance leases | - | - |
| Derivative financial instruments | - | - |
| Debentures | - | - |
| Provisions | - | - |
|  | 9,76,39,425 | 16,32,99,646 |
| Net Current Assets |  |  |
| Non-current Liabilities |  |  |
| Long term debts | 15,00,000 | 30,00,000 |
| Advance/loans due to related parties | - | - |
| Retirement benefit obligation | - | - |
| Deferred tax liabilities | - | - |
| Obligations under finance leases | - | - |
| Other non current liabilities | - | - |
| Derivative financial instruments | - | - |
| Debentures | - | - |
| Provisions | - | - |
|  | 15,00,000 | 30,00,000 |
| Total Liabilities | 9,91,39,425 | 16,62,99,646 |
|  |  |  |
| Net Assets | 24,43,13,100 | 17,64,77,682 |
|  |  |  |
| $\underline{\text { Equity }}$ Capital and reserves |  |  |
| Share capital | 24,03,93,000 | 24,03,93,000 |
| Other Reserves | - | - |
| Translation reserves | - | - |
| Retained earnings | 39,20,100 | (6,39,15,318) |
| Equity attributable to Equity Holders of the company | 24,43,13,100 | 17,64,77,682 |
| Non-controlling interests | - | - |
| Total equity | 24,43,13,100 | 17,64,77,682 |


|  | Apr'15-Mar'16 VND' 000 | Apr'14-Mar'15 <br> VND' 000 |
| :---: | :---: | :---: |
| Revenue | 1,61,83,33,577 | 1,41,98,98,220 |
| Cost of sales | $(1,51,14,02,803)$ | (1,41,87,19,380) |
| Gross profit | 10,69,30,774 | 11,78,840 |
| GP \% | 6.6\% | 0.1\% |
| Selling and distribution costs | $(82,52,007)$ | $(62,99,125)$ |
| Administrative expenses | $(1,60,43,133)$ | $(1,46,04,139)$ |
| Other operating (expenses) / income - net | $(93,33,064)$ | $(1,51,09,068)$ |
| Operating profit | 7,33,02,570 | $(3,48,33,491)$ |
| Share of profit of associates |  |  |
| Finance income | 87,250 | - |
| Finance costs | $(55,54,402)$ | $(1,18,83,991)$ |
| Other losses / gains - net | - | - |
| Profit before tax | 6,78,35,418 | $(4,67,17,482)$ |
| Income tax expense | - | - |
| Profit for the year (from continuing operations) | 6,78,35,418 | $(4,67,17,482)$ |


|  | Apr'15-Mar'16 VND' 000 | Apr'14-Mar'15 VND' 000 |
| :---: | :---: | :---: |
| Particulars | Amount | Amount |
| Cash Flows from Operating Activities |  |  |
| Profit before taxation | 6,78,35,418 | (4,67,17,482) |
| Adjustments for: <br> Amortisation of intangible assets |  |  |
| Depreciation of property, plant and equipment | 1,45,93,919 | 1,45,42,987 |
| Provision of impairment or diminution |  |  |
| Finance expenses | 55,54,402 | 1,18,83,991 |
| Interest income | $(87,250)$ |  |
| Dividend income |  |  |
| Dividend income from Asso / JV / related party |  |  |
| Dividend income from Subsidiaries |  |  |
| Loss (profit) on sale of property, plant and equipment |  |  |
| Property, plant and equipment written off |  |  |
| Provision (wite back) for doubtful debts - trade /non trade | 83,92,146 | 1,46,90,320 |
| Provision (wite back) for stock obsolescence | (39,50,976) | 39,50,976 |
| Provision for retirement benefits |  |  |
| Net foreign exchange (gains) / losses |  |  |
| Share of results of associated companies |  |  |
| Share of results of joint ventures |  |  |
| Loss (profit) on fair value of Interest swap |  |  |
| Loss (profit) on fair value of foreign exchange forward contract |  |  |
| Loss (profit) on fair value of - others |  |  |
| Fair value loss (gain) on investment properties |  |  |
| Other losses (gains) |  |  |
| Loss (gain) on disposal of investments |  |  |
| Bad debts written off |  |  |
| Others (please specify): |  |  |
| a) |  |  |
| b) c) | 60,98,860 | 2,86,860 |
| Operating Profit before working capital changes | 9,84,36,519 | $(13,62,348)$ |
| Decrease (increase) in inventories | 1,35,23,032 | (38,87, 153 ) |
| Decrease (increase) in receivablesIncrease (decrease) in payables | (81,51,421) | $7,62,00,270$ |
|  | 4,61,30,664 | (6,59,66,720) |
| Receivables: Decrease (increase) in Interco (within NSH group/NSA Group) | 3,32,885 | 4,51,833 |
| Payables: Increase (decrease) in Interco (within NSH group/NSA Group) |  |  |
|  | 15,02,71,679 | 54,35,882 |
| Income tax paid (refund) |  |  |
| Payment of retirement benefits |  |  |
| Net cash (used in) / generated from operating activities | 15,02,71,679 | 54,35,882 |
| Cash Flows from Investing Activities |  |  |
| Investmentíncrease in subsidiaries |  |  |
| Disposal/decrease in subsidiariesInvestmentícrease in assocaited companies |  |  |
|  |  |  |
| Disposa/decrease in associated companies |  |  |
| Disposalddecrease in joint venturesInvestmentifincrease in investments | - |  |
|  |  |  |
| Disposa/decrease in investments |  |  |
| Investmentincrease in other intangiblesDisposaldecrease in other intangibles |  |  |
|  |  |  |
| Proceeds from sale of property, plant and equipment |  |  |
|  | (25,71, 207) | (48,09,544) |
| Dividend received from investments |  |  |
|  |  |  |
|  |  |  |
| Interest receivedWinding up of subsidiaries | 87,250 |  |
|  |  |  |
| Purchase of patents and trademarks <br> Expenditure in product developments |  |  |
| Expenditure in product developments <br> Loan/Advance to related parties (includes Interco, parent, assoc, JV \& etc) Repayment of loan/Advance from related parties |  |  |
|  |  |  |
| Others (please specity): |  |  |
| a) <br> b) | 39,50,976 | (39,50,976) |
|  |  |  |
| Net cash (used in)/ generated from investing activities | 14,67,019 | (87,60,520) |
| Cash Flows from Financing Activities |  |  |
| Increase in amounts due to bankers | 1,03,65,29,091 | 1,28,73,65,536 |
| Repayment of bank loans | (1,14,93,75,476) | (1,28,10,36,150) |
|  |  |  |
| Increase (decrease) in other non current liabilities Increase (Decrease) in Obligations under finance leases |  |  |
| Repayment of advances from related companiesAdvance from related companies |  |  |
|  |  |  |
| Repayment of advance to related companies |  |  |
| Loan from related companies (includes interco, parent, assoc, JV \& etc)Repayment of loan to related companies |  |  |
|  |  |  |
| Interest paid Dividend paid to parent company | (55,54,402) | (1,18,83,991) |
| Dividend paid to parent company |  |  |
| Dividend paid to Non Controlling Interests ( NCl , i.e. Minority Interests) Proceeds from issuance of ordinary shares |  |  |
| Proceeds on issue of non converible bond loans | - |  |
| Others (please specify): |  |  |
| a) |  |  |
|  |  |  |
| c) |  |  |
| Net cash (used in)/ generated from financing activities | (11,84,00,788) | (55,54,605) |
|  |  |  |
| Net Increase / (Decrease) in cash and Cash Equivalents | 3,33,37,910 | (88,79,242) |
| Cash and cash equivalents at beginning of the financial period Effect of foreign exchange rate changes | 84,04,845 | 1,72,84,087 |
| Cash and cash equivalents at end of the financial period | 4,17,42,755 | 84,04,845 |

## NatSteel Vina Co Ltd

## Statement of changes in Shareholders Equity as at 31 Mar 2016




## NatSteel Vina Co Ltd.

Statement of changes in Shareholders Equity as at 31 Mar 2015

| VND '000 | 2110000000 | 2210000000 | 2235021000 | 2222000000 | 2235014000 | 2235022000 | 2235010000 | 2235015000 | 2236010000 | 2241000000 |  | 2400000000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS Notes | Share capital | $\begin{gathered} \text { Share } \\ \text { Sremium } \\ \text { account } \end{gathered}$ | Restricted reserve | General (Free) reserve | Capital reserve | Other reserve | $\begin{gathered} \text { Amalgamation } \\ \text { reserve } \end{gathered}$ | Revaluation reserve | Translation reserves | Retained earnings | Total | $\underset{\substack{\text { Noon-controlling } \\ \text { interests }}}{\substack{\text { and }}}$ | Total |
| At beginning of year | 24,03,93,000 |  |  |  |  |  | - |  |  | (1,71,97,836) | 22,31,95,164 |  | 22,31,95,164 |
| Opening Balance Adjustment - 1 |  | - | - |  |  |  | - | . |  |  |  |  |  |
| Opening Balance Adjustment - 1 |  | - | . |  |  |  | - |  |  |  |  |  |  |
| Opening Balance Adjustment - 1 |  |  | : | : | - |  | : | : |  |  |  |  |  |
| Opening Balance Adjustment - 2 - Opening Balance Adustment - 3 |  | : | : | - | - | - | - | - |  |  |  |  |  |
| Opening Balance Adjustment-3 | - |  |  |  |  |  |  |  |  |  |  |  |  |
| Restated opening balance | 24,03,93,000 | . | . | . | - | . | . | - |  | (1,71,97,836) | 22,31,95,164 | . | 22,31,95,164 |
| Additions | . | - | . | - | - | - | - | . |  |  |  |  |  |
| Fair value gains / (loss) on available-for-sale investment |  | - | - |  | - | - | - |  |  |  |  |  |  |
| Profit for the year |  |  |  |  |  |  |  |  |  | (4,67, 17,482) | (4,67,17,482) |  | (4,67, 17,482) |
| Dividends paid to minortyi interest of subisciari Dividends Payout intercompany |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other Transier in/(Out) | . | . | . | . | . | - | - | . |  |  |  |  |  |
| Transiers toffrom reserves |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Advance / capial contribution | - |  | - | - | - | - | - | - |  |  |  |  |  |
| Net movements (System) |  |  | - |  |  |  | - | - |  | 0 | 0 |  | 0 |
| Exchange Rate Differences | - | - | - | - | - | - | - | - |  |  |  |  |  |
| Others (Please specity): |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other Movements - 1 |  |  | . |  |  |  | - |  |  |  |  |  |  |
| Other Movements - 2 |  | - | - | - | - | - | - | . |  |  |  |  |  |
| Other Movements - 3 | - | - | - | - | - | - | - | - |  |  |  |  |  |
| At end of year | 24,03,93,000 | . | . |  |  | . | . |  |  | (6,39,15,318) | 17,64,77,682 |  | 17,64,77,682 |

