

TATA STEEL INTERNATIONAL (ASIA) LIMITED

Reports and Consolidated Financial Statements  
For the year ended March 31, 2015

TATA STEEL INTERNATIONAL (ASIA) LIMITED

REPORTS AND CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED MARCH 31, 2015

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<u>CONTENTS</u>	<u>PAGE(S)</u>
DIRECTORS' REPORT	1 & 2
INDEPENDENT AUDITOR'S REPORT	3 & 4
CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME	5
CONSOLIDATED STATEMENT OF FINANCIAL POSITION	6
STATEMENT OF FINANCIAL POSITION	7
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY	8
CONSOLIDATED STATEMENT OF CASH FLOWS	9 & 10
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS	11 - 38

# TATA STEEL INTERNATIONAL (ASIA) LIMITED

## DIRECTORS' REPORT

The directors present their annual report and the audited consolidated financial statements of the Company and its subsidiaries (hereinafter collectively referred to as the "Group") for the year ended March 31, 2015.

### PRINCIPAL ACTIVITY

The principal activity of the Company is to provide sales, purchasing and marketing services for iron and steel products. The activities of its subsidiaries are set out in note 14 to the consolidated financial statements.

### RESULTS

The results of the Group for the year ended March 31, 2015 are set out in the consolidated statement of profit or loss and other comprehensive income on page 5.

The directors do not recommend the payment of a dividend.

### PROPERTY, PLANT AND EQUIPMENT

Details of the movements in property, plant and equipment of the Group and the Company are set out in note 13 to the consolidated financial statements.

### RESERVES

Details of the movements in the reserves of the Group during the year are set out in the consolidated statement of changes in equity on page 8.

The amount of the Company's reserves available for distribution to shareholders as at March 31, 2015 was HK\$704,763,828 (2014: HK\$674,689,333).

### DIRECTORS

The directors during the year and up to the date of this report were:

Adriaan Herman Joseph Vollebergh	(resigned on 30 April 2015)
Alan Roy Bridger	
Arnoldus Joannes Theodorus Antonius Bolten	(appointed on 30 April 2015)
Sarah Lai Chun Law	

There being no provision in the Company's Articles of Association for retirement by rotation, all directors continue in office.

TATA STEEL INTERNATIONAL (ASIA) LIMITED

DIRECTORS' INTERESTS IN CONTRACTS OF SIGNIFICANCE

No contracts of significance, to which the Company, its holding company, subsidiaries or fellow subsidiaries was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

AUDITOR

A resolution will be submitted to the annual general meeting to appoint Messrs. Deloitte Touche Tohmatsu as auditor of the Company.

On behalf of the Board



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DIRECTOR  
Hong Kong

June 15, 2015

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF  
TATA STEEL INTERNATIONAL (ASIA) LIMITED  
(incorporated in Hong Kong with limited liability)

We have audited the consolidated financial statements of Tata Steel International (Asia) Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 5 to 38, which comprise the consolidated and Company's statement of financial position as at March 31, 2015, and the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

**Directors' Responsibility for the Consolidated Financial Statements**

The directors are responsible for the preparation of consolidated financial statements that give the true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

**Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit and to report our opinion solely to you, as a body, in accordance with the Hong Kong Companies Ordinance, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the consolidated financial statements.

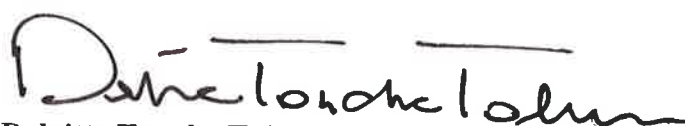
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF  
TATA STEEL INTERNATIONAL (ASIA) LIMITED - continued  
(incorporated in Hong Kong with limited liability)

**Opinion**

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Company and of the Group as at March 31, 2015 and of the Group's financial performance and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the Hong Kong Companies Ordinance.



**Deloitte Touche Tohmatsu**  
Certified Public Accountants  
Hong Kong  
June 15, 2015

TATA STEEL INTERNATIONAL (ASIA) LIMITED

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME  
FOR THE YEAR ENDED MARCH 31, 2015

	<u>NOTES</u>	<u>2015</u> <u>HK\$</u>	<u>2014</u> <u>HK\$</u>
Revenue	7	820,810,488	1,020,575,399
Cost of sales		<u>(794,930,880)</u>	<u>(1,005,592,410)</u>
Gross profit		25,879,608	14,982,989
Other income	8	21,991,384	20,322,878
Fair value changes on derivative financial instruments		26,633,255	(1,065,926)
Selling and distribution expenses		(6,012,396)	(6,229,913)
Administrative expenses		(31,922,569)	(20,125,535)
Finance costs	9	<u>(15,261)</u>	<u>(646,943)</u>
Profit before taxation		36,554,021	7,237,550
Taxation	10	<u>(6,133,760)</u>	<u>(857,317)</u>
Profit for the year	11	<u>30,420,261</u>	<u>6,380,233</u>
Other comprehensive (expense) income <i>Item that may be reclassified subsequently to profit or loss:</i>			
Exchange differences arising on translation of foreign operations		<u>(130,801)</u>	<u>30,464</u>
Total comprehensive income for the year		<u><u>30,289,460</u></u>	<u><u>6,410,697</u></u>

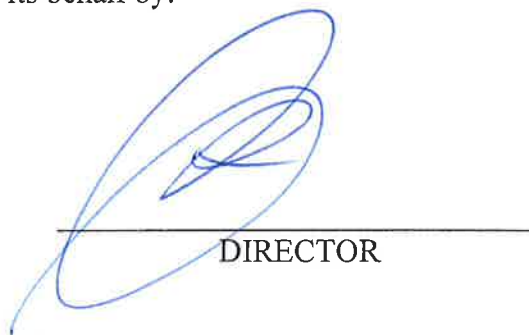
TATA STEEL INTERNATIONAL (ASIA) LIMITED

CONSOLIDATED STATEMENT OF FINANCIAL POSITION  
AT MARCH 31, 2015

	<u>NOTES</u>	<u>2015</u> HK\$	<u>2014</u> HK\$
Non-current assets			
Property, plant and equipment	13	611,638	205,279
Deferred tax assets	15	212,433	411,801
		<u>824,071</u>	<u>617,080</u>
Current assets			
Inventories	16	2,329,895	4,135,945
Trade and other receivables	17	186,792,611	145,958,087
Amounts due from fellow subsidiaries	18	194,777,334	455,413,884
Amount due from an intermediate holding company	18	79,880,518	43,492,717
Tax recoverable		-	888,020
Derivative financial instruments	19	26,633,255	-
Bank balances and cash	20	276,350,906	143,832,620
		<u>766,764,519</u>	<u>793,721,273</u>
Current liabilities			
Trade and other payables	21	24,973,732	26,911,630
Amounts due to fellow subsidiaries	18	27,638,210	71,179,861
Tax payable		5,345,662	-
Derivative financial instruments	19	-	1,065,926
Bank borrowings	22	-	15,839,410
		<u>57,957,604</u>	<u>114,996,827</u>
Net current assets		<u>708,806,915</u>	<u>678,724,446</u>
Net assets		<u>709,630,986</u>	<u>679,341,526</u>
Capital and reserves			
Share capital	23	1,000	1,000
Translation reserve		1,267,828	1,398,629
Retained profits		708,362,158	677,941,897
Total equity		<u>709,630,986</u>	<u>679,341,526</u>

The consolidated financial statements on pages 5 to 38 were approved and authorised for issue by the Board of Directors on June 15, 2015 and are signed on its behalf by:

  
\_\_\_\_\_  
DIRECTOR

  
\_\_\_\_\_  
DIRECTOR



TATA STEEL INTERNATIONAL (ASIA) LIMITED

STATEMENT OF FINANCIAL POSITION  
AT MARCH 31, 2015

	<u>NOTES</u>	<u>2015</u> HK\$	<u>2014</u> HK\$
Non-current assets			
Property, plant and equipment	13	511,647	59,162
Investments in subsidiaries	14	4,836,000	4,836,000
Deferred tax assets	15	212,433	411,801
		<u>5,560,080</u>	<u>5,306,963</u>
Current assets			
Inventories	16	1,698,299	2,817,117
Trade and other receivables	17	184,199,074	142,999,609
Amounts due from fellow subsidiaries	18	194,777,335	455,413,884
Amount due from an intermediate holding company	18	79,880,518	43,492,717
Tax recoverable		-	886,385
Derivative financial instruments	19	26,633,255	-
Bank balances and cash	20	273,652,060	139,339,070
		<u>760,840,541</u>	<u>784,948,782</u>
Current liabilities			
Trade and other payables	21	24,579,410	26,653,438
Amounts due to subsidiaries	18	4,124,151	826,777
Amounts due to fellow subsidiaries	18	27,638,210	71,179,861
Tax payable		5,294,022	-
Derivative financial instruments	19	-	1,065,926
Bank borrowings	22	-	15,839,410
		<u>61,635,793</u>	<u>115,565,412</u>
Net current assets		<u>669,204,748</u>	<u>669,383,370</u>
Net assets		<u>704,764,828</u>	<u>674,690,333</u>
Capital and reserves			
Share capital	23	1,000	1,000
Retained profits	24	704,763,828	674,689,333
Total equity		<u>704,764,828</u>	<u>674,690,333</u>

  
\_\_\_\_\_  
DIRECTOR

  
\_\_\_\_\_  
DIRECTOR

TATA STEEL INTERNATIONAL (ASIA) LIMITED

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED MARCH 31, 2015

	<u>Share capital</u> HK\$	<u>Translation reserve</u> HK\$	<u>Retained profits</u> HK\$	<u>Total</u> HK\$
At April 1, 2013	1,000	1,368,165	671,561,664	672,930,829
Profit and total comprehensive income for the year	-	30,464	6,380,233	6,410,697
At March 31, 2014	1,000	1,398,629	677,941,897	679,341,526
Profit and total comprehensive (expense) income for the year	-	(130,801)	30,420,261	30,289,460
At March 31, 2015	<u>1,000</u>	<u>1,267,828</u>	<u>708,362,158</u>	<u>709,630,986</u>

TATA STEEL INTERNATIONAL (ASIA) LIMITED

CONSOLIDATED STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED MARCH 31, 2015

	<u>2015</u> HK\$	<u>2014</u> HK\$
<b>OPERATING ACTIVITIES</b>		
Profit before taxation	36,554,021	7,237,550
Adjustments for:		
Depreciation of property, plant and equipment	189,987	441,878
Fair value changes on derivative financial instruments	(26,633,255)	1,065,926
Interest expense	15,261	646,943
Interest income	(810,220)	(1,792,077)
Loss on disposal of property, plant and equipment	-	117,929
Reversal of allowance for goods return claims	-	(2,000,000)
Reversal of allowance for obsolete inventories	(1,726,376)	(1,467,057)
Operating cash flows before movements in working capital	7,589,418	4,251,092
Decrease in inventories	3,507,190	8,079,121
Increase in trade and other receivables	(40,872,379)	(13,180,604)
Decrease (increase) in amounts due from fellow subsidiaries	260,636,550	(414,958,800)
(Increase) decrease in amount due from an intermediate holding company	(36,387,801)	32,241,444
Settlement on derivative financial instruments	(1,065,926)	-
Decrease in trade and other payables	(2,000,989)	(10,631,105)
Decrease in amounts due to fellow subsidiaries	(43,541,651)	(43,299,638)
Cash generated from (used in) operations	147,864,412	(437,498,490)
Income taxes refund (paid)	299,290	(2,412,828)
Net cash from (used in) operating activities	148,163,702	(439,911,318)
<b>INVESTING ACTIVITIES</b>		
Interest received	810,220	1,792,077
Purchase of property, plant and equipment	(596,376)	(132,493)
Decrease in short-term bank deposits with original maturity of more than three months	-	155,284,000
Repayment from an intermediate holding company	-	139,609,800
Proceeds from disposal of property, plant and equipment	-	10,444
Net cash from investing activities	213,844	296,563,828
<b>FINANCING ACTIVITIES</b>		
Repayment of bank borrowings	(15,839,410)	-
Interest paid	(15,261)	(646,943)
New bank borrowing raised	-	15,839,410
Net cash (used in) from financing activities	(15,854,671)	15,192,467

TATA STEEL INTERNATIONAL (ASIA) LIMITED

	<u>2015</u> HK\$	<u>2014</u> HK\$
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	132,522,875	(128,155,023)
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE YEAR	143,832,620	271,985,303
EFFECT OF FOREIGN EXCHANGE RATE CHANGES	<u>(4,589)</u>	<u>2,340</u>
CASH AND CASH EQUIVALENTS AT END OF THE YEAR	<u>276,350,906</u>	<u>143,832,620</u>
ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS		
Bank balances and cash	<u>276,350,906</u>	<u>143,832,620</u>

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1. GENERAL

The Company is a private limited company incorporated in Hong Kong. Its ultimate holding company is Tata Steel Limited, a company which is incorporated in India with its financial statements available for public use. Its immediate holding company is Tata Steel International (Singapore) Holdings Pte Ltd. which is incorporated in Singapore. The address of the registered office and principal place of business of the Company is Unit 13-15, 23rd Floor, BEA Tower, Millennium City 5, 418 Kwun Tong Road, Kwun Tong, Kowloon, Hong Kong.

The principal activity of the Company is to provide sales, purchasing and marketing services for iron and steel products. The activities of its subsidiaries are set out in note 14 to the financial statements.

The financial statements are presented in Hong Kong dollars, which is also the functional currency of the Company.

2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

The Company has applied the following new and revised HKFRSs and Interpretation issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") for the first time in the current year:

Amendments to HKFRS10, HKFRS 12 and HKAS 27	Investment entities
Amendments to HKAS 32	Offsetting financial assets and financial liabilities
Amendments to HKAS 36	Recoverable amount disclosures for non-financial assets
Amendments to HKAS 39	Novation of derivatives and continuation of hedge accounting
HK(IFRIC) - INT 21	Levies

The application of the new and revised HKFRSs and Interpretation in the current year has had no material impact on the Company's financial performance and positions for the current and prior years and/or on the disclosures set out in these financial statements.

## TATA STEEL INTERNATIONAL (ASIA) LIMITED

### 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs") - continued

The Company has not early applied the following new and revised HKFRSs that have been issued but are not yet effective.

HKFRS 9	Financial instruments <sup>1</sup>
HKFRS 14	Regulatory deferral accounts <sup>2</sup>
HKFRS 15	Revenue from contracts with customers <sup>3</sup>
Amendments to HKFRS 11	Accounting for acquisitions of interests in joint operations <sup>5</sup>
Amendments to HKAS 1	Disclosure initiative <sup>5</sup>
Amendments to HKAS 16 and HKAS 38	Clarification of acceptable methods of depreciation and amortisation <sup>5</sup>
Amendments to HKAS 16 and HKAS 41	Agriculture: Bearer plants <sup>5</sup>
Amendments to HKAS 19	Defined benefit plans: Employee contributions <sup>4</sup>
Amendments to HKAS 27	Equity method in separate financial statements <sup>5</sup>
Amendments to HKFRS 10 and HKAS 28	Sale or contribution of assets between an investor and its associate or joint venture <sup>5</sup>
Amendments to HKFRS 10, HKFRS 12 and HKAS 28	Investment entities: Apply the consolidation exception <sup>5</sup>
Amendments to HKFRSs	Annual improvements to HKFRSs 2010 - 2012 cycle <sup>6</sup>
Amendments to HKFRSs	Annual improvements to HKFRSs 2011 - 2013 cycle <sup>4</sup>
Amendments to HKFRSs	Annual improvements to HKFRSs 2012 - 2014 cycle <sup>5</sup>

<sup>1</sup> Effective for annual periods beginning on or after January 1, 2018, with earlier application permitted.

<sup>2</sup> Effective for first annual HKFRS financial statements beginning on or after January 1, 2016, with earlier application permitted.

<sup>3</sup> Effective for annual periods beginning on or after January 1, 2017, with earlier application permitted.

<sup>4</sup> Effective for annual periods beginning on or after July 1, 2014, with earlier application permitted.

<sup>5</sup> Effective for annual periods beginning on or after January 1, 2016, with earlier application permitted.

<sup>6</sup> Effective for annual periods beginning on or after July 1, 2014, with limited exceptions. Earlier application is permitted.

The directors of the Company do not anticipate that the application of these new and revised HKFRSs will have a material effect on the Company's financial statements.

3. SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards issued by the HKICPA and the Hong Kong Companies Ordinance.

Basis of preparation

The consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments that are measured at fair values at the end of the reporting period, as explained in the accounting policies set out below.

Historical cost is generally based on the fair value of the consideration given in exchange for goods.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of HKFRS 2, leasing transactions that are within the scope of HKAS 17, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in HKAS 2 or value in use in HKAS 36.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The principal accounting policies are set out below.

Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries). Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

3. SIGNIFICANT ACCOUNTING POLICIES - continued

Basis of consolidation - continued

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Group gains control until the date when the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods sold in the normal course of business, net of discounts.

Revenue from sales of goods is recognised when goods are delivered and title has passed, at which time all the following conditions are satisfied:

- the Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the Group; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Agency commission income is recognised on an accrual basis in accordance with the substance of the relevant agency contracts.

Management fee and service income are recognised when services are provided.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.



3. SIGNIFICANT ACCOUNTING POLICIES - continued

Property, plant and equipment

Property, plant and equipment are stated in the consolidated statement of financial position at cost less subsequent accumulated depreciation and accumulated impairment losses, if any.

Depreciation is recognised so as to write off the cost of items of property, plant and equipment less their residual values over their estimated useful lives, using the straight line method, at the following rates per annum:

Furniture, fixtures and office equipment	3 years
Motor vehicles	3 - 4 years
Leasehold improvements	5 years

The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

*The Group as lessee*

Operating lease payments are recognised as an expense on a straight line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

3. SIGNIFICANT ACCOUNTING POLICIES - continued

Foreign currencies

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recorded in the respective functional currency (i.e. the currency of the primary economic environment in which the entity operates) at the rates of exchanges prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the translation of monetary items, are recognised in profit or loss in the period in which they arise. Exchange differences arising on the retranslation of non-monetary items in respect of which gains and losses are recognised directly in other comprehensive income, in which cases, the exchange differences are also recognised directly in other comprehensive income.

For the purposes of presenting the consolidated financial statements, the assets and liabilities of the Group's foreign operations are translated into the presentation currency of the Group (i.e. Hong Kong dollars) at the rate of exchange prevailing at the end of the reporting period, and their income and expenses are translated at the average exchange rates for the year, unless exchange rates fluctuate significantly during the period, in which case, the exchange rates prevailing at the dates of transactions are used. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in equity under the heading of translation reserve.

Inventories

Inventories are stated at the lower of cost and net realisable value. Costs of inventories are determined on a first-in-first-out basis. Net realisable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

Retirement benefit costs

Payments to defined contribution retirement benefit schemes are recognised as an expense when employees have rendered service entitling them to the contributions.

Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the consolidated statement of profit or loss and other comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

3. SIGNIFICANT ACCOUNTING POLICIES - continued

Taxation - continued

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax base used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary difference to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rate (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. Current and deferred tax is recognised in profit or loss, except when it relates to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax is also recognised in other comprehensive income or directly in equity respectively.

Impairment losses on tangible assets

At the end of the reporting period, the Group reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised as an expense immediately.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

3. SIGNIFICANT ACCOUNTING POLICIES - continued

Impairment losses on tangible assets - continued

If the recoverable amount of an asset (or a cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or a cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised as expense immediately.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or a cash-generating unit) in prior years. A reversal of an impairment loss is recognised as income immediately.

Financial instruments

Financial assets and financial liabilities are recognised in the consolidated statement of financial position when the Group becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

**Financial assets**

The Group's financial assets are financial assets at fair value through profit or loss ("FVTPL") and loans and receivables. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

*Effective interest method*

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Interest income is recognised on an effective interest basis for debt instruments other than those financial assets classified as at FVTPL.

3. SIGNIFICANT ACCOUNTING POLICIES - continued

Financial instruments - continued

**Financial assets** - continued

*Financial assets at FVTPL*

Financial assets are classified as at FVTPL when the financial asset is either held for trading or it is designated as at FVTPL.

A financial asset is classified as held for trading if:

- it has been acquired principally for the purpose of selling in the near term; or
- on initial recognition it is a part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

*Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables (including trade and other receivables, amounts due from fellow subsidiaries, amount due from an intermediate holding company and bank balances and cash) are carried at amortised cost using the effective interest method, less any identified impairment losses.

**Impairment of financial assets**

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at the end of the reporting period. Financial assets are considered to be impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the financial assets have been affected.

Objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as default or delinquency in interest and principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- the disappearance of an active market for that financial asset because of financial difficulties.

3. SIGNIFICANT ACCOUNTING POLICIES - continued

Financial instruments - continued

**Impairment of financial assets** - continued

For certain categories of financial asset, such as trade receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period of 60 days, observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate.

The carrying amount of the financial assets is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited to profit or loss.

For financial assets measured at amortised cost, if, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment losses was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

**Financial liabilities and equity instruments**

*Classification as debt or equity*

Debt and equity instruments issued by a group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.

*Equity instruments*

An equity instrument is any contract that evidences a residual interest in the assets of the group entities after deducting all of its liabilities. Equity instruments issued by the Company are recognised at the proceeds received, net of direct issue costs.

3. SIGNIFICANT ACCOUNTING POLICIES - continued

Financial instruments - continued

**Financial liabilities and equity instruments** - continued

*Financial liabilities at FVTPL*

Financial liabilities are classified as at FVTPL where the financial liabilities are either held for trading or those designated as FVTPL on initial recognition.

A financial liability is classified as held for trading if:

- it has been incurred principally for the purpose of repurchasing in the near term; or
- on initial recognition it is a part of portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

Financial liabilities at FVTPL are measured at fair value, with gains or losses arising on remeasurement recognised directly in profit or loss in the period in which they arise. The net gain or loss is included in the consolidated statement of profit or loss and other of comprehensive income.

*Other financial liabilities*

Other financial liabilities including trade and other payables, amounts due to subsidiaries, amounts due to fellow subsidiaries and bank borrowings are subsequently measured at amortised cost, using the effective interest method.

*Effective interest method*

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Interest expense is recognised on an effective interest basis other than financial liabilities classified as at FVTPL.

**Derivative financial instruments**

In the ordinary course of its operations, the Group may enter into a variety of derivative financial instruments to manage its exposure to foreign exchange rate risk.

Derivatives are initially recognised at fair value at the date when a derivative contract is entered into and are subsequently remeasured to their fair value at the end of the reporting period. The resulting gain or loss is recognised in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship.

3. SIGNIFICANT ACCOUNTING POLICIES - continued

Financial instruments - continued

**Derecognition**

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risk and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group continues to recognise the asset to the extent of its continuing involvement and recognises an associated liability. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income and accumulated in equity is recognised in profit or loss.

The Group derecognised financial liabilities when, and only when, the Group's obligations are discharged, cancelled or expires. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

Provisions

Provisions are recognised when the Group has a present obligation as a result of a past event, and it is probable that the Group will be required to settle that obligation, and a reliable estimate can be made of the amount of the obligations. Provisions are measured at the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material).

4. KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in note 3, the directors of the Group are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.



4. KEY SOURCES OF ESTIMATION UNCERTAINTY - continued

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets within the next financial year.

Estimated impairment of inventories

When there is objective evidence of impairment losses, the Group takes into consideration the net realisable value of inventories. The amount of impairment loss is measured on the difference between the lower of cost and net realisable value. Cost is calculated using the first-in-first-out basis. As at March 31, 2015, the carrying amount of inventories is HK\$2,329,895 (2014: HK\$4,135,945) (net of allowance for obsolete inventories of HK\$9,350 (2014: HK\$1,735,726)).

Estimated impairment of trade receivables

Where there is objective evidence of impairment loss, the Group takes into consideration the estimation of future cash flows. The amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). Where the actual future cash flows are less than expected, a material impairment loss may arise. As at March 31, 2015, the carrying amount of trade receivables is HK\$185,199,165 (2014: HK\$143,379,766) (net of allowance for doubtful debts of HK\$788,600 (2014: HK\$729,000)).

5. FINANCIAL INSTRUMENTS

Categories of financial instruments

	<u>THE GROUP</u>		<u>THE COMPANY</u>	
	<u>2015</u>	<u>2014</u>	<u>2015</u>	<u>2014</u>
	HK\$	HK\$	HK\$	HK\$
<b>Financial assets</b>				
Loans and receivables (including cash and cash equivalents)	736,222,940	788,606,244	731,634,484	779,498,579
Derivative financial instruments at FVTPL	26,633,255	-	26,633,255	-
<b>Financial liabilities</b>				
Amortised cost	36,799,334	81,412,002	36,405,012	79,472,194
Derivative financial instruments at FVTPL	-	1,065,926	-	1,065,926

5. FINANCIAL INSTRUMENTS - continued

Financial risk management objectives and policies

The Group and the Company's major financial instruments include trade and other receivables, amounts due from subsidiaries, amounts due from fellow subsidiaries, amount due from an intermediate holding company, loan to an intermediate holding company, short-term bank deposits, bank balances and cash, trade and other payables, amounts due to subsidiaries, amounts due to fellow subsidiaries and bank borrowings. Details of the financial instruments are disclosed in respective notes. The risks associated with these financial instruments and the policies on how to mitigate these risks are set out below. The management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.

**Market risk**

*Interest rate risk*

The Group and the Company are exposed to fair value interest rate risk on fixed-rate bank borrowings and cash flow interest rate risk through the impact of rate changes on interest bearing financial assets. Interest bearing financial assets are mainly balances with banks which are mainly short-term in nature. Therefore, any future variations in interest rates will not have a significant impact on the results of the Group and the Company.

Sensitivity analysis

The sensitivity analysis has been determined based on the exposure to interest rates at the end of the reporting period. For variable-rate bank balances, the analysis is prepared assuming the amount at the end of the reporting period was the amount for the whole year. A 50 basis point increase or decrease represents management's assessment of the possible change in interest rates.

If interest rates had been 50 basis points higher/lower and all other variables were held constant, the Group's profit for the year ended March 31, 2015 would increase/decrease by HK\$1,381,755 (2014: HK\$719,163). This is mainly attributable to the Group's exposure to interest rates on its variable-rate bank balances.

If interest rates had been 50 basis points higher/lower and all other variables were held constant, the Company's profit for the year ended March 31, 2015 would increase/decrease by HK\$1,368,260 (2014: HK\$696,695). This is mainly attributable to the Company's exposure to interest rates on its variable-rate bank balances.

*Currency risk*

The Group is exposed to foreign currency risk on sales and purchases that are denominated in a currency other than the functional currency of the relevant group entities. The currency giving rise to this risk is primarily United States dollars.

The management manages foreign currency risk by matching assets and liabilities in the same currency denomination and supplemented with appropriate financial instruments where necessary. The management uses derivative financial instruments to mitigate the financial impact associated with foreign currency fluctuation relating to certain forecasted transactions.

5. FINANCIAL INSTRUMENTS - continued

Financial risk management objectives and policies - continued

**Market risk** - continued

*Currency risk* - continued

The carrying amounts of the Group's and the Company's foreign currency denominated monetary assets and monetary liabilities at the reporting date are as follows:

	<u>THE GROUP</u>		<u>THE COMPANY</u>	
	<u>2015</u>	<u>2014</u>	<u>2015</u>	<u>2014</u>
	HK\$	HK\$	HK\$	HK\$
<b>Assets</b>				
British Pound	10,471,042	13,643,800	10,471,042	13,643,800
Euro	261,490,476	300,796,939	261,490,476	300,796,939
Singapore dollars	64,807	78,655	64,807	78,655
United States dollars	441,540,215	432,193,854	441,540,215	432,177,052
	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>
<b>Liabilities</b>				
British Pound	1,138,944	6,178,201	1,138,944	6,178,201
Euro	564,656	15,839,410	564,656	15,839,410
United States dollars	32,802,587	66,393,531	32,802,587	66,393,531
	<u>                    </u>	<u>                    </u>	<u>                    </u>	<u>                    </u>

No sensitivity analysis is presented for United States dollars because Hong Kong dollars is pegged to United State dollars and hence the impact is considered to be insignificant.

For a 5% weakening/strengthening of British Pound and Euro against the relevant functional currency of each group entity and all other variables were held constant, the Group's and the Company's profit for the year ended March 31, 2015 would decrease/increase by HK\$466,605 (2014: HK\$373,280) and HK\$13,046,291 (2014: HK\$14,247,876) accordingly.

**Credit risk**

The Group's and the Company's principal financial assets are trade receivables.

In order to minimise credit risk, management has delegated a team responsible for determination of credit limits, credit approvals and other monitoring procedures to ensure that follow-up action is taken to recover overdue debts. In addition, the management reviews the recoverable amount of each individual trade debt at the end of the reporting period to ensure that adequate impairment losses are made for irrecoverable amounts. In this regard, the directors consider that the Group and the Company's credit risks are significantly reduced.

As of March 31, 2015, 85% (2014: 72%) of trade receivables of the Group relate to amounts due from five (2014: five) major customers. The management manages concentration risk by performing credit analysis procedures to assess the potential customers' credit quality and defines credit limits by customer before offering credit term to any new customer. The credit terms to customers are reviewed at least once a year.

The Group and the Company places its cash with creditworthy financial institutions.

5. FINANCIAL INSTRUMENTS - continued

Financial risk management objectives and policies - continued

**Credit risk** - continued

The maximum exposure to credit risk in the event that the counterparties fail to perform their obligations as at the end of the financial year in relation to each class of recognised financial assets is the carrying amount of those assets as stated in the consolidated statement of financial position and the statement of financial position, reduced by the effects of any netting agreements with counterparties.

**Liquidity risk**

The Group and the Company maintains sufficient cash and cash equivalents, and internally generated cash flows to finance its activities. The Group and the Company's policy is to regularly monitor its liquidity requirements and its compliance with leading covenants, to ensure that it maintains sufficient reserves of cash and adequate committed lines of funding from major financial institutions to meet its liability requirements in the short and longer term.

Fair value measurements

The note provides information about how the Group and the Company determine fair values of various financial assets and financial liabilities.

*Fair value of the Group's and the Company's financial assets and financial liabilities that are measured at fair value on a recurring basis*

Some of the Group's and the Company's financial assets and financial liabilities are measured at fair value at the end of each reporting period. The following table gives information about how the fair values of these financial assets and financial liabilities are determined (in particular, the valuation technique and input used).

THE GROUP AND THE COMPANY

<u>Financial assets/ financial liabilities</u>	<u>Fair value as at 31 March</u>		<u>Fair value hierarchy</u>	<u>Valuation technique and key input</u>
	<u>2015</u>	<u>2014</u>		
	HK\$	HK\$		
Foreign currency forward contracts classified as derivative financial instruments	26,633,255	(1,065,926)	Level 2	Discounted cash flow: Future cash flows are estimated based on difference between predetermined forward exchange rates and spot exchange rates at the end of the reporting period discounted at a rate that reflects the credit risk of various counterparties.

There were no transfers between Level 1 and 2 in the current and prior years.

The directors consider that the fair value of financial assets and financial liabilities recorded at amortised cost in the financial statements approximates to the carrying amount.

## TATA STEEL INTERNATIONAL (ASIA) LIMITED

### 6. CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that the group entities will be able to continue as a going concern while maximising the return of stakeholders through the optimisation of debt and equity balance.

The capital structure of the Group consists of bank borrowings, net of cash and cash equivalents and equity attributable to owners of the Company.

The management reviews the capital structure regularly. The Group considers the cost of capital and the risk associated with each class of capital, and will balance its overall capital structure.

### 7. REVENUE

	<u>2015</u> HK\$	<u>2014</u> HK\$
Income from sale of goods	815,949,862	1,016,662,202
Agency commission income	4,860,626	3,913,197
	<u>820,810,488</u>	<u>1,020,575,399</u>

### 8. OTHER INCOME

	<u>2015</u> HK\$	<u>2014</u> HK\$
The other income comprises:		
Service fee income	11,809,061	3,261,150
Interest income from:		
- bank deposits	810,220	1,641,358
- intermediate holding company	-	150,719
Sales rebate income from fellow subsidiaries	-	5,183,319
Reversal of claims provision	-	2,000,000
Miscellaneous income	9,372,104	8,086,332
	<u>21,991,384</u>	<u>20,322,878</u>

### 9. FINANCE COSTS

	<u>2015</u> HK\$	<u>2014</u> HK\$
Interest on bank borrowings wholly repayable within five years	15,261	93,498
Interest on loan from a fellow subsidiary	-	553,445
	<u>15,261</u>	<u>646,943</u>

TATA STEEL INTERNATIONAL (ASIA) LIMITED

10. TAXATION

	<u>2015</u> HK\$	<u>2014</u> HK\$
The tax charge for the year comprises:		
Current tax:		
Hong Kong	6,193,150	498,197
PRC Enterprise Income Tax	115,683	121,116
	<u>6,308,833</u>	<u>619,313</u>
(Over)underprovision in prior years	(374,441)	240,214
	<u>5,934,392</u>	<u>859,527</u>
Deferred taxation (note 15)	199,368	(2,210)
	<u>6,133,760</u>	<u>857,317</u>

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profit for both years.

Under the Law of the People's Republic of China on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiaries is 25% from January 1, 2008 onwards.

Taxation arising in other jurisdiction is calculated at the rate prevailing in the relevant jurisdiction.

The tax charge for the year can be reconciled to the profit before taxation per the consolidated statement of profit or loss and other comprehensive income as follows:

	<u>2015</u> HK\$	<u>2014</u> HK\$
Profit before taxation	<u>36,554,021</u>	<u>7,237,550</u>
Tax at Hong Kong Profits Tax of 16.5% (2014: 16.5%)	6,031,414	1,194,196
Tax effect of expenses not deductible for tax purposes	2,159,199	32,012
Tax effect of income not taxable for tax purposes	(1,721,956)	(647,852)
(Over)underprovision in prior years	(374,441)	240,214
Effect of different tax rates of subsidiaries operating in other jurisdictions	39,544	38,747
Tax charge for the year	<u>6,133,760</u>	<u>857,317</u>

TATA STEEL INTERNATIONAL (ASIA) LIMITED

11. PROFIT FOR THE YEAR

	<u>2015</u> HK\$	<u>2014</u> HK\$
Profit for the year has been arrived at after charging:		
Directors' remuneration		
- fees	-	-
- other emoluments	2,538,866	4,193,632
- contributions to retirement benefits scheme	166,155	156,489
	<u>2,705,021</u>	<u>4,350,121</u>
Other staff costs		
- salaries and other benefits	15,155,662	12,497,173
- contributions to retirement benefits scheme	1,093,002	987,668
	<u>18,953,685</u>	<u>17,834,962</u>
Total staff costs		
Auditors' remuneration	742,514	741,495
Depreciation of property, plant and equipment	189,987	441,878
Loss on disposal of property, plant and equipment	-	117,929
Operating lease in respect of land and buildings	2,687,675	4,270,679
and after crediting:		
Reversal of allowance for obsolete inventories	1,726,376	1,467,057
Reversal of allowance for goods return claims	-	2,000,000
	<u><u>1,726,376</u></u>	<u><u>2,000,000</u></u>

12. DIVIDENDS

No dividend was paid or proposed during both years, nor has any dividend been proposed since the end of the reporting period.

TATA STEEL INTERNATIONAL (ASIA) LIMITED

13. PROPERTY, PLANT AND EQUIPMENT

	Furniture and fixtures HK\$	Motor vehicles HK\$	Office equipment HK\$	Leasehold improvements HK\$	Total HK\$
<u>THE GROUP</u>					
COST					
At April 1, 2013	1,308,882	447,142	1,015,524	931,663	3,703,211
Additions	-	-	9,710	122,783	132,493
Disposal	(1,110,883)	(453,156)	(423,662)	(609,610)	(2,597,311)
Exchange realignment	1,187	6,014	-	6,442	13,643
At March 31, 2014	199,186	-	601,572	451,278	1,252,036
Additions	-	-	12,710	583,666	596,376
Disposal	(29,901)	-	(47,254)	(330,144)	(407,299)
Exchange realignment	(149)	-	-	(123)	(272)
At March 31, 2015	169,136	-	567,028	704,677	1,440,841
DEPRECIATION					
At April 1, 2013	1,242,710	375,599	844,769	594,756	3,057,834
Provided for the year	30,113	13,595	115,493	282,677	441,878
Eliminated on disposal	(1,106,090)	(394,246)	(414,710)	(549,212)	(2,464,258)
Exchange realignment	962	5,052	-	5,289	11,303
At March 31, 2014	167,695	-	545,552	333,510	1,046,757
Provided for the year	8,797	-	58,285	122,905	189,987
Eliminated on disposal	(29,901)	-	(47,254)	(330,144)	(407,299)
Exchange realignment	(148)	-	-	(94)	(242)
At March 31, 2015	146,443	-	556,583	126,177	829,203
CARRYING VALUES					
At March 31, 2015	22,693	-	10,445	578,500	611,638
At March 31, 2014	31,491	-	56,020	117,768	205,279



TATA STEEL INTERNATIONAL (ASIA) LIMITED

13. PROPERTY, PLANT AND EQUIPMENT - continued

	<u>Furniture and fixtures</u> HK\$	<u>Office equipment</u> HK\$	<u>Leasehold improvements</u> HK\$	<u>Total</u> HK\$
<u>THE COMPANY</u>				
<u>COST</u>				
At April 1, 2013	1,072,402	1,015,524	330,144	2,418,070
Additions	-	9,710	-	9,710
Disposal	(1,019,633)	(423,662)	-	(1,443,295)
At March 31, 2014	52,769	601,572	330,144	984,485
Additions	-	12,710	583,666	596,376
Disposal	(29,901)	(47,254)	(330,144)	(407,299)
At March 31, 2015	22,868	567,028	583,666	1,173,562
<u>DEPRECIATION</u>				
At April 1, 2013	1,051,670	844,769	198,282	2,094,721
Provided for the year	17,590	115,493	131,862	264,945
Eliminated on disposal	(1,019,633)	(414,710)	-	(1,434,343)
At March 31, 2014	49,627	545,552	330,144	925,323
Provided for the year	3,142	58,285	82,464	143,891
Eliminated on disposal	(29,901)	(47,254)	(330,144)	(407,299)
At March 31, 2015	22,868	556,583	82,464	661,915
<u>CARRYING VALUES</u>				
At March 31, 2015	-	10,445	501,202	511,647
At March 31, 2014	3,142	56,020	-	59,162

14. INVESTMENTS IN SUBSIDIARIES

	<u>2015</u> HK\$	<u>2014</u> HK\$
Unlisted shares, at cost	4,836,000	4,836,000

Particulars of the Company's subsidiaries, all of which are directly held by the Company, at March 31, 2015 and March 31, 2014 are as follows:

<u>Name of subsidiaries</u>	<u>Place of establishment</u>	<u>Proportion of nominal value of issued/ registered capital held by the Company</u>		<u>Principal activities</u>
		<u>2015</u>	<u>2014</u>	
Tata Steel International (Malaysia) SDN BHD (note)	Malaysia	-	100%	Inactive
Tata Steel International (Shanghai) Limited	Mainland China	100%	100%	Sales, purchasing and marketing services for iron and steel products

Note: Tata Steel International (Malaysia) SDN BHD was deregistered on July 21, 2014.

TATA STEEL INTERNATIONAL (ASIA) LIMITED

15. DEFERRED TAXATION

The followings are the major deferred tax balances recognised and movements thereon during the current and prior years:

	Accelerated tax depreciation HK\$	Provisions HK\$	Total HK\$
<u>THE GROUP AND THE COMPANY</u>			
At April 1, 2013	30,091	379,500	409,591
Credit (charge) to profit or loss	34,263	(32,053)	2,210
At March 31, 2014	64,354	347,447	411,801
Charge to profit or loss	(47,399)	(151,969)	(199,368)
At March 31, 2015	16,955	195,478	212,433

16. INVENTORIES

	<u>2015</u> HK\$	<u>2014</u> HK\$
<u>THE GROUP</u>		
Finished goods	2,329,895	4,135,945
<u>THE COMPANY</u>		
Finished goods	1,698,299	2,817,117

During the year, there was an increase in the net realisable value of finished goods due to change in economic circumstances. As a result, the Group has recognised a reversal of write-down of finished goods of HK\$1,726,376 (2014: HK\$1,467,057) during the year ended March 31, 2015.

17. TRADE AND OTHER RECEIVABLES

	<u>THE GROUP</u>		<u>THE COMPANY</u>	
	<u>2015</u> HK\$	<u>2014</u> HK\$	<u>2015</u> HK\$	<u>2014</u> HK\$
Trade and bills receivables	185,987,765	144,108,766	184,098,155	141,981,198
Less: allowance for doubtful debts	(788,600)	(729,000)	(788,600)	(729,000)
	185,199,165	143,379,766	183,309,555	141,252,198
Other receivables	1,593,446	2,578,321	889,519	1,747,411
Total trade and other receivables	186,792,611	145,958,087	184,199,074	142,999,609

TATA STEEL INTERNATIONAL (ASIA) LIMITED

17. TRADE AND OTHER RECEIVABLES - continued

The management allows an average credit period of 60 days to its trade customers. Receivables are unsecured and interest-free. Before accepting any new customer, the management will internally assess the credit quality of the potential customer and defines appropriate credit limits. Limits attributed to customers are reviewed regularly with reference to past settlement history.

Included in the Group and Company's trade receivable balance are debtors with aggregate carrying amount of HK\$9,728,954 (2014: HK\$52,677,055) and HK\$9,728,954 (2014: HK\$52,677,055) respectively, which are past due at the end of the reporting period for which the the Group and the Company have not provided for impairment loss. The Group and the Company do not hold any collateral over these balances. There are no balances included in other receivables which have been past due.

Ageing of trade receivables which are past due but not impaired

	<u>THE GROUP</u>		<u>THE COMPANY</u>	
	<u>2015</u>	<u>2014</u>	<u>2015</u>	<u>2014</u>
	HK\$	HK\$	HK\$	HK\$
Overdue 1-30 days	<u>9,736,757</u>	<u>52,677,055</u>	<u>9,736,757</u>	<u>52,677,055</u>

Management closely monitors the credit quality of trade and other receivables and considers the trade and other receivables that are neither past due nor impaired to be of a good credit quality.

The following is a movement in the allowance for doubtful debts:

	<u>THE GROUP</u>		<u>THE COMPANY</u>	
	<u>2015</u>	<u>2014</u>	<u>2015</u>	<u>2014</u>
	HK\$	HK\$	HK\$	HK\$
Balance at beginning of the reporting period	729,000	300,000	729,000	300,000
Written off during the year	(83,511)	(14,284)	(83,511)	(692)
Provided during the year	<u>143,111</u>	<u>443,284</u>	<u>143,111</u>	<u>429,692</u>
Balance at end of the reporting period	<u>788,600</u>	<u>729,000</u>	<u>788,600</u>	<u>729,000</u>

Included in the allowance for doubtful debts made for the year are individually impaired trade receivables with a balance of HK\$788,600 (2014: HK\$729,000) and HK\$788,600 (2014: HK\$729,000) which have been in severe financial difficulty or is more than likely the Group and the Company is unable to recover the amount. The Group and the Company does not hold any collateral over the balance.

Based on the historical experience of the management, trade receivables which are past due but not impaired are generally recoverable.

TATA STEEL INTERNATIONAL (ASIA) LIMITED

18. AMOUNTS DUE FROM/TO GROUP COMPANIES

THE GROUP AND THE COMPANY

The amounts due from/to fellow subsidiaries, amount due from an intermediate holding company and amounts due to subsidiaries are unsecured, non-interest bearing and repayable on demand.

19. DERIVATIVE FINANCIAL INSTRUMENTS

	<u>THE GROUP AND THE COMPANY</u>	
	<u>2015</u>	<u>2014</u>
	HK\$	HK\$
Derivative financial instruments (not under hedge accounting):		
Foreign currency forward contracts	<u>26,633,255</u>	<u>(1,065,926)</u>

Major terms of the foreign currency forward contracts (net settlement) are as follows:

*As at March 31, 2015*

<u>Notional amount</u>	<u>Maturity</u>	<u>Foreign currency forward price</u>
EUR3,600,000	June 2015	The Group will sell EUR3,600,000 and receive US\$4,885,200 at a forward rate of 1.357
EUR3,500,000	May 2015	The Group will sell EUR3,500,000 and receive US\$4,749,150 at a forward rate of 1.3569
EUR3,500,000	April 2015	The Group will sell EUR3,500,000 and receive US\$4,748,800 at a forward rate of 1.3568
EUR2,000,000	August 2015	The Group will sell EUR2,000,000 and receive US\$2,491,800 at a forward rate of 1.2459
EUR800,000	July 2015	The Group will sell EUR800,000 and receive US\$1,006,560 at a forward rate of 1.2582

TATA STEEL INTERNATIONAL (ASIA) LIMITED

19. DERIVATIVE FINANCIAL INSTRUMENTS - continued

*As at March 31, 2014*

<u>Notional amount</u>	<u>Maturity</u>	<u>Foreign currency forward price</u>
EUR2,900,000	April 2014	The Group will sell EUR2,900,000 and receive US\$3,988,950 at a forward rate of 1.3755
EUR2,700,000	August 2014	The Group will sell EUR2,700,000 and receive US\$3,693,276 at a forward rate of 1.36788
EUR2,000,000	December 2014	The Group will sell EUR2,000,000 and receive US\$2,736,260 at a forward rate of 1.36813
EUR3,000,000	November 2014	The Group will sell EUR3,000,000 and receive US\$4,104,360 at a forward rate of 1.36812
EUR2,600,000	October 2014	The Group will sell EUR2,600,000 and receive US\$3,557,060 at a forward rate of 1.3681
EUR2,600,000	September 2014	The Group will sell EUR2,600,000 and receive US\$3,556,800 at a forward rate of 1.368
EUR2,400,000	July 2014	The Group will sell EUR2,400,000 and receive US\$3,282,840 at a forward rate of 1.36785
EUR2,400,000	June 2014	The Group will sell EUR2,400,000 and receive US\$3,282,792 at a forward rate of 1.36783
EUR2,400,000	May 2014	The Group will sell EUR2,400,000 and receive US\$3,282,720 at a forward rate of 1.3678
EUR2,400,000	April 2014	The Group will sell EUR2,400,000 and receive US\$3,282,720 at a forward rate of 1.3678

20. BANK BALANCES AND CASH

Bank balances and cash carried at prevailing market interest rate at an average rate of 0.28% (2014:0.16%) per annum.

TATA STEEL INTERNATIONAL (ASIA) LIMITED

21. TRADE AND OTHER PAYABLES

	<u>THE GROUP</u>		<u>THE COMPANY</u>	
	<u>2015</u>	<u>2014</u>	<u>2015</u>	<u>2014</u>
	HK\$	HK\$	HK\$	HK\$
Trade payables	-	204,300	-	204,300
Other payables	24,973,732	26,707,330	24,579,411	26,449,138
	<u>24,973,732</u>	<u>26,911,630</u>	<u>24,579,411</u>	<u>26,653,438</u>

22. BANK BORROWINGS

	<u>THE GROUP AND THE COMPANY</u>	
	<u>2015</u>	<u>2014</u>
	HK\$	HK\$
Term loan	-	15,839,410

The term loan was repaid on April 11, 2014. As at March 31, 2014, the term loan was unsecured, carried interest of 2.46% per annum and repayable within one month.

23. SHARE CAPITAL

	HK\$
Authorised	
At April 1, 2013	
100 ordinary shares of HK\$10 each	1,000
At March 31, 2014 and 2015 (Note)	N/A
Issued and fully paid	
At April 1, 2013	
100 ordinary shares of HK\$10 each	1,000
At March 31, 2014 and 2015	
100 ordinary shares with no par value (Note)	1,000

There were no changes in the Company's share capital during both years.

Note: The Company has no authorised share capital and its shares have no par value from the commencement date of the new Hong Kong Companies Ordinance (i.e. March 3, 2014).

## TATA STEEL INTERNATIONAL (ASIA) LIMITED

### 24. RETAINED PROFITS OF THE COMPANY

	HK\$
At April 1, 2013	668,427,980
Profit for the year	<u>6,261,353</u>
At March 31, 2014	674,689,333
Profit for the year	<u>30,074,495</u>
At March 31, 2015	<u><u>704,763,828</u></u>

### 25. OPERATING LEASES

#### The Group and the Company as lessee

At the end of the reporting period, the Group and the Company has contracted with tenants for future minimum lease payments in respect of office premises under non-cancellable operating leases:

	<u>THE GROUP AND THE COMPANY</u>	
	<u>2015</u>	<u>2014</u>
	HK\$	HK\$
Within one year	<u>1,475,946</u>	<u>1,496,068</u>

Leases are generally negotiated and rentals are fixed for an average term of 1 to 3 years.

### 26. RETIREMENT BENEFITS SCHEMES

#### Defined contribution scheme

The Company operates a Mandatory Provident Fund scheme for all qualifying employees in Hong Kong. The assets of the scheme are held separately from those of the Company in funds under the control of independent trustee.

The retirement contribution scheme contribution charged to the profit or loss represent contributions payable to the funds by the Company at rates specified in the rules of the scheme. Where there are employees who leave the scheme prior to relating fully in the contributions the contribution payable by the Company is reduced by the amount of forfeited contributions.

During the year, retirement contribution scheme contributions paid for the above scheme, amounted to HK\$1,259,157 (2014: HK\$1,144,157).

TATA STEEL INTERNATIONAL (ASIA) LIMITED

27. RELATED PARTY TRANSACTIONS

The following transactions were carried out with related parties:

	<u>2015</u> HK\$	<u>2014</u> HK\$
Purchases from fellow subsidiaries	783,271,549	852,626,946
Sales to fellow subsidiaries	743,902	135,278,987
Interest income from intermediate holding company	-	150,719
Loan interest expense to a fellow subsidiary	-	553,445
Agency commission income from fellow subsidiaries	4,840,798	3,913,197
Service fee income from an intermediate holding company	15,505	-
Service fee income from fellow subsidiaries	11,793,447	3,254,364
Other income from fellow subsidiaries	544,950	5,183,319
	<u>789,460,151</u>	<u>1,445,798,977</u>

Details of the remuneration of the directors of the Company representing the key management personnel of the Company are set out in note 11.

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