



April 13, 2018

The Secretary, Listing Department  
BSE Limited  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai - 400 001.  
Maharashtra, India.  
Scrip Code: 500470/890144

The Manager, Listing Department  
National Stock Exchange of India Limited  
Exchange Plaza, 5th Floor, Plot No. C/1,  
G Block, Bandra-Kurla Complex, Bandra (E),  
Mumbai - 400 051.  
Maharashtra, India.  
Symbol: TATASTEEL/TATASTEELPP

Dear Madam, Sirs,

**Sub: Press Release**

This is further to our release dated April 1, 2018.

Please find enclosed the press release titled "Tata Steel's Q4 & FY18 Key Production and Sales Figure (Provisional)".

This disclosure is being made in compliance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

This is for your information and records.

Thanking you.

Yours faithfully,  
**Tata Steel Limited**

**Mrs. Anita Kalyani**  
Interim Company Secretary

**TATA STEEL LIMITED**

Registered Office Bombay House 24 Homi Mody Street Mumbai 400 001 India  
Tel 91 22 6665 8282 Fax 91 22 6665 7724 website www.tatasteel.com  
Corporate Identity Number L27100MH1907PLC000260

**Tata Steel's Q4 FY18 Key Production and Sales Figure (Provisional)**

**Mumbai, April 13, 2018:**

Production and Sales Performance

*All Figures are in million tons*

	Items	Quarterly			Year till Date	
		Q4 FY17	Q3 FY18	Q4 FY18	Apr-Mar FY17	Apr-Mar FY18
India	Production	3.20	3.27	3.07	11.68	12.48
	Sales	3.21	3.30	3.01	10.97	12.13
Europe	Production	2.62	2.67	2.62	10.56	10.68
	Sales	2.85	2.44	2.48	9.93	9.93
South-East Asia	Production	0.59	0.56	0.57	2.28	2.23
	Sales	0.66	0.62	0.62	2.61	2.51

**Note:** Production Numbers: India - Crude Steel Production, Europe production - Liquid Steel Production and South-East Asia - Saleable Steel Production

- Tata Steel India production improved with better utilization at Jamshedpur Works coupled with continued ramp-up at Kalinganagar in FY18. During 4QFY18, the production and sales were impacted by an unforeseen breakdown of the Blast Furnace at Kalinganagar.
- Tata Steel Europe sales volumes were marginally higher on QoQ basis in 4QFY18, however, production was marginally lower mainly due to unplanned outages.
- The production and sales volumes in South East Asia were stable on QoQ basis in 4QFY18.

**About Tata Steel**

Tata Steel Group is one of the world's largest steel companies with a steel production capacity of approximately 27.5 million tons per annum (MnTPA) as on March 31, 2017. It is a geographically-diversified steel producer, with operations in 26 countries and a commercial presence in over 50 countries. The Group recorded a revenue of INR 117,420 crore in FY17. Tata Steel Group has an employee base of nearly 70,000 employees as of March 31, 2017. Tata Steel has successfully challenged the Deming Grand Prize in 2012, received the Prime Minister's Trophy for the 'Best Performing Integrated Steel Plant', 'Greenco Platinum Rating' by CII Green Building Council for environmental performance at Jamshedpur steelworks, 'Best Place To Work' in the core sector (steel, oil, power and minerals) by Business Today (2017), 'World's Most Ethical Company' award from the Ethisphere, USA (2017), 'Asia's Best Integrated Report' award by the Asia Sustainability Reporting Awards 2017 (ASRA), among several others.

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**Disclaimer**

Statements in this press release describing the Company's performance may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results may differ materially from those directly or indirectly expressed, inferred or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand/supply and price conditions in the domestic and overseas markets in which the Company operates, changes in or due to the environment, Government regulations, laws, statutes, judicial pronouncements and/or other incidental factors.

**For media enquiries contact:****Kulvin Suri**

Tel: +91 657 664 5512/ +91 92310 52397

E-mail: [kulvinsuri@tatasteel.com](mailto:kulvinsuri@tatasteel.com)**Rob Simpson**

Tel: +44 207 717 4404/ +44 7990 786 531

Email: [rob.simpson@tatasteel.com](mailto:rob.simpson@tatasteel.com)*ou*